

17-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
1	Ready-mix concrete	327320 0100						
2	Concrete block and brick							
	Structural block							
3	Lightweight units (units made with concrete weighing less than 105 lbs per cubic foot) (dry weight)	327331 0111						
	Medium-weight units (units made with concrete weighing at least 105 lb but less than 125 lb per cubic foot) (dry weight)							
4	Normal-weight units (units made with concrete weighing at least 125 lb per cubic foot) (dry weight)	327331 0211						
	Decorative block (including screen block, split block, slump block, shadowal block, etc.)							
5	Concrete pavers (including grid, interlocking, etc.)	327331 0311						
	Concrete brick							
6		327331 0411						
7		327331 0511						
		327331 0611						

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CONTINUE WITH 22 ON PAGE 7

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
8	Precast concrete products Septic tanks	327390 1461						
9	Other precast concrete construction or building products (including prefabricated housing components) (Specify kind) ↴ []	327390 1451						
10	Other precast concrete products (excluding construction or building products) (Specify kind) ↴ []	327390 1471						
11	Dry-mixed concrete materials (prepackaged sand, gravel, mortar, and cement premixes)	327999 0211						
12	Portland cement and other portland hydraulic cements (including oil well, white cement, blended cements, etc.), and masonry cement and cement clinker (Specify kind) ↴ []	327310 0900	short tons					
13	Emulsified asphalt (including liquid additives)	324121 0111						
14	Asphalt and tar paving mixtures (including bituminous or asphaltic concrete; excluding liquid) and asphaltic paving cements	324121 0131						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
15	Crushed or broken stone Limestone (including dolomite, cement rock, marl, travertine, and calcareous tufa)	212312 0100	↑ short tons ↓					
	Granite (including gneiss, syenite, and diorite)			212313 0100				
17	Other stone (including slate, marble, trap rock, sandstone, quartz, and miscellaneous types of stone) (<i>Specify kind</i>) ↴	212319 0100						
18	Construction sand and gravel (run of pit or bank, washed, screened, or otherwise treated)	212321 0100						
19	All other products made in this establishment (<i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i>)	18						
		26						
		34						
		42						
		59						
		67						
25	Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>) ↴	999899 2000						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts				
					Quantity	Value, f.o.b. plant			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
26	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16 .)	999899 1000							
27	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.)	999899 9000							
28	TOTAL (Should equal total reported in 5)	770000 0000							

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23-29 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

 Yes

 No

- Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Area code	Number	Extension

Area code	Number

E-mail address

Date completed

Month	Day	Year

Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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