

17-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
1	Grills, registers, and air diffusers Iron and steel warm air and air-conditioning grills, registers, and air diffusers	332323 1201			
2	Other grills (including open mesh partitions) (Specify kind)	332323 1101			
3	Stairs, railings, fences, and gates (excluding wire) Iron, steel, and aluminum stairs, staircases, and fire escapes, and expanded metal plaster base accessories (including corner beads, screens, grounds, etc.)	332323 3102			
4	Iron, steel, and aluminum fences, gates (other than wire), and railings and window guards	332323 3201			
5	Open iron, steel, and aluminum flooring, grating, and studs for building construction	332323 6100			
6	Scaffolding (suspended and access), shoring and forming for concrete work (iron, steel, aluminum, and all other material combinations)	332323 7100			
7	Metal stalls and corrals	332323 9311			
8	Other iron and steel architectural and ornamental work (Specify kind)	332323 9201			

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CONTINUE WITH **22** ON PAGE 7

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
9	Other aluminum and metal architectural and ornamental work (Specify kind) ↘	332323 9101				
10	Fabricated structural metal Fabricated structural iron, steel, and aluminum for commercial, residential, institutional, and public buildings, including metal bar joists, long span, and metal concrete reinforcing bars)	332312 208				
11	Fabricated structural iron and steel for industrial buildings, metal bar joists, short span, open web	332312 1101				
12	Metal studs, loading and nonload bearing (iron, steel, and aluminum)	332322 F100				
13	Receipts for machine shop job work and job order repairs	332710 0100				
14	Fabricated iron and steel pipe and all other nonferrous fabricated pipe and pipe fittings made from purchased pipe	332996 0300				
15	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)	18				
16		26				
17		34				
18		42				
19		59				
20		67				
21	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↘	999899 2000				
22	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 15.)	999899 1000				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Miscellaneous receipts				
23	Sales of scrap and refuse	999899 9003			
24	Receipts for research and development	999899 9021			
25	Other miscellaneous receipts (including receipts for repair work, etc.)	999899 9009			
26	TOTAL (Should equal total reported in 5)	770 000 000			

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23-29 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Telephone

Area code	Number	Extension

Fax

Area code	Number

E-mail address

Date completed

Month	Day	Year

Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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