

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Oxygenated solvents	325100 28			
2	Hydrocarbon oils and solvents	324100 11			
3	Pigments, organic and inorganic	325130 00			
4	Paints, varnishes, lacquers, shellacs, japans, enamels, and allied products, including all ink vehicles and varnishes	325510 05			
5	Carbon black	325182 01			
6	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc.	325211 05			
7	Precious metals (gold, platinum, etc.), all forms, including ingot, sheet, strip, solder, plating, electrodes, etc.	331419 01			
8	Metal containers	332400 00			

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
9	Cost of all other materials and components, parts, containers, and supplies consumed (<i>Specify the principal materials, etc., included in this value.</i>) 7	009700 99			
10	TOTAL (<i>Should equal total reported in 16, line A1</i>)	771000 00			

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18 Not Applicable.

19 TYPE OF OPERATION

(Mark "X" ALL that apply.)

Operations performed in this establishment during 2012

- 0620 460 Manufacturing only
- 462 Blending purchased materials or materials received from other establishments within your company (Report value of shipments in 22, lines 1-23.)
- 464 Blending inks for others from their own materials (Report value of contract work done in 22, line 30.)
- 466 Manufacturing and blending

20 and 21 Not Applicable.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 200.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resale."

Special Reporting Instructions and Definitions -

LETTERPRESS INKS

News Inks - Include inks for printing newspapers, black and color. Do not include web offset news ink.

Packaging Inks - Include all letterpress inks for the packaging industry. Report all letterpress folding carton, corrugated, multiwall bag, label, and paper cup inks.

Other Letterpress Inks - Include all letterpress inks not specified above, including publication inks. Letterpress inks for sheet-fed printing should be reported in this category.

LITHOGRAPHIC AND OFFSET INKS

News and Nonheat-Set Web Offset Inks - Include inks for printing newspapers by the web offset process, both black and color, including nonheat types. Do not include letterpress news inks.

Publication and Commercial Web Inks - Include all heat-set web offset inks.

Sheet-Fed Inks - Include all sheet-fed lithographic inks for the packaging industry and general printing. Include metal decoration, dry offset, and letterset inks.

Other Lithographic and Offset Inks - Include all lithographic inks not specified above.

GRAVURE (INCLUDING EXTENDERS)

Packaging Inks - Include inks sold to the packaging industry. Report all gravure folding carton, paper wrapper, label, film, and foil inks. Include extenders and transparent whites sold to the packaging gravure industry.

Publication Inks - Include inks for publication printing by the gravure process. Include extenders and transparent whites sold to the publication gravure industry.

Other Gravure Inks - Include all gravure inks not specified above.

FLEXOGRAPHIC (INCLUDING EXTENDERS)

Packaging Inks - Include inks for printing by the flexographic process sold to the packaging industry, including extenders and transparent whites. *Differentiate between water and solvent type flexographic inks.*

News and Commercial Inks - Include inks for printing newspapers and for commercial use by the flexographic process. Include extenders and transparent whites.

Other Flexographic Inks - Include all flexographic inks not specified above.

NONIMPACT/DIGITAL INKS

Inkjet Inks - Include all continuous jet, drop-on-demand, bubble-jet and other inkjet inks for all applications.

Electrophotographic Printing Inks - Include all liquid and dry electrophotographic inks for nonimpact printing. Do NOT include dry toners for office copiers, laser printers or facsimile machines.

Other Nonimpact Printing Inks - Include all electronic, ion deposition, magnetographic, thermal transfer and other nonimpact printing inks not specified above.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
1	Printing inks Letterpress inks					
	News inks	325910 1111				
2	Packaging inks	325910 1121				
3	Other letterpress printing inks, including publication inks (Specify kind) ↴					
		325910 1131				
4	Lithographic and offset inks					
	News and nonheat web offset printing inks	325910 4111				
5	Publication and commercial web inks	325910 4221				
6	Sheet-fed inks					
	General inks	325910 4341				
7	Packaging inks	325910 4431				
8	Other lithographic and offset inks (Specify kind) ↴					
		325910 4451				
9	Gravure inks Packaging inks					
	Solvent types	325910 7211				
10	Water types	325910 7221				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
11	Printing inks - Continued					
	Gravure inks - Continued					
12	Publication inks					
	Solvent types		325910 7131			
13	Water types					
	Other gravure printing inks (Specify kind) ↴		325910 7141			
14	Flexographic inks					
	Packaging inks					
15	Solvent types					
	Water types		325910 7251			
16	News and commercial printing					
	Other flexographic printing inks (Specify kind) ↴					
17	Nonimpact/digital inks					
	Inkjet inks		325910 A111			
18	Electrophotographic printing inks					
	Other nonimpact/digital inks (Specify kind) ↴		325910 A121			
19						
			325910 A131			
20						
			325910 A141			
20						
			325910 E111			
20						
			325910 E121			
20						
			325910 E131			

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CONTINUE WITH **22** ON PAGE 16

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
21	Printing inks - Continued					
	Other printing inks					
22	Textile printing inks	325910 H111				
	Screen printing inks	325910 H121				
23	Other printing inks, including stencil inks (<i>Specify kind</i>) ↴					
		325910 131				
24	All other products made in this establishment (<i>Specify and report each product with sales value to \$50,000 or more that cannot be assigned to one of the products and services. For all remaining products, write "Other" and report a single total value.</i>)					
		18				
25		26				
26		34				
27		42				
28		59				
29		67				
30	Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>) ↴					
		999899 2000				
31	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 16, line A2.</i>)	999899 1000				
32	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc.	999899 9000				
33	TOTAL (<i>Should equal total reported in 5</i>)	770000 0000				

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23-25 Not Applicable.

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26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax	Area code	Number
<input type="text"/>	<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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