

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>1</b>	Chemicals and allied products Industrial inorganic chemicals (excluding plastics resins (including styrene and all other plastics resins), industrial organic and synthetic organic chemicals, etc.) . . . . .	325000 78			
<b>2</b>	Plastics resins Styrene resins . . . . .	325211 51			
<b>3</b>	Other plastics resins consumed in the form of granules, pellets, powders, liquids, etc. (Specify kind) ↴ <div style="border: 1px solid black; height: 20px; width: 100%;"></div>	325211 13			
<b>4</b>	Industrial organic and synthetic organic chemicals (including plasticizers) (excluding synthetic dyes, pigments, lakes, and toners) . . . . .	325100 94			
<b>5</b>	Other chemicals and allied products (excluding industrial inorganic chemicals, inorganic pigments, plastics resins, and industrial and synthetic organic chemicals) (Specify kind) ↴ <div style="border: 1px solid black; height: 20px; width: 100%;"></div>	325000 36			

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>6</b>	Rubber and miscellaneous plastics products				
	Plastics products consumed in the form of sheets, rods, tubes, and other shapes . . . . .	326100 13			
<b>7</b>	Custom compounded resins (purchased) . . . . .	325991 00			
<b>8</b>	Glass fiber, textile-type . . . . .	327212 09			
<b>9</b>	Broadwoven fabrics . . . . .	313210 17			
	Paper and allied products				
<b>10</b>	Paper and paperboard products (excluding paperboard boxes, containers, and corrugated paperboard) . . . . .	322100 15			
<b>11</b>	Paperboard containers, boxes, and corrugated paperboard . . .	322210 01			
<b>12</b>	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99			
<b>13</b>	<b>TOTAL</b> (Should equal total reported in <b>16</b> , line A1) . . . . .	771000 00			

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**18-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

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**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
1	Plastics foam products							
	Transportation							
	Polystyrene foam products (including seating, dash, and other interior-exterior components)	326140 1100						
2	Polyurethane foam products, dur slab stock for seating and trim, molded seating, and products (headrests, armrests, etc.)	326150 1100						
3	Packaging							
	Food containers							
	Polystyrene foam	326140 2125						
4	Polyurethane foam	326150 2126						
5	Polystyrene foam protective shipping pads, shaped cushioning, and other foam packaging supplies	326140 2275						
6	Polyurethane foam protective shipping pads and shaped cushioning (peanuts, disks, etc.)	326150 2116						
7	Other polyurethane foam packaging products (Specify kind)							
		326150 2196						
8	Building and construction							
	Polystyrene foam	326140 3100						
9	Polyurethane foam	326150 3100						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Plastics foam products - Continued							
	Furniture and furnishings							
	Polyurethane foam carpet underlay, carpet, and rug cushions							
10	Prime . . . . .	326150 4215						
11	Bonded . . . . .	326150 4216						
12	Polyurethane foam formed and slab stock for pillows, seating, and cushioning . . . . .	326150 4110						
13	Polyurethane foam mattress cores (uncovered only) . . . . .	326150 4227						
14	Polyurethane foam topper pads and quilting rolls . . . . .	326150 4228						
15	Polystyrene foam products . . . . .	326140 7112						
16	Other furniture and furnishing polyurethane foam products (Specify kind) ↴  	326150 4237						
	Consumer and institutional							
17	Polystyrene foam . . . . .	326140 5300						
18	Polyurethane foam . . . . .	326150 5100						
	Electrical and electronic							
19	Polystyrene foam . . . . .	326140 7215						
20	Polyurethane foam . . . . .	326150 6116						

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
21	Plastics foam products - Continued Miscellaneous Other miscellaneous polystyrene foam products (Specify kind) ↴ <input type="text"/>	326140 7295			<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
	<input type="text"/>				<input type="text"/>	<input type="text"/>	<input type="text"/>	
22	Other miscellaneous polyurethane foam products (including medical, clothing, fillers, diapers, etc.) (Specify kind) ↴ <input type="text"/>	326150 6196			<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
	<input type="text"/>				<input type="text"/>	<input type="text"/>	<input type="text"/>	
23	Products made of foam other than polystyrene or polyurethane (including phenolics, vinyl and cellulose acetate, etc.) (Specify kind) ↴ <input type="text"/>	326150 9100			<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
	<input type="text"/>				<input type="text"/>	<input type="text"/>	<input type="text"/>	
24	Unlaminated polyethylene film and sheet	326113 0121			<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
25	Unlaminated rods, tubes, profiles, and other shapes (including acrylate, methacrylate, polyamide, polyethylene, polypropylene, polystyrene, vinyl, vinyl copolymer, cellulosic, and styrene copolymer)	326121 0800			<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
					<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
26	Plastics cups (vending machines, over-the-counter, carryout, etc.) (excluding foam)	326199 6111			<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
27	Plastics dinnerware, tableware, kitchenware, and oven-microwave ware (excluding foam and cups)	326199 5100			<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
28	Thermoplastic resins and plastics materials, polystyrene	325211 1130	1000 lb		<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
29	Thermosetting resins and plastics materials			<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
	Phenolic	325211 4110		<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
30	Urea	325211 4120		<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
31	Polyester	325211 4130	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
32	Thermosetting resins and plastics materials - Continued		↑ 1000 lb ↓					
	Epoxy . . . . .	325211 4140						
33	Other thermosetting resins and plastics materials ( <i>Specify kind</i> ) ↴							
		325211 4150						
34	Producer-textured manufactured noncellulosic fibers . . . . .	313 22 D300						
35	All other products made in this establishment ( <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i> )							
		18						
36		26						
37		34						
38		42						
39		59						
40		67						
41	Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> ) ↴							
		999899 2000						
42	Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in 16, line A2.</i> ) . . . . .							
		999899 1000						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
<b>43</b>	Miscellaneous receipts							
	Sales of scrap and refuse . . . . .	999899 9003						
<b>44</b>	Other miscellaneous receipts (including receipts for repair work, etc.) . . . . .	999899 9090						
<b>45</b>	<b>TOTAL</b> (Should equal total reported in 5) . . . . .	770100 0000						

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**23-25** Not Applicable.

**26** SPECIAL INQUIRIES

**A. PURCHASE OF CONTRACT MANUFACTURING**

**1.** Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to **B**

**2.** Report the costs incurred by this establishment for contract manufacturing purchased in 2012 . . . . . 1013

**3.** Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . . 1015

2012		
\$ Bil.	Mil.	Thou.

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CONTINUE WITH **26** ON PAGE 18

**26** SPECIAL INQUIRIES - Continued

**B. RECEIPTS FROM CONTRACT MANUFACTURING**

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

**Include:**

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

**Exclude:**

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to **30**

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2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (*regardless of materials ownership and based on specifications provided by the contracting company*) . . . . . 1019

2012		
\$ Bil.	Mil.	Thou.
<input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/>	<input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/>	<input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/>

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

**27-29** Not Applicable.

REMARKS (*Please use this space for any explanations that may be essential in understanding your reported data.*)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes  No - Enter time period covered →

	Month	Year		Month	Year
FROM	<input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/>	<input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/>	TO	<input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/>	<input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/>

Name of person to contact regarding this report

Title

	Area code	Number	Extension		Area code	Number
Tele- phone	<input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/>	<input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/>	<input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/>	Fax	<input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/>	<input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/>

E-mail address

		Month	Day	Year
Date completed	<input style="width: 20px; height: 20px;" type="text"/>	<input style="width: 20px; height: 20px;" type="text"/>	<input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/>	<input style="width: 20px; height: 20px;" type="text"/> <input style="width: 20px; height: 20px;" type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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