

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

**Produced and Consumed** - Forgings, foundries, and screw machine products - Report the quantities produced and used in manufacturing other products made in this establishment in **26**. Note that the materials used to produce these items should be reported in **17**.

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
<b>1</b>	Fabricated metal products, excluding castings and forgings							
	Metal hardware, including hinges, handles, locks, casters, etc. . . . .	332510 05						
<b>2</b>	Bolts, nuts, screws, washers, rivets, and other screw machine products . .	332722 03						
<b>3</b>	Fabricated metal wire products, including wire rope, cable, springs, etc. . . . .	332610 03						
<b>4</b>	All other fabricated metal products, excluding metal hardware, bolts, nuts, screws, and other screw machine products . . . . .	332000 12						
<b>5</b>	Metal stampings . . . . .	332000 62						

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
	Castings (rough and semifinished)							
6	Iron and steel . . . . .	331510 01						
7	Aluminum and aluminum-base alloy . . . . .	331520 05						
8	Copper and copper-base alloy . . . . .	331520 00						
9	Zinc and zinc-base alloy . . . . .	331528 00						
10	All other nonferrous castings . . . . .	331520 03						
11	Forgings . . . . .	332110 00						
	Shapes and forms, excluding castings, forgings, and fabricated metal products							
	Steel							
12	Bars, bar shapes, and plate . . . . .	331200 07						
13	Sheet, strip, and tin mill products	331200 73						
14	Wire and wire products . . . . .	331000 28						
15	All other steel shapes and forms, excluding bars, bar shapes, plate, sheet, strip, tin mill products, wire and wire products . . . . .	331200 24						
	Copper and copper-base alloy							
16	Rods, bars, and mechanical wire, including extruded and/or drawn shapes . . . . .	331421 05						
17	Sheet, strip, and plate . . . . .	331421 33						
18	All other copper and copper-base alloy shapes and forms, excluding rods, bars, mechanical wire, sheet, plate, and strip . . . . .	331421 14						

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
	Shapes and forms, excluding castings, forgings, and fabricated metal products - Continued							
	Aluminum and aluminum-base alloy							
19	Sheet, plate, foil, and welded tubing . . . . .	331315 00						
20	Extruded shapes, including extruded rod, bar, pipe, tube, etc. . . . .	331116 01						
21	All other aluminum and aluminum-base alloy shapes and forms, excluding castings, forgings, sheet, plate, foil, welded tubing, extruded shapes, and fabricated metal products . . . . .	331000 46						
22	Zinc and zinc-base alloy shapes and forms . . . . .	331491 05	↑ short tons					
23	All other nonferrous shapes and forms . . . . .	331000 74	↓					
24	Primary metal powders . . . . .	331000 72						
	Rubber and miscellaneous plastics products							
25	Fabricated rubber products, excluding tires, tubes, hose, belting, and gaskets . . . . .	326000 17						
26	Plastics products, including film, sheet, plate, rod, tube, fabricated shapes including parts, handles, grips, etc. . . . .	326100 03						
27	All other rubber and miscellaneous plastics products . . . . .	326000 03						
28	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., excluding sheets, rods, tubes, and other shapes . . . . .	325211 05						
29	Paperboard containers, boxes, and corrugated paperboard . . . . .	322210 01						
30	Glass and glass products, including windows and mirrors . . . . .	327200 05						
31	Electric motors, generators, and parts . . . . .	335312 07						

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
<b>32</b>	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↘	009700 99						
<b>33</b>	<b>TOTAL</b> (Should equal total reported in 16, line A1) . . . . .	771000 00						

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**18-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

Line No.	Products and services	Census product code	Products shipped and other receipts				
			Value, f.o.b. plant				
			\$ Bil.	Mil.	Thou.		
0734		0730	0731				
<b>1</b>	Furniture hardware, including drawer pulls and handles, rotating and tilting furniture fixtures and bases, furniture and drawer slides, furniture casters, and other floor protective devices, excluding cabinet hardware . . . . .	332510 2100					
<b>2</b>	Builders' hardware, including doorlocks and locksets; screen, storm door, and window hardware; cabinet and closet hardware; hinges, padlocks, door controls, architectural trim hardware, and other builders' hardware . . . . .	332510 4800					

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>3</b>	Transportation equipment hardware Motor vehicle hardware, including lock units, door and window handles, window regulators, hinges, license plate brackets, etc.	332510 6100				
<b>4</b>	Marine hardware, including shackles, rope sockets, tackle blocks, wire rope clips, clamps, and joiners' hardware . . . . .	332510 7101				
<b>5</b>	Aircraft hardware . . . . .	332510 7106				
<b>6</b>	Other transportation equipment hardware, including railroad car hardware ( <i>Specify kind</i> ) ↴  	332510 7111				
<b>7</b>	All other miscellaneous hardware Casket and casket shell hardware . . . . .	332510 A101				
<b>8</b>	Casters and wheels for dollies and industrial handtrucks . . . . .	332510 A106				
<b>9</b>	Refrigerator and stove hardware . . . . .	332510 A121				
<b>10</b>	Other hardware, including saddlery and harness hardware, excluding drapery hardware ( <i>Specify kind</i> ) ↴  	332510 A198				
<b>11</b>	Stamped and pressed metal end products, including vitreous enameled products ( <i>Specify kind</i> ) ↴  	332116 6YWV				
<b>12</b>	All other products made in this establishment ( <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i> )  	18				
<b>13</b>		26				
<b>14</b>		34				

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**CONTINUE ON PAGE 16**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>15</b>		42				
<b>16</b>		59				
<b>17</b>		67				
<b>18</b>	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.)					
		999899 2000				
<b>19</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in <b>15</b> , line A2.)	999899 1000				
<b>20</b>	Sales of scrap and refuse	999899 9003				
<b>21</b>	Other miscellaneous receipts, including receipts for repair work, etc.	999899 9090				
<b>22</b>	<b>TOTAL</b> (Should equal total reported in <b>5</b> )	770000 0000				

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**23-25** Not Applicable.

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**26** SPECIAL INQUIRIES

**A. PURCHASE OF CONTRACT MANUFACTURING**

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 . . . . . 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . . 1015

2012		
\$ Bil.	Mil.	Thou.

**B. RECEIPTS FROM CONTRACT MANUFACTURING**

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

**Include:**

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

**Exclude:**

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) . . . . . 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

**27-29** Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax	Area code	Number
<input type="text"/>	<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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