

**17-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
<b>1</b>	Converted unmounted aluminum foil for packaging products (not laminated to other materials)	332999 2102	↑ 1000 lb ↓					
	Coated aluminum foil less than .001 inch thickness . . . . .							
	Coated aluminum foil .001 to .003 inch thickness . . . . .							
<b>2</b>	Coated aluminum foil greater than .003 inch thickness . . . . .	332999 2107						
<b>3</b>	Flexible hose and tubing, (including steel, stainless steel, aluminum, copper, alloys and other types) . . .	332999 2112						
<b>4</b>	Fabricated metal collapsible tubes aluminum and all other fabricated collapsible metal tubes (including tin, tin-coated, tin-lead alloy, and lead) . . . . .	332999 5100						
<b>5</b>	Flat metal strapping . . . . .	332999 7100						
<b>6</b>	Metal step, platform, and rung-type ladders, metal ladder-type step stools, and ladder accessories . . . . .	332999 9100	short tons					
<b>7</b>		332999 B100						

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CONTINUE WITH **22** ON PAGE 7

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
	Other miscellaneous fabricated metal products							
8	Permanent magnets (excluding ceramic permanent magnets) . . .	332999 H101						
9	Fabricated assemblies of railroad frogs, switches, and crossings . . . . .	332999 H106						
10	Metal pipe hangers and supports (excluding metal framing) . . . . .	332999 H109						
11	Stamped metal wheels for golf carts, lawn mowers, etc. (disc type)	332999 H301						
12	Metal spools and reels . . . . .	332999 H303						
13	Metal pallets and skids (excluding wood and metal combinations) . . .	332999 H305						
14	Miscellaneous fabricated products, made primarily of metal (combs and hair curlers, etc.) . . . . .	332999 H306						
15	Steel wool and metal scouring pads (including pads with soap) . . . . .	332999 H315						
16	Fabricated metal safes, vaults, and deposit boxes and all other fabricated metal bank and security vaults and equipment . . . . .	332999 H318						
17	Fireplace fixtures and equipment (including irons, screens, tongs, and other fire tools) . . .	332999 H322						
18	Traps, handcuffs, and leg irons . . . . .	332999 H325						
19	All other fabricated metal products (including metal ironing boards and metal memorial tablets and grave markers) (Specify kind) ↴	332999 H397						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts				
					Quantity	Value, f.o.b. plant			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
<b>20</b>	Fabricated iron and steel pipe and all other nonferrous fabricated pipe and pipe fittings made from purchased pipe (Specify kind) ↴  	332996 0300							
<b>21</b>	Enameled iron and metal plumbing fixtures (including portable chemical toilets, water closet tanks, etc.) . . .	332998 0300							
<b>22</b>	Hollowware, unplated, plated and electroplated, precious and nonprecious metals (including baby goods, ecclesiastical ware, novelties, toiletware, and trophies) . . . . .	332999 H220							
<b>23</b>	Foundry patterns . . . . .	332997 0101							
<b>24</b>	All other industrial patterns (excluding shoe patterns) (Specify kind) ↴  	332997 0206							
<b>25</b>	Automotive job stampings (truck, bus, and passenger car) . . . . .	336370 0100							
<b>26</b>	Precision turned products and parts (nonstandard items made from rod, bar, tube stock on screw machine turning centers) .	332721 3100							
<b>27</b>	Receipts for machine shop job work and job order repairs . . . . .	332710 0100							
<b>28</b>	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)  	18							
<b>29</b>		26							

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts		
					Quantity	Value, f.o.b. plant	
						\$ Bil.	Mil.
0734	0730	0736	0733	0732	0731		
30		34					
31		42					
32		59					
33		67					
34	Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> ) ↴	999899 2000					
35	Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in 16.</i> )	999899 1000					
36	Miscellaneous receipts	999899 9003					
	Sales of scrap and refuse . . . . .						
37	Receipts for repair work	999899 9030					
38	Other miscellaneous receipts (excluding receipts for repair work and sales of scrap and refuse) . . . . .	999899 9091					
39	<b>TOTAL</b> ( <i>Should equal total reported in 5</i> ) . . . . .	770000 0000					

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**23-29** Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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