If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.
17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES
General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in 22. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than $\$ 25,000$ of a listed material, include the value with "Cost of all other materials . . . " Census material code 00970099.
Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.
Materials received from other plants within your companyssor forme economic value (the value assigned by the shipping plant, plus the cost of freigtt and th Whamg charges).
 the cost of purchases or tran if Howor, if consumption iff sid fic antiy from the amounts purchased or transferred, these amounts should be adjusted forn ors in thenterials and supplies inventories by adding the beginning inventory to the amount qu ch as od acred and subtracting ending inventory.
Contract Work - Includ as manars consumed those you purchased for use by others making products for you under contract. Amountspaid to the companies doing the contract work should be reported in (16, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in 16, line A2, not in $\mathbf{1 7}$. The value of these products shipped by this establishment should be reported in 22 under Census product code 999899 1000, "Resales."



## (18-21 Not Applicable.

## If not shown, please enter your 11-digit Census File

 Number (CFN) from the mailing address.DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM Votn TERIALS on the specific lines as if they were made in this establishment. On the other hand, do no $r$ po to tb specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERC FTo Pdr Ol je alount that you recoived for "commission or contract receipts" under Census code 9
Resales - Do not report on th edentic oduct lines those poD joct scúa AT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS O YOUR COMPANY ANDSLD VIIHJUF FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resto" "


DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

Not Applicable.

## SPECIAL INQUIRIES

## A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment purchase contract manufacturing services from other companies or foreign plants of your company in 2012?

## Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.


## Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bqug a, d du whout further processing or transformation).
$1011 \square$ Yes - Go to $\square$ transformation).

Report the costs incurred by this establishment for contract manufacturing purchased in 2012.

| 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| \$ Bil. | Mil. | Thou. |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2


## B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment provide contract manufacturing services to others in 2012 (regardless of materials ownership)?

## Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.


## Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.
$1017 \quad$ Yes - Go to line 2
$1018 \square$ No - Go to 30

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (regardless of materials ownership and based on specifications provided by the contracting company)

| 2012 |  |  |  |
| :---: | :---: | :---: | :---: |
| \$ Bil. | Mil. | Thou. |  |
|  |  |  |  |
| 1019 |  |  |  |

Please describe the product(s) being manufactured for others at this establishment. 7

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

## INFORMATION COPY DO NOT USETO REPORT

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions. Is the time period covered by this report a calendar year?Yes
No - Enter time period covered $\longrightarrow$
FROM




