

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

Produced and Consumed - Forgings, foundries, and screw machine products - Report the quantities produced and used in manufacturing other products made in this establishment in **26**. Note that the materials used to produce these items should be reported in **17**.

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Castings (rough and semifinished)				
	Iron and steel	331510 01			
2	All other nonferrous metal castings (excluding aluminum and aluminum-base alloy)	331520 08			
3	Scrap (including iron, steel, aluminum and aluminum-base alloy) (excluding home scrap)	330000 56			
4	Forgings	332110 00			

33232117



CONTINUE WITH **17** ON PAGE 12

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company			
			Cost, including delivery cost (freight-in)			
			\$ Bil.	Mil.	Thou.	
0634		0630	0631			
	Shapes and forms (excluding castings, forgings, and fabricated metal products)					
	Steel					
5	Bars, bar shapes, and plate	331200 07				
6	Sheet and strip (including tinplate)	331000 22				
7	All other steel shapes and forms (excluding castings, forgings, fabricated metal products, bars, bar shapes, plate, sheet, and strip)	331200 34				
8	Aluminum and aluminum-base alloy	331310 16				
9	Copper and copper-base alloy	331421 11				
10	All other nonferrous metal shapes and forms	331000 03				
	Fabricated metal products					
11	Metal stampings	332000 62				
12	Bolts, nuts, screws, rivets, washers, and other screw machine products	332722 03				
13	Valves, fittings, and couplings purchased for further assembly (excluding forgings)	332900 03				
14	All other fabricated metal products (excluding forgings, metal stampings, valves, fittings, couplings, bolts, nuts, screws, washers, rivets, and other screw machine products)	332000 28				
15	Paperboard containers, boxes, and corrugated paperboard	322210 01				
16	Fabricated plastics products (including enclosures)	326190 32				
17	Rubber and plastics hose and belting	326220 01				
18	Fabricated rubber products (excluding tires, tubes, hose, belting, and gaskets)	326000 17				

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33232125



CONTINUE WITH **17** ON PAGE 13

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company			
			Cost, including delivery cost (freight-in)			
			\$ Bil.	Mil.	Thou.	
0634		0630	0631			
19	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99	□ □	□ □ □	□ □ □	
20	TOTAL (Should equal total reported in 16 , line A1)	771000 00	□ □	□ □ □	□ □ □	

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18-21 Not Applicable.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, lines (e).

Special Instructions for Nuclear and Industrial Valves - Actuators and parts when shipped with a valve should not be included in the value of the valve but should be reported separately on the appropriate actuators and parts lines.

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Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Air supply filter assemblies and filter replacement elements, nonaerospace (excluding those shipped as part of an FR or FRL combo unit)				
1	Coalescing types (including elements sold separately)	333999 4110			
2	Air exhaust mufflers, diffusers, and filter parts	333999 4130			
3	Other types (including elements sold separately)	333999 4120			
	Nonaerospace-type rotary and other fluid power pumps				
4	Internal gear (including gerotors)	333996 3110			
5	External gear	333996 3120			
6	Fixed and variable displacement vanes	333996 3150			
	Aerospace-type fluid power cylinders and actuators Hydraulic servo-actuator assemblies (linear and rotary)				
7	Mechanical input	333995 7110			
8	Electrical input	333995 7120			
9	Combination input	333995 7130			

33232141



CONTINUE WITH **22** ON PAGE 15

CONTINUE ON PAGE 15

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
	Aerospace-type fluid power cylinders and actuators - Continued					
	Hydraulic utilities actuators					
10	Linear actuators (cylinders)	333995 7140				
11	Rotary actuators (limited rotation)	333995 7150				
12	Shock absorbers, snubbers, and cushions (all types) (excluding oleo strut assemblies)	333995 7160				
13	Aerospace-type fluid power pneumatic actuators (linear and rotary)	333995 7170				
14	Accumulators (bladder, piston, and other types)	333995 7180				
15	Reservoirs, intensifiers, and other devices for fluid energy absorption and/or storage	333995 7190				
16	Other cylinders, rotary actuators, cushions and related items	333995 71A0				
	Parts for nonaerospace-type hydraulic and pneumatic fluid power cylinders and actuators					
17	Accumulators (bladder, piston, and other types)	333995 5110				
18	Shock absorbers, not for vehicle suspension, and cushions (hydraulic and pneumatic)	333995 5120				
19	Accumulators, cushions, and nonvehicular shock absorbers, sold separately	333995 5140				
20	Reservoirs, intensifiers, and other devices for fluid energy absorption and/or storage	333995 5130				
21	Parts for aerospace-type hydraulic and pneumatic cylinders, actuators, accumulators, cushions, and related items, sold separately	333995 5150				
	Nonaerospace-type pneumatic fluid power cylinders and actuators, linear and rotary					
22	NFPA interchangeable cylinders, steel	333995 3110				

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33232158



CONTINUE WITH **22** ON PAGE 16

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
23	Nonaerospace-type pneumatic fluid power cylinders and actuators, linear and rotary - Continued NFPA interchangeable cylinders, aluminum Less than 1 1/2" bore size	333995 3120				
24	1-1/2" bore size and over	333995 3130				
25	Rodless cylinders	333995 3140				
26	Other nonaerospace pneumatic cylinders Less than 1-1/2" bore size	333995 3150				
27	1-1/2" bore size and over	333995 3160				
28	Pneumatic rotary actuators	333995 3170				
29	Nonaerospace-type hydraulic fluid power cylinders and actuators, linear and rotary (excluding electrohydraulic tie-rod types) Standard NFPA and JIC tie-rod type Less than 1,500 psi	333995 1110				
30	1,500 to 3,000 psi	333995 1120				
31	Greater than 3,000 psi	333995 1130				
32	Other tie-rod types	333995 1140				
33	Threaded/weld fused combination	333995 1150				
34	Telescoping	333995 1160				
35	Mill type	333995 1170				
36	Electrohydraulic types	333995 1190				

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33232166



CONTINUE WITH **22** ON PAGE 17

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
37	Nonaerospace-type hydraulic fluid power cylinders and actuators, linear and rotary (excluding electrohydraulic tie-rod types) - Continued Hydraulic rotary actuators	333995 11A0				
38	Other nonaerospace-type hydraulic fluid power cylinders and actuators, linear and rotary (including those threaded at both ends)	333995 11C0				
39	Industrial ball valves, all metals, pressures, and types (including manual and power-operated, on-off valves) (excluding parts)	332911 5131				
40	Aerospace-type hydraulic valves Fluid power 2-, 3-, and 4-way directional control valves, manually or mechanically operated	332912 1110				
41	Solenoid operated	332912 1120				
42	Motor operated	332912 1130				
43	Electrohydraulic servovalves	332912 1140				
44	Flow, pressure, and other types of aerospace-type fluid power hydraulic valves	332912 1150				
45	Aerospace-type pneumatic fluid power valves (all types)	332912 3100				
46	Nonaerospace-type hydraulic directional control valves Manual, 3- and 4-way Monoblock	332912 5110				
47	Sectional	332912 5120				
48	Other manual nonaerospace-type hydraulic directional control valves	332912 5130				

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33232174



CONTINUE WITH **22** ON PAGE 18

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
	Nonaerospace-type hydraulic directional control valves - Continued					
	Solenoid					
49	2-way types	332912 5140				
50	3- and 4-way types	332912 5150				
51	Other nonaerospace-type hydraulic directional control valves	332912 5160				
	Nonaerospace-type pneumatic directional control valves					
52	Manual	332912 9110				
	Solenoid					
53	Under 1/8" port diameter	332912 9120				
54	1/8" up to and including 1/4" port diameter, 3-way types	332912 9130				
55	1/8" up to and including 1/4" port diameter, 4-way types	332912 9140				
56	Over 1/4" port diameter, 3-way types	332912 9150				
57	Over 1/4" port diameter, 4-way types	332912 9160				
58	Nonaerospace-type pneumatic directional control valves, all other solenoid	332912 9170				
59	Nonaerospace-type pneumatic directional control valves, mechanical, remote pilot and all other types	332912 9180				
	Nonaerospace-type hydraulic valves					
	Pressure control					
60	Relief valves	332912 7110				
61	Other nonaerospace-type hydraulic, pressure control (including sensing and manual types)	332912 7120				

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33232182



CONTINUE WITH **22** ON PAGE 19

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Nonaerospace-type hydraulic valves - Continued				
	Flow control				
62	Manual types	332912 7130			
63	Other nonaerospace-type hydraulic, flow control types	332912 7140			
64	Cartridge valves (excluding directional control)	332912 7155			
65	Other nonaerospace-type hydraulic valves (including stack and logic)	332912 7180			
	Nonaerospace-type electrohydraulic valves				
66	Pilot operated, torque motor servovalves	332912 7160			
67	Other nonaerospace-type electrohydraulic valves (including proportional)	332912 7170			
	Nonaerospace-type pneumatic valves				
68	Filter-regulatory combination units, integral types	332912 B110			
69	Other FRs and filter-regulator-lubricator combo units	332912 B120			
70	Regulators sold separately	332912 B130			
71	Flow control valves	332912 B140			
72	Valves for non-motion control applications	332912 B145			
73	Check, shuttle, exhaust, needle, and all other types	332912 B150			
74	Parts for nonaerospace fluid power, hydraulic and pneumatic valves, sold separately	332912 D110			
75	Parts for aerospace fluid power, hydraulic and pneumatic valves, sold separately	332912 D120			

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33232190



CONTINUE WITH **22** ON PAGE 20

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
76	Aerospace-type hydraulic and pneumatic fluid power hose or tube end fittings and assemblies				
	Assemblies of hose and/or tubing	332912 F110			
77	Hose and/or tube fittings, all types	332912 F120			
78	Manifolds for aerospace hydraulic systems	332912 F130			
	Nonaerospace-type flared fittings used in fluid power transfer systems				
79	Brass and bronze (SAE 45 degrees and 37 degrees)	332912 H110			
80	Carbon steel (JIC 37 degrees)	332912 H120			
81	Other nonaerospace-type flared fittings (including alloy steel used in fluid power transfer systems)	332912 H130			
82	Nonaerospace-type assemblies of tubing used in fluid power transfer systems	332912 H140			
83	Nonaerospace-type assemblies of tubing and hose used in fluid power transfer systems	332912 H150			
	Nonaerospace-type flareless fittings and couplings used in fluid power transfer systems				
84	Brass and bronze	332912 J110			
85	Carbon steel	332912 J120			
86	Stainless steel	332912 J130			
87	Nonmetal flareless fittings (including plastic)	332912 J150			
	Other nonaerospace-type flareless fittings used in fluid power transfer systems (including alloy steel) <i>(Specify kind)</i> ↴				
88		332912 J140			

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33232208



CONTINUE WITH **22** ON PAGE 21

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
89	Nonaerospace-type hydraulic and pneumatic fittings, couplings, and assemblies of hose					
	Permanent hose end fittings (crimped and swaged)	332912 L110				
90	Reusable end fittings	332912 L120				
	Quick connect and disconnect couplings					
91	Hydraulic	332912 L130				
92	Pneumatic	332912 L140				
93	Bulk hose	332912 N130				
94	Manifolds and manifold assemblies for fluid power systems . .	332912 L150				
	All other nonaerospace fittings and couplings for hose, and manifold (including steel adaptor, swivel, rotating, and extension fittings) (Specify kind) ↴					
95		332912 L160				
96	Assemblies with permanent end fittings	332912 N110				
97	Assemblies with reusable fittings	332912 N120				
	All other pneumatic and hydraulic hose, without fittings, made of rubber and plastics (Specify kind) ↴					
98		326220 8100				
99	Receipts for machine shop job work and job order repairs	332710 0100				
	Aircraft parts and auxiliary equipment (excluding hydraulic and pneumatic subassemblies and engines) (Specify kind) ↴					
100		336413 6YVW				

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33232216



CONTINUE WITH 22 ON PAGE 22

CONTINUE ON PAGE 22

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts, including interplant transfers			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
	All other products made in this establishment (<i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i>)					
101		18				
102		26				
103		34				
104		42				
105		59				
106		67				
	Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>)					
107		999899 2000				
108	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 15, line A2.</i>)	999899 1000				
	Miscellaneous receipts					
109	Receipts for repair work	999899 9030				
110	Receipts for research and development	999899 9021				
111	Sales of scrap and refuse	999899 9003				
112	Other miscellaneous receipts	999899 9091				
113	TOTAL (<i>Should equal total reported in 5</i>)	770000 0000				

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23-25 Not Applicable.

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26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **C**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

CONTINUE WITH **26** ON PAGE 24

CONTINUE ON PAGE 24

33232232



26 SPECIAL INQUIRIES - Continued

C. SELECTED PRODUCTS PRODUCED AND CONSUMED

- Report below the quantity of each listed item produced in this establishment and used in manufacturing other products made in this establishment.
- Purchases or receipts of the items specified below should be reported only in **17**.
- Materials used to produce the items specified below should be reported in **17**.
- Quantities produced for sale as such and not for incorporation in other products should be reported in **22**.
- Report quantities in the unit of measure specified.

Mark "X" if not performed at this establishment

Quantities produced in this establishment and used in manufacturing other products made in this establishment

1. Ferrous foundries 8301	<input type="checkbox"/>	<input type="text"/>	short tons
2. Nonferrous foundries, excluding die casting			
a. Aluminum 8302	<input type="checkbox"/>	<input type="text"/>	thousand pounds
b. Copper 8303	<input type="checkbox"/>	<input type="text"/>	thousand pounds
c. Zinc 8304	<input type="checkbox"/>	<input type="text"/>	thousand pounds
d. Other 8305	<input type="checkbox"/>	<input type="text"/>	thousand pounds
3. Nonferrous die-casting foundries 8306	<input type="checkbox"/>	<input type="text"/>	thousand pounds
4. Did this establishment produce precision turned products (on screw machines, turning centers, and CNC equipment)?			
8308 <input type="checkbox"/> Yes			
8309 <input type="checkbox"/> No			

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D. AEROSPACE CONTRACTS

Percentage of your aerospace contracts (reported as value of shipments in **22**) is based on a variation of

	2012	
	Percentage (Report nearest whole percent)	
1. Fixed price contract (using completed contract method) 8610	<input type="text"/>	%
2. Fixed price contract (using percentage of completion method) 8611	<input type="text"/>	%
3. Cost plus contract 8612	<input type="text"/>	%
4. TOTAL (Add lines 1 through 3)	100	%

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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