

**17-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

INFORMATION COPY  
DO NOT USE TO REPORT

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
<b>1</b>	Metal coating, engraving (excluding jewelry and silverware), and allied services to manufactures Thin film vacuum coating of metals Physical vapor deposition (PVD) . . . . .	332812 0801			
<b>2</b>	Chemical vapor deposition (CVD) . . . . .	332812 0804			
<b>3</b>	All other thin film vacuum coating (electronics, plastics, glass, etc.) (Specify kind) ↴  	332812 0806			
<b>4</b>	All other metal coating, engraving and etching (excluding jewelry and silverware), and allied services to manufacturers (Specify kind) ↴  	332812 0808			
<b>5</b>	Electroplating, plating, polishing, anodizing, and coloring . . . . .	332813 0200			
<b>6</b>	Heat treating of metal for the trade (heat treating, pickling, annealing, brazing, shot peening, tempering, etc.) . . . . .	332811 0100			
<b>7</b>	Screen printing on metal (excluding signs) . . . . .	323113 6651			
<b>8</b>	Lithographic printing on metal . . . . .	323110 B151			
<b>9</b>	Receipts for machine shop job work and job order repairs . . . . .	332710 0100			

33276064



CONTINUE WITH **22** ON PAGE 7

CONTINUE ON PAGE 7

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
	All other products made in this establishment ( <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i> )					
10		18				
11		26				
12		34				
13		42				
14		59				
15		67				
	Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> )					
16		999899 2000				
17	Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in 16.</i> )	999899 1000				
18	Sales of scrap and refuse	999899 9003				
19	Other miscellaneous receipts (including receipts for repair work, etc.)	999899 9090				
20	<b>TOTAL</b> ( <i>Should equal total reported in 5</i> )	770000 0000				

INFORMATION COPY  
DO NOT USE TO REPORT

**23-29** Not Applicable.

33276072



REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**INFORMATION COPY  
DO NOT USE TO REPORT**

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax	Area code	Number
<input type="text"/>	<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

33276080

