DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in 2. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . . " at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . " Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **©**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in to, line A2, not in to. The value of these products shipped by this establishment should be reported in 29 under Census product code 999890 0000, "Resales.

| Consumption of purchased materials and of materials received from other establishments of your company Cost, including delivery cost (freight-in) Bil. Mil. Thou. | | | | |
|---|--|-------|--|--|
| Cost, | Cost, including delivery cost (freight-in) | | | |
| \$ Bil. | I. Mil.] | Thou. | | |
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DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of ②. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work -

Government-owned, Contractor-operated Plants - Receipts for explosives, propellants, and blasting accessories produced in Government-owned, contractor-operated plants and receipts for operation and maintenance of such plants should be reported on line 10, Census code 930000 0000.

Other Contract Operators -

PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS - Report such products on the specific lines as if they were made in this establishment.

PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS - Report the amount that you received for "commission or contract receipts" on line 10, Census code 930000 0000. Do not report on the specific product lines for these products.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Detailed Data Reported Elsewhere - Items denoted by an asterisk (*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

NOTE: Only CIR totals are requested; do not duplicate detail reported on the CIR.

| | | | | Producte | hinned | and other r | ecointe |
|-------|---|---------------------|--------------------------------|----------|-----------|---------------|---------|
| e No. | Products and services *Items correspond to products reported on Current Industrial Reports (CIR) | Census product code | Unit of measure for quantities | | <u></u> ν | /alue, f.o.b. | plant |
| Line | industrial Reports (Cin) | | <u> </u> | | \$ Bil. | Mil. | Thou. |
| | 0734 | 0730 | 0736 | 0732 | 0731 | | |
| 1 | Explosives and Blasting Accessories (Government-owned, contractor-operated (GOCO) plants report on line 12) | 325920 0400 | | | | | |
| | Synthetic ammonia, nitric acid, and ammonium compounds (Corresponds to value of shipments on CIR MQ325B, Fertilizer Materials and Related | | | | | | |
| 2 | Chemicals, 2007.)* | 325311 1100 | | | | | |
| | All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value. | | | | | | |
| 3 | | 18 | | | | | |
| 4 | | 26 | | | | | |
| 5 | | 34 | | | | | |
| 6 | | 42 | | | | | |
| 7 | | 59 | | | | | |
| Q | | 67 | | | | | |

CONTINUE WITH 2 ON PAGE 10

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| 22 | DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REV | ENUE - Continue | d | | | | |
|--|---|---------------------|------------------------|-----------------------------------|---------------------|------|--------|
| o. | Products and services | Census product code | Unit of | Products shipped and other receip | | | |
| Line No. | *Items correspond to products reported on Current Industrial Reports (CIR) | | measure for quantities | Quantity | Value, f.o.b. plant | | |
| 를 | 0734 | 0730 | 0736 | 0732 | \$ Bil. | Mil. | Thou. |
| | Resales - Sales of products bought and sold without further manufacture, processing, or | 0730 | 0730 | 0732 | 0731 | | |
|) | assembly (The cost of such items should be reported in © , line A2.) | 999890 0000 | | | | | |
| | Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) | | | | | | |
| 0 | | 930000 0000 | | | | | |
| 11 | Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.) | 999800 0000 | | | | | |
| 12 | TOTAL (Should equal total reported in 6) | 770000 0000 | | | | | |
| 23 | -25 Not Applicable. | | | | | | |
| 1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped? O318 | | | | | | | |
| | 3. Did this establishment purchase contract man | | | | | | ıments |
| | of your company to process materials or com | | | | | | |
| | 0496 Yes, primarily with establishments | | | | | | |
| | 0497 Yes, primarily with establishments | OUTSIDE of the ! | o0 States an | d the District | ot Colu | mbia | |
| | 0498 No | | | | | | |
| 2 | – 29 Not Applicable. | | | | | | |

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)