

**17-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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Line No.	Products and services	Census product code	Value, of receipts, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
	Precision turned products and turned parts (nonstandard items made from rod, bar, or tube stock on screw machine turning centers) and CNC equipment producing turned parts on basis of end product in which to be incorporated				
<b>1</b>	Automotive . . . . .	332721 1100			
<b>2</b>	Parts (excluding automotive) . . . . .	332721 3100			
<b>3</b>	Cap, set, machine, lag, flange, and self-locking screws (excluding aircraft types) . . . . .	332722 3144			
	Metal fasteners				
<b>4</b>	Internally threaded metal fasteners (excluding aircraft types) . . . . .	332722 5100			
<b>5</b>	Rivets, washers and other nonthreaded metal fasteners (excluding aircraft types) . . . . .	332722 7100			
	Externally threaded metal fasteners (including studs, hex bolts, cap, set, machine, lag, flange and self-locking screws, etc.) (excluding aircraft types) (Specify kind) ↴				
<b>6</b>		332722 3YWW			
	Job stampings				
<b>7</b>	Automotive job stampings (truck, bus, and passenger car) . . . . .	336370 0100			
<b>8</b>	Aviation metal job stampings . . . . .	332116 1311			
<b>9</b>	Receipts for machine shop job work and job order repairs . . . . .	332710 0100			

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CONTINUE WITH **22** ON PAGE 7

CONTINUE ON PAGE 7

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Value, of receipts, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	All other products made in this establishment ( <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i> )				
10		18			
11		26			
12		34			
13		42			
14		59			
15		67			
	Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> )				
16		999899 2000			
17	Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in 15.</i> )	999899 1000			
18	Sales of scrap and refuse	999899 9003			
19	Other miscellaneous receipts (including receipts for repair work, etc.)	999899 9090			
20	<b>TOTAL</b> ( <i>Should equal total reported in 5</i> )	770000 0000			

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**23-29** Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Tele-  
phone

Fax

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed

Month	Day	Year
<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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