If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.
17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES
General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in 22. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than $\$ 25,000$ of a listed material, include the value with "Cost of all other materials . . . " Census material code 00970099.
Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.
 assigned by the shipping plant, plus the cost of freigtt and th Whamg charges).
 the cost of purchases or tran if Howor, if consumption iff sid fic antiy from the amounts purchased or transferred, these amounts should be adjusted forn ors in thenterials and supplies inventories by adding the beginning inventory to the amount qu Ch as od drefer and subtracting ending inventory.
Contract Work - Includ as manars consumed those you purchased for use by others making products for you under contract. Amountspaid to the companies doing the contract work should be reported in (16, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in 16, line A2, not in 17 . The value of these products shipped by this establishment should be reported in 22 under Census product code 999899 1000, "Resales."



If not shown, please enter your 11-digit Census File
Number (CFN) from the mailing address.
17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued


17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued


18-21 Not Applicable.

## DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 9998992000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."


If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


## DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued



If not shown, please enter your 11-digit Census File
Number (CFN) from the mailing address.
DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


| $\stackrel{\circ}{8}$$\stackrel{0}{J}$$=$ | Products and services0734 | Census product code | Unit of measure for quantities | Quantity produced for all purposes | Products shipped and other receipts |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Quantity | Value, f.o.b. plant |  |  |
|  |  |  |  |  |  | \$ Bil | Mil. | Thou. |
|  |  | 0730 | 0736 | 0733 | 0732 | 0731 |  |  |
|  | Miscellaneous receiptsSales of scrap andrefuse . . . . . | 9998999003 |  |  |  |  |  |  |
| 35 |  |  |  |  |  |  |  |  |
| 36 | Receipts for repair work | 9998999030 |  |  |  |  |  |  |
| 37 | Other miscellaneous receipts (excluding receipts for repair work and sales of scrap and refuse) | 9998999091 |  |  |  |  |  |  |
| 38 | TOTAL (Should equal total reported in |  |  |  |  |  |  |  |

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

SPECIAL INQUIRIES

## A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment purchase contract manufacturing services from other companies or foreign plants of your company in 2012?

## Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.


## Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).
$1011 \square$ Yes - Go to line 2
mon no coodNFOT USE TO REPORT
DO NOT USET
- 

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

## INFORMATION COPY DO NOT USETO REPORT

CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.
Is the time period covered by this report a calendar year?Yes
No - Enter time period covered $\longrightarrow$
FROM



