

17-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

Special Reporting Instructions and Definitions

Contract work requested on line 17 covers manufacturing activities performed only on materials owned by others and excludes any machine shop job work or job order repairs.

If another company makes products for you from your materials on a contract basis, report the value of these products on lines 1 through 30 but not on line 31.

Receipts for repair work requested on line 41 cover occasional repairs not done on a factory basis and exclude any machine shop job order repairs.

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Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
		0730	0736	0732	0731			
1	Receipts for machine shop job work and job order repairs (including the following activities and operations: producing machinery parts, all types; repairing machinery parts, all types; machining of castings, crankshafts, etc.; grinding, boring, milling, and other machining activities; and repairing of machinery on a factory basis)	332710 0100						
2	Metal services Heat treating of metal (heat treating, pickling, annealing, brazing, shot peening, tempering, etc.)	332811 0100						
3	Metal coating, engraving (except jewelry and silverware), and allied services to manufacturers (<i>Specify kind</i>) ↴ <div style="background-color: white; border: 1px solid black; height: 20px; width: 100%;"></div>	332812 0YWW						
4	Electroplating, plating, polishing, anodizing, and coloring	332813 0200						
5	Steel service centers (including steel slitting on a customer basis)	999899 9045						
6	Sharpening services	999899 9067						

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Metal services - Continued							
7	Welding repair shop (welding service)	999899 9037						
8	Steel slitting on a contract basis . . .	999899 9048						
	Weldments and fabricated steel plate							
9	Construction and mining	332313 0351						
	All other purposes (Specify kind) ↴							
10		332313 0361						
	Aluminum, steel, and other sheet metal							
11	Sheet metal air-conditioning ducts (including dust collection ducts), stove pipe, furnace smoke pipe, and elbows	332322 1100	1000 ft ²					
12	Roofing (all types) and roof drainage equipment (including eave troughs, etc.)	332322 7100						
13	Culverts, flumes, irrigation pipes, etc.	332322 3100						
	Job stampings							
14	Automotive job stampings (truck, bus, and passenger car)	336370 0100						
15	Aviation metal job stampings	332116 1311						
	Other metal job stampings (excluding automotive and aviation) (Specify kind) ↴							
16		332116 1YWW						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued							
Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
17	Precision turned products (nonstandard items made from rod, bar, and tube stock on screw machines and CNC turning centers) Automotive	332721 1100					
18	Other precision turned products (excluding automotive) (Specify kind) ↴ [Redacted]	332721 1100					
19	Foundry patterns	332997 0100					
20	Flexible hose and tubing, (including steel, stainless steel, aluminum, copper, alloys and other types)	332999 5100					
21	Bolts, nuts, screws, rivets, and washers, such as: (a) aircraft (including aerospace) fasteners other than plastics (meet specifications for flying vehicles); (b) externally threaded metal fasteners, excluding aircraft types; (c) internally threaded metal fasteners, excluding aircraft types; (d) nonthreaded metal fasteners, excluding aircraft types; (e) products, other than fasteners, made by cold-heading processes (Specify kind) ↴ [Redacted]	332722 WYWW					
22	Special dies, tools, jigs, and fixtures Jigs and fixtures (including parts)	333514 0A10					
23	Metalworking die and die sets	333514 0B10					
24	Punches, industrial prototypes, die parts, and other special tooling	333514 0C10					
25	Cutting tools (including broaches, reamers, hobs) and all other miscellaneous solid and tipped carbide cutting tools for machine tools and metalworking machinery	333515 1103					
26	Tool holders, tracer and tapering attachments, lathe chucks, rotary tables, collets, jaws, vises, tool room specialties, and all other attachments and accessories	333515 3100					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
27	Industrial molds Industrial injection-type, compression-type, and other industrial molds (including matched metal, transfer, plunger, and rotational molds) made of metal for plastics	333511 0571						
28	Other industrial molds and mold boxes (Specify kind) ↴ 	333511 0571						
29	Parts for packing, packaging, and bottling machinery	333593 5100						
30	General purpose machinery, such as: (a) filters and strainers (excluding fluid power); (b) filters for hydraulic fluid power systems, nonaerospace; (c) filters for pneumatic fluid power systems, nonaerospace; (d) filters for hydraulic and pneumatic fluid power systems, aerospace; (e) other (Specify kind) ↴ 	333999 WYWW						
31	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.) 	18						
32		26						
33		34						
34		42						
35		59						
36		67						

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CONTINUE WITH **22** ON PAGE 10

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
37	Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>) ↗	999899 2000						
38	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 16.</i>) . . .	999899 1000						
39	Miscellaneous receipts Sales of scrap and refuse	999899 9000						
40	Receipts for installation of (or construction) of products of this establishment	999899 9012						
41	Receipts for repair work	999899 9030						
42	Receipts for research and development	999899 9021						
43	Other miscellaneous receipts	999899 9091						
44	TOTAL (<i>Should equal total reported in 5</i>)	770000 0000						

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23-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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