

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

INFORMATION COPY
DO NOT USE TO REPORT

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Stone, clay, glass, and concrete products				
	Portland and blended cements	327310 05	□ □	□ □ □ □	□ □ □ □
2	Ready-mix concrete	327320 00	□ □	□ □ □ □	□ □ □ □
3	Other stone, clay, glass, and concrete products (excluding portland and blended cements and ready-mixed concrete) . . .	327000 12	□ □	□ □ □ □	□ □ □ □
	Nonmetallic minerals (excluding fuels)				
4	Crushed or broken stone (including cement rock, limestone, etc.)	212310 03	□ □	□ □ □ □	□ □ □ □
5	Sand and gravel	212320 02	□ □	□ □ □ □	□ □ □ □
6	Other mining and quarrying of nonmetallic minerals (excluding fuels)	212300 07	□ □	□ □ □ □	□ □ □ □

32712119



CONTINUE WITH **17** ON PAGE 12

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company			
			Cost, including delivery cost (freight-in)			
			\$ Bil.	Mil.	Thou.	
0634		0630	0631			
7	Shapes and forms (excluding castings, forgings, and fabricated metal products) Steel shapes and forms Wire strand, bars, and rods, high strength, stress relieved	331200 53				
8	Welded steel wire concrete reinforcing mesh	331200 93				
9	Steel concrete reinforcing bars	331200 09				
10	Other steel shapes and forms (excluding wire strand, wire mesh, and concrete bars)	331200 54				
11	Nonferrous shapes and forms	331001 02				
12	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99				
13	TOTAL (Should equal total reported in 16 , line A1)	771000 00				

INFORMATION COPY
DO NOT USE TO REPORT

18-21 Not Applicable.

32712127



If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2100.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resale."

INFORMATION COPY
DO NOT USE TO REPORT

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts				
					Quantity	Value, f.o.b. plant			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
1	Concrete block and brick								
	Structural block								
	Lightweight units (units made with concrete weighing less than 105 lbs per cubic foot) (dry weight)	327331 0111							
	Medium-weight units (units made with concrete weighing at least 105 lb but less than 125 lb per cubic foot) (dry weight)	327331 0211							
	Normal-weight units (units made with concrete weighing at least 125 lb per cubic foot) (dry weight)	327331 0311							
	Decorative block (including screen block, split block, slump block, shadowal block, etc.)	327331 0411							
2	Concrete pavers (including grid, interlocking, etc.)	327331 0511							
3	Concrete brick	327331 0611							

32712135



CONTINUE WITH 22 ON PAGE 14

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued								
Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
7	Concrete pipe							
	Concrete reinforced and nonreinforced culvert pipe	327332 0133						
8	Concrete reinforced and nonreinforced storm sewer pipes	327332 0278						
	Concrete sanitary sewer pipes (including concrete pressure, prestressed cylinder pressure, pretensioned cylinder, irrigation pipes, drain tile, manholes and conduits) and other concrete pipe (Specify kind) ↴							
9		327332 0322						
	Precast concrete products							
10	Roof and floor units							
	Slabs and tile	327390 1111						
11	Joists and beams	327390 1411						
	Architectural wall panels	327390 1211						
12	Piling, posts, and poles	327390 1421						
	Stone products for architectural purposes (excluding architectural wall panels, such as window sills, ashlar, etc.)	327390 1431						
13	Prefabricated building systems, primarily concrete, sold as complete units, and shipped in panel or modular form	327390 1441						
	Septic tanks	327390 1461						
14	Burial vaults	327390 1311						
	Burial boxes	327390 1321						

INFORMATION COPY
DO NOT USE TO REPORT

32712143



CONTINUE WITH 22 ON PAGE 15

CONTINUE ON PAGE 15

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
19	Precast concrete products - Continued							
	Other precast concrete construction or building products (including prefabricated housing components) (Specify kind) ↴	327390 1451						
20	Other precast concrete products (excluding construction or building products) (Specify kind) ↴							
		327390 1471						
21	Prestressed concrete products							
	Single tees, double tees, and channels	327390 4311						
22	Piling, bearing piles, and sheet piles	327390 4321						
23	Joists, girders, and beams (other than bridge beams)	327390 4331						
24	Bridge beams	327390 4111						
25	Solid and hollow cored slabs and panels	327390 4211						
26	Other prestressed concrete products (including arches, columns, etc.) (Specify kind) ↴							
		327390 4341						

INFORMATION COPY
DO NOT USE TO REPORT

32712150



CONTINUE WITH 22 ON PAGE 16

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
27	Portland cement and other portland hydraulic cements (including oil well, white cement, blended cements, etc.), and masonry cement and cement clinker (Specify kind) ↴	327310 0900	short tons					
28	Dry-mixed concrete materials (prepackaged sand, gravel, mortar, and cement premixes)	327309 02						
29	Ready-mix concrete	327309 0100						
30	Construction sand and gravel (run of pit or bank, washed, screened, or otherwise treated)	212321 0100	↑ short tons ↓					
31	Common (miscellaneous) clay and shale, mined and/or basic preparation for transport	212325 B100						
32	Fire clay, mined and/or basic preparation for transport	212325 4100						
33	Crushed or broken limestone (including dolomite, cement rock, marl, travertine, and calcareous tufa)	212312 0100						
34	Gypsum, mined and/or beneficiated	212399 4100						
35	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)	18						
36		26						
37		34						

INFORMATION COPY
DO NOT USE TO REPORT

32712168



If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts				
					Quantity	Value, f.o.b. plant			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
38		42							
39		59							
40		67							
41	Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>) ⁷	999899 2000							
42	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 16, line A2.</i>)	999899 1000							
43	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.)	999899 9000							
44	TOTAL (<i>Should equal total reported in 5</i>)	770000 0000							

INFORMATION COPY
DO NOT USE TO REPORT

23-25 Not Applicable.

32712176



26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

INFORMATION COPY
DO NOT USE TO REPORT

2. Report the costs incurred by this establishment for contract manufacturing purchases in 2012 1013

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] [] []

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] [] []

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **C**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) 1019

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] [] []

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

CONTINUE WITH **26** ON PAGE 19

32712184

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

26 SPECIAL INQUIRIES - Continued

C. MINING OPERATIONS

1. Did you mine the materials used to manufacture the products reported in item **22** at this location?

8011 Yes - Go to line 2

8012 No - Go to **30**

2. Report the quantity of minerals mined at this mine or pit whether sold, transferred, added to inventories, or used in further processing

Mark "X" if None

Quantity Mined for all purposes

a. Gypsum, mined and/or beneficiated 8034

short tons

b. Crushed or broken limes on (including dolomite, cement rock, marl, travertine, and calcareous tufa) 8035

short tons

c. Fire clay, mined and/or basic preparation for transport . . . 8029

short tons

d. Common (miscellaneous) clay and shale, mined and/or basic preparation for transport 8030

short tons

e. Construction sand and gravel (run of pit or bank, washed, screened, or otherwise treated) 8037

short tons

INFORMATION COPY
DO NOT USE TO REPORT

3. Report the wages paid and hours worked by mine or pit workers at the mine or pit operated at the same location as the manufacturing plant

Mark "X" if None

2012

Amount

\$ Mil.

Thou.

a. Wages paid to workers at mine or pit (as reported in **7** part B) 8031

Mark "X" if None

2012

Hours

Thou.

b. Worker-hours at mine or pit (as reported in **7** part D) 8032

Mark "X" if None

2012

Amount

\$ Mil.

Thou.

4. Report the cost of supplies, fuels, electric energy, and contract work for this mine or pit (reported in **16**) 8033

27-29 Not Applicable.

32712192



REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**INFORMATION COPY
DO NOT USE TO REPORT**

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

32712200

