

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
1	Mining and quarrying of chemical and fertilizer minerals (including barite, borate, potash, fluorspar, and rocksalt)	212393 01					
2	Mining and quarrying of other nonmetallic minerals (excluding fuels, kaolin, ball clay, chemical and fertilizer minerals, and sand and gravel)	212300 02					
3	Sand and gravel	212320 02					
4	Glues and adhesives	325520 03	1000 lb				
5	Glass fiber (textile-type, bonded mat type, etc.)	327212 04					
6	Converted aluminum foil	322222 02					
7	Other chemicals and allied products (Specify kind)	325000 48					

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
8	Paper shipping sacks and multiwall bags	322224 03						
9	Other converted paper and paperboard products (Specify kind) ↴	322200 11						
10	Other paper and paperboard products (Specify kind) ↴	322000 07						
11	Plastics resins (excluding vinyl) consumed in the form of granules, pellets, powders, liquids, etc.	325211 15						
12	Plastics products consumed in the form of sheets, rods, tubes, film, and other shapes	326100 13						
13	Portland and blended cements	327310 05						
14	Crude blast furnace slag	331111 03						
15	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99						
16	TOTAL (Should equal total reported in 16, line A1)	771000 00						

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18-21 Not Applicable.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 200.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resale."

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Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734	0730	0736	0733	0732	0731			
1	Mineral wool for thermal and acoustical envelope insulation (for homes, commercial and industrial buildings)	327993 1111						
	Loose fiber (blowing and pouring) (shipped as such) and granulated fiber							
2	Building batts, blankets, and rolls in thermal resistance (R) values	327993 1211						
	Thermal resistance (R) values R19 or more							
3	Thermal resistance (R) values R11 to R18.9	327993 1311						
4	Thermal resistance (R) values R10.9 or less	327993 1321						
5	Acoustical (wall and ceiling) sold as acoustical insulation . .	327993 1411						
6	Board (including roof insulation)	327993 1511						
7	Other mineral wool for thermal and acoustical insulation (<i>Specify kind</i>) ↴	327993 1521						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts				
					Quantity	Value, f.o.b. plant			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
8	Mineral wool for industrial, equipment, and appliance insulation Blankets (flexible) (including fabricated pieces, rolls, and batts)	327993 4111							
	Plain								
9	Coated	327993 4121							
10	Faced and metal meshed	327993 4131							
11	Special-purpose insulation pieces (for automotive, appliance, aerospace items and original equipment parts)	327993 4211							
12	Other blocks and boards (Specify kind) ↴ 	327993 4311							
13	Pipe insulation	327993 4321							
14	Acoustical insulation (including pads, boards, patches, etc.)	327993 4331							
15	Other mineral wool for industrial, equipment, and appliance insulation (including air duct, loose fiber, granulated fiber, insulating and finishing cements, etc.) (Specify kind) ↴ 	327993 4341							

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts				
					Quantity	Value, f.o.b. plant			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
16	All other nonmetallic mineral products Mica products	327999 0111							
17	Dry-mixed concrete materials (prepackaged sand, gravel, mortar, and cement premixes) .	327999 0211							
18	Other nonmetallic mineral products (magnesite floor composition, stucco, artificial graphite, synthetic stones, etc.) (Specify kind) ↴ []	327999 0311							
19	Precast concrete slabs and tile, roof and floor units . .	327390 1111							
20	Construction sand and gravel (run of pit or bank, washed, screened, or otherwise treated)	212321 0100	↑ short tons ↓						
21	Chemical and fertilizer minerals, such as barite, rock salt, native sulfur, fluorspar, pyrites, spodumene, mineral pigments, etc. (ore, fines, and concentrates) (Specify kind) ↴ []	212393 WYWT							
22	Potassium salts, boron compounds, sodium carbonate and sulfate (Specify kind) ↴ []	212391 WYWT							
23	Rough dimension stone (including limestone, granite, slate, marble, trap rock, sandstone, quartz, and miscellaneous types of stone) (Specify kind) ↴ []	212311 0YWT							

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
24	Crushed or broken stone (including limestone, granite, slate, marble, trap rock, sandstone, quartz, and miscellaneous types of stone) <i>(Specify kind)</i> ↴	212319 0YWT	short tons					
25	All other products made in this establishment <i>(Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products write "Other" and report single total value.)</i>	18						
26		26						
27		34						
28		42						
29		59						
30		67						
31	Contract work - Receipts for work done for others on their materials <i>(Specify products worked on and kind of work.)</i> ↴	999899 2000						
32	Resales - Sales of products bought and sold without further manufacture, processing, or assembly <i>(The cost of such items should be reported in 16, line A2.)</i>	999899 1000						
33	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.)	999899 9000						
34	TOTAL <i>(Should equal total reported in 9)</i>	770000 0000						

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23-25 Not Applicable.

26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 1013

1012 No - Go to B

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 1013

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] [] []

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] [] []

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to C

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) 1019

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] [] []

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

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26 SPECIAL INQUIRIES - Continued

C. MINING OPERATIONS

1. Did you mine the materials used to manufacture the products reported in item **22** at this location?

8011 Yes - Go to line 2

8012 No - Go to **30**

2. Report the quantity of minerals mined at this mine or pit whether sold, transferred, added to inventories, or used in further processing

Mark "X" if None

Quantity Mined for all purposes

a. Construction sand and gravel (run of pit or bank, washed, screened, or otherwise treated) 8037

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 short tons

b. Chemical and fertilizer minerals, such as barite, rock salt, native sulfur, fluorspar, pyrites, spodumens, mineral pigments, etc. (ore, fines, and screenings) 8058

--	--	--	--	--	--	--	--	--	--

 short tons

c. Potassium salts, boron compounds, sodium carbonate and sulfate 8059

--	--	--	--	--	--	--	--	--	--

 short tons

d. Rough dimension stone (including limestone, granite, slate, marble, trap rock, sandstone, quartz, and miscellaneous types of stone) 8061

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 short tons

e. Crushed or broken stone (including limestone, granite, slate, marble, trap rock, sandstone, quartz, and miscellaneous types of stone) 8063

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 short tons

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3. Report the wages paid and hours worked by mine or pit workers at the mine or pit operated at the same location as the manufacturing plant

Mark "X" if None

2012

Amount

\$ Mil.

Thou.

a. Wages paid to workers at mine or pit (as reported in **7** part B) 8031

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Mark "X" if None

2012

Hours

Thou.

b. Worker-hours at mine or pit (as reported in **7** part D) 8032

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Mark "X" if None

2012

Amount

\$ Mil.

Thou.

4. Report the cost of supplies, fuels, electric energy, and contract work for this mine or pit (reported in **16**) 8033

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27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Tele-
phone

Fax

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed

Month	Day	Year
<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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