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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>1</b>	Electric motors, generators, and parts . . . . .	335312 07			
<b>2</b>	Engines (diesel, semidiesel, gasoline, carburetor-type, and other internal combustion engines) and parts . . . . .	330000 19			
<b>3</b>	Engine electrical equipment (including spark plugs, magnetos, generators, starters, etc.) . . . . .	336322 00			
<b>4</b>	Fluid power products, hydraulic and pneumatic (including pumps, valves, cylinders and rotary actuators, hose and tube fittings, and filters) . . . . .	330000 67			
<b>5</b>	Mechanical speed changers, gears, and industrial high-speed drives . . . . .	333612 00			
<b>6</b>	Transmissions and parts . . . . .	336350 03			
<b>7</b>	Antifriction bearing components (balls, rollers, cages, collars, races, etc.) and parts . . . . .	332991 09			
<b>8</b>	Ball and roller bearings (mounted or unmounted) . . . . .	332991 01			
<b>9</b>	Shocks, struts, and other suspension equipment and parts . . . . .	336330 00			

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>10</b>	Pneumatic tires and inner tubes . . . . .	326211 03			
<b>11</b>	Motor vehicle wheels . . . . .	336399 09			
<b>12</b>	Paints, varnishes, stains, lacquers, shellacs, japans, enamels, and allied products . . . . .	32 51 12			
<b>13</b>	Primary metal powders . . . . .	3 000 72			
<b>14</b>	Metal stampings . . . . .	332000 62			
<b>15</b>	Metal bolts, nuts, screws, washers, rivets, and other screw machine products . . . . .	332722 03			
<b>16</b>	All other fabricated metal products (excluding forgings, castings, metal stampings, bolts, nuts, washers, rivets, and screw machine products) . . . . .	332000 46			
<b>17</b>	Copper and copper-base alloy castings (rough and semifinished) (excluding die casting) . . . . .	331421 12			
<b>18</b>	Aluminum and aluminum-base alloy castings (rough and semifinished) . . . . .	331520 05			
<b>19</b>	Other nonferrous metal castings (rough and semifinished) (excluding aluminum and aluminum-base alloy and copper and copper-base alloy) . . . . .	331520 08			
<b>20</b>	Iron and steel castings (rough and semifinished) . . . . .	331510 01			
<b>21</b>	Iron and steel forgings . . . . .	332111 01			
<b>22</b>	Nonferrous shapes and forms (excluding castings, forgings, and fabricated metal products) . . . . .	331001 02			
<b>23</b>	Steel structural shapes and sheet piling (excluding castings, forgings, and fabricated metal products) . . . . .	331000 25			
<b>24</b>	Steel bars, bar shapes, and plate (excluding castings, forgings, and fabricated metal products) . . . . .	331200 07			
<b>25</b>	Steel sheet and strip (including tinplate) . . . . .	331000 22			
<b>26</b>	All other steel shapes and forms (excluding castings, forgings, fabricated metal products, bars, bar shapes, plate, sheet, strip, structural shapes, and sheet piling) . . . . .	331200 92			
<b>27</b>	Fabricated plastics products (excluding gaskets) . . . . .	326190 11			

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company			
			Cost, including delivery cost (freight-in)			
			\$ Bil.	Mil.	Thou.	
0634		0630	0631			
<b>28</b>	Rubber and plastics hose and belting .....	326220 01				
<b>29</b>	Farm machinery and equipment .....	332 01 00				
<b>30</b>	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	70 700 99				
<b>31</b>	<b>TOTAL</b> (Should equal total reported in <b>16</b> , line A1) .....	771000 00				

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**18-21** Not Applicable.

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BROUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, lines (e.g., 1000, 1000).

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Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
1	Farm-type, power take-off hp, wheel tractors (2- and 4-wheel drive), sold with or without attachments (excluding parts)	333111 1100						
2	Farm-type dairy machines and equipment	333111 4110						
3	Sprayers and dusters (excluding aerial types)		↑ number of units ↓					
	Power sprayers, field and row crop types only							
	Self-propelled . . . . .	333111 4116						
4	Tractor-mounted propelled . . . . .	333111 4121						
5	PTO-driven sprayers and dusters, other than tractor-mounted . . . . .	333111 4126						
6	Power sprayers, other than row crop and field types (over 4 g.p.m.) . . . . .	333111 4134						
7	Power sprayers, hand pulled and garden-type (4 g.p.m. and under) . . . . .	333111 4152						
8	Agricultural hand sprayers							
	Under 1 gallon . . . . .	333111 4156						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
9	Sprayers and dusters (excluding aerial types) - Continued Agricultural hand sprayers - Continued 1 gallon and over		↑ number of units ↓					
	Compressed air or gas types . . . . .	333111 4161						
10	Other agricultural hand sprayers (including knapsack hose end, and flame sprayers and sprayer pump types)	333111 4165						
11	Dusters, power, hand, all types . . . . .	333111 4168						
12	All other sprayers (including air carried-type, portable foggers, and mist sprayers) (Specify kind) ↴							
		333111 4173						
13	Attachments for sprayers and dusters	333111 4176						
14	Farm blowers and attachments (including combination grain and forage blowers) . .	333111 4196						
15	Planting, seeding, and fertilizing machinery and attachments Pull and mounted-type corn planters, corn and cotton planters, and lister planters . . . . .	333111 7101		↑ number of units ↓				
16	Grain drills (fixed frame), all types . . . . .	333111 7108						
17	Transplanters (pull-type or mounted) and broadcast seeders (end-gate, mounted and drawn) . . . . .	333111 7111						
18	Fertilizer distributors (pull-type or mounted) (excluding fertilizer attachments and lawn and garden hand types) Dry (including lime spreaders) . . . . .	333111 7118						
19	Liquid and anhydrous ammonia . . . . .	333111 7121						
20	Manure spreaders, rear discharge	333111 7128						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Planting, seeding, and fertilizing machinery and attachments - Continued		↑ number of units ↓					
	Fertilizer distributors (pull-type or mounted) (excluding fertilizer attachments and lawn and garden hand types) - Continued							
<b>21</b>	Manure spreaders, side discharge	333111 7131						
<b>22</b>	Manure pumps, liquid . . . . .	333111 7138						
<b>23</b>	Front and rear tractor mounted loaders (farm-type), manure and general utility (excluding beet and sugar cane loaders) . . . . .	333111 7134						
<b>24</b>	Row crop unit planters . . . . .	333111 7148						
	Other planting, seeding, and fertilizing machinery (Specify kind) ↘							
<b>25</b>		333111 7151						
<b>26</b>	Attachments (including fertilizer attachments for plain drills, disc furrowing, grass waterway, check row plant, and grass seed attachments) (excluding planting attachments for lister) . . . . .	333111 7158						
<b>27</b>	Harvesting machinery and attachments (including combines, combine heads, and harvester) (excluding hay and straw) . .	333111 9100						
	Haying machinery		↑ number of units ↓					
<b>28</b>	Mowers, cutter-bar-type (including drum and disk) (excluding mower-conditioners) . . . . .	333111 A101						
<b>29</b>	Mower-conditioners and windrowers with conditioner auger-type and draper-type (pull-type and self-propelled) . . . . .	333111 A111						
<b>30</b>	Rakes, side delivery, cylinder-type, finger wheel-type, rotary, tedder, and combination rotary/tedder-type . . . .	333111 A121						
<b>31</b>	Hay balers, field-type, and bale throwing attachments . . . . .	333111 A131						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
<b>32</b>	Haying machinery - Continued  Other attachments for haying machinery (including stripper, bale chute, knife attachments, etc.) (Specify kind) ↴  [ ]	333111 A151						
<b>33</b>	Other haying machinery (Specify kind) ↴  [ ]	333111 A141						
<b>34</b>	Primary tillage equipment  Sub-soilers (deep tillage), wide shank	333111 E101	number of units ↓					
<b>35</b>	Terracing and ditching plows . . . . .	333111 E109						
<b>36</b>	Chisel plows, deep tillage pull- or mounted-type (chisel or sweep-type)	333111 E115						
<b>37</b>	Middlebusters and disc bedders (excluding planting attachments) . . .	333111 E159						
<b>38</b>	Attachments for plows (coulters, jointers, root cutters, sub-soilers, fertilizer distributors, powershares, etc.) (excluding lister planting attachments) . . . . .	333111 E135						
<b>39</b>	Other plows (excluding snow plows) (Specify kind) ↴  [ ]	333111 E121	number of units ↑					
<b>40</b>	Secondary tillage equipment  Cultivators and weeders (including corn, cotton, rotary field, and attachments) . . . . .	333111 E181						
<b>41</b>	Spike-tooth, spring-tooth, and tine-tooth harrow sections . . . . .	333111 E141	number of units ↑					
<b>42</b>	Disc harrows, single, tandem, and offset . . . . .	333111 E149						
<b>43</b>	Combination tillage equipment, roller/harrows, disc or coulters/field cultivators, and disc or coulters/spring-tooth . . . . .	333111 E151		number of units ↓				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Secondary tillage equipment - Continued							
<b>44</b>	Blade terracer or scrapers (farm size)	333111 E158	↑ number of units					
<b>45</b>	Land levelers . . . . .	333111 E161	↓					
<b>46</b>	Attachments (including folding extension, furrow fillers, drawbars, adapter hitches, gauge wheels, and drawbar attachments) . . . . .	333111 E171						
<b>47</b>	All other harrows, rollers, rakes, and similar equipment ( <i>Specify kind</i> ) ↴  	333111 E169	↑ number of units					
<b>48</b>	All other farm machinery and equipment (machines for preparing crops for market or for use)							
<b>49</b>	Feed grinders and crushers, power . . .	333111 G112	↓ number of units					
<b>50</b>	Feed mixers (farm size), stationary, and portable . . . . .	333111 G114						
<b>51</b>	Driers (grain, hay, and seed)							
<b>52</b>	Heated air crop driers . . . . .	333111 G118						
<b>53</b>	Crop drying fans only (over 15,000 c.f.m. at approximately one-inch pressure) . . . . .	333111 G122	↓					
<b>54</b>	Attachments for other farm machinery and equipment . . . . .	333111 G126						
<b>55</b>	Other machines for preparing crops for market or for use (including cotton ginning machinery and combination grinder-mixers) ( <i>Specify kind</i> ) ↴  	333111 G123	↑ number of units					
<b>56</b>	Farm poultry equipment							
<b>57</b>	Incubators . . . . .	333111 G128	↓ number of units					
<b>58</b>	Brooders, floor and hanging, gas, electric, oil, coal, wood, and battery . .	333111 G132						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Farm poultry equipment - Continued		↑ number of units ↓					
56	Poultry feeders (trough, hanging, and mechanical) (excluding turkey feeders and waterers)	333111 G136						
57	Attachments for farm poultry equipment	333111 G142						
58	Other farm poultry equipment (including turkey waterers, mechanized egg graders, egg washers, nests and cages) (Specify kind) ↴	333111 G139						
59	Other barn and barnyard equipment Silo and grain bin unloaders, forage and grain (including seated storage unloader) (farm-type)	333111 G156	↑ number of units ↓					
60	Cattle and dairy barn equipment Feeding equipment	333111 G158						
61	Handling equipment	333111 G162						
62	Water equipment	333111 G164						
63	Attachments for other barn and barnyard equipment	333111 G168						
64	Other barn and barnyard equipment (excluding construction items such as partitioners, doors, windows, pillars, etc.) (Specify kind) ↴	333111 G166	↑ number of units ↓					
65	Irrigation systems (Self-propelled) Center-pivot	333111 G188						
66	All other systems using 100-foot flexible hose feeder line and over	333111 G192						
67	Hog equipment (including feeding, handling, water equipment and attachments)	333111 G170						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued							
Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
68	Farm wagons and other farm transportation equipment		number of units				
	Wagons (chassis only) and trailer gears, 4-wheel (excluding motor trucks) . . . . .	333111 G172					
69	Boxes and racks for mounting on wagons and trailer gears						
	Manual unloading or dump . . . . .	333111 G174					
70	Gravity unloading (grain-type only) . . . . .	333111 G176					
71	Power unloading . . . . .	333111 G178					
72	Boxes with internal running gear, grain and forage types . . . . .	333111 G182					
73	Attachments for farm wagons and other farm transportation equipment	333111 G186					
74	Other farm wagons and transportation equipment (Specify kind) ↘						
		333111 G184					
75	Stalk shredders and cutters or rotary mowers (PTO)		number of units				
	Flail-type (without spout) . . . . .	333111 G102					
76	Horizontal-blade type						
	66 inches cutting width and under	333111 G104					
77	Over 66 inches and up to 100 inches cutting width . . . . .	333111 G106					
78	Over 100 inches cutting width . . . . .	333111 G108					
79	Commercial turf and grounds mowing equipment (including parts and attachments)						
	Powered nonriding mowers and rotary turf motors . . . . .	333111 J101					
80	Riding reel-type turf mowers (including greens mowers) . . . . .	333111 J107					
81	Attachments for commercial turf and grounds care equipment . . . . .	333111 J136					

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
82	Commercial turf and grounds mowing equipment (including parts and attachments) - Continued  Parts for commercial turf and grounds mowing equipment . . . . .	333111 J131						
83	Other mower equipment (including flail, rotary mower cutting units, and gang) (Specify kind) 7  [Redacted]	333111 J120	number of units					
84	Other commercial turf and grounds care equipment (excluding mowing equipment)  Seeders, spreaders, and top dresser attachments . . . . .	333111 J146						
85	Aerators, spikers, dethatchers, and pluggers . . . . .	333111 J153						
86	Power brooms, blowers, vacuums, and sweepers . . . . .	333111 J161						
87	Attachments for commercial turf and grounds care equipment (excluding mowing equipment) . . . . .	333111 J181						
88	Parts for other commercial turf and ground care equipment (excluding mowing equipment) . . . . .	333111 J176						
89	Other commercial turf and grounds care equipment (including trap rakes, transport trailers, turf tractors and trucks, sod cutters and sod harvesters, etc.) (excluding agriculture and residential) (Specify kind) 7  [Redacted]	333111 J175	number of units					
90	Parts for farm-type wheel tractors (for sale separately) (excluding operator cabs and parts for tractor chassis shipped as part of front engine design tractor shovel loader/backhoes) . . . . .	333111 C110						
91	Other parts for farm machinery (including operator cabs) (excluding parts for wheel tractors)  Parts for farm dairy machines and equipment . . . . .	333111 C221						
92	Parts for sprayers and dusters . . . . .	333111 C223						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued							
Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
	Other parts for farm machinery (including operator cabs) (excluding parts for wheel tractors) - Continued						
93	Parts for farm blowers . . . . .	333111 C225					
94	Parts for planting, seeding, and fertilizing machinery . . . . .	333111 C227					
95	Parts for harvest machinery . . . . .	333111 C229					
96	Parts for haying machinery . . . . .	333111 C22A					
97	Parts for plows (replacement units only) (excluding plow mowers) . . . . .	333111 C22B					
98	Parts for harrows, rollers, pulverizers, and similar equipment . . . . .	333111 C22D					
99	Parts for cultivators and weeders . . . . .	333111 C22E					
100	Parts for machines preparing crops . . . . .	333111 C22G					
101	Parts for farm poultry equipment . . . . .	333111 C22H					
102	Parts for other barnyard equipment . . . . .	333111 C22J					
103	Parts for self-propelled irrigation systems (sold separately) . . . . .	333111 C22K					
104	Parts for hog equipment . . . . .	333111 C22L					
105	Parts for farm wagons and other farm transportation equipment (including operator cabs for farm tractors) . . . . .	333111 C22M					
106	Parts for stalk shredders and cutters or rotary mowers (PTO) . . . . .	333111 C22N					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
107	Consumer nonriding lawn, garden, and snow equipment Lawnmowers Push-type, reel (powered and nonpowered) and rotary (gas powered) . . . . .	333112 1104	↑ number of units ↓					
108	Self-propelled, rotary (gas-powered) . . . . .	333112 1106						
109	Electric, all types (including battery powered) . . . . .	333112 1121						
110	Rotary garden (motor tillage) . . . . .	333112 1126						
111	Two-wheel tractors, walking-type (excluding rotary tillers) . . . . .	333112 1131						
112	Snow throwers (snow blower) (excluding attachment-type) Single stage . . . . .	333112 1136						
113	Dual stage . . . . .	333112 1141						
114	Powered lawn edger/trimmers Fixed blades . . . . .	333112 1146						
115	Other than fixed blades . . . . .	333112 1151						
116	Shredders and shredder-grinders . . . . .	333112 1156						
117	Yard vacuums and blowers . . . . .	333112 1161						
118	Other consumer nonriding lawn, garden, and snow equipment (Specify kind) ↴  	333112 1166						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Consumer riding lawn, garden, and snow equipment		↑ number of units ↓					
	Lawn tractors and riding mowers							
<b>119</b>	Front engine . . . . .	333112 3108						
<b>120</b>	Rear engine . . . . .	333112 3125						
<b>121</b>	Garden tractors . . . . .	333112 3147						
	Other consumer riding lawn, garden, and snow equipment ( <i>Specify kind</i> ) ↘							
<b>122</b>		333112 3171						
	Parts and attachments for consumer riding and nonriding lawn, garden, and snow equipment							
	Nonriding lawn, garden, and snow equipment							
<b>123</b>	Attachments for consumer nonriding lawn, garden, and snow equipment . . . . .	333112 7111						
<b>124</b>	Parts for consumer nonriding lawn, garden, and snow equipment . . . . .	333112 7101						
	Riding lawn, garden, and snow equipment							
<b>125</b>	Attachments (all types) for consumer riding lawn, garden, and snow equipment (including tractors, riding mowers, and other equipment) . . . . .	333112 7195						
<b>126</b>	Parts for consumer riding lawn, garden, and snow equipment (including tractors, riding mowers, and other equipment) . . . . .	333112 7125						
	Farm elevators (farm conveyors, elevators, and stackers)		↑ number of units ↓					
<b>127</b>	Single and double chain-type . . . . .	333922 8653						
<b>128</b>	Auger-type . . . . .	333922 8655						
	Other farm elevators, conveyors, and stackers ( <i>Specify kind</i> ) ↘							
<b>129</b>		333922 8657						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
130	Rollers, motor graders, light maintainers, and compactors (static smooth steel wheel rollers, tandem) . . . . .	333120 1670						
131	Construction wheel and crawler tractors, dozers, and self-propelled log skidders . . . . .	333120 1550	number					
132	Parts for contractors' off-highway wheel tractors, crawler tractors, and tractor shovel loaders (sold separately) . . . . .	333120 9245						
133	Backhoes, either shipped for mounting separately or already mounted in an integral unit . . . . .	333120 1788						
134	Other construction machinery for mounting on tractors and other prime movers (excluding parts, winches, and materials-handling equipment) ( <i>Specify kind</i> ) ↴  	333120 1799	number					
135	Snow clearing attachments for mounting on tractors or trucks (including v-shaped snow plows, single blades and wings, and snow blowers) . . . . .	333120 8115						
136	Power-driven and internal combustion engine driven handtools (including chain saws, cut-off saws, drills, parts, attachments, and accessories) . . . . .	333991 3100						
137	Receipts for machine shop job work and job order repairs . . . . .	332710 0100						
138	Outdoor lighting equipment (including parts and accessories) . . . . .	335129 1100						
139	All other products made in this establishment ( <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i> )  	18						
140		26						
141		34						
142		42						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
<b>143</b>		59						
<b>144</b>		67						
<b>145</b>	Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> ) ↘							
		999899 2000						
<b>146</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in line A2.</i> )	999899 1000						
<b>147</b>	Sales of scrap and refuse	999899 9003						
<b>148</b>	Receipts for research and development	999899 9021						
<b>149</b>	Other miscellaneous receipts (including receipts for repair work, etc.)	999899 9090						
<b>150</b>	<b>TOTAL</b> ( <i>Should equal total reported in 5</i> )	770000 0000						

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**23-25** Not Applicable.

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**26** SPECIAL INQUIRIES

**A. PURCHASE OF CONTRACT MANUFACTURING**

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 . . . . . 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . . 1015

2012		
\$ Bil.	Mil.	Thou.

**B. RECEIPTS FROM CONTRACT MANUFACTURING**

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

**Include:**

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

**Exclude:**

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) . . . . . 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

**27-29** Not Applicable.

33301276



REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax	Area code	Number
<input type="text"/>	<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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