

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Electric motors, generators, and parts	335312 07			
2	Mechanical speed changers, gears, and industrial high-speed drives	333612 00			
3	Storage batteries	335911 05			
4	Iron and steel castings (rough and semifinished)	331510 01			
5	Steel bars, bar shapes, and plate (excluding castings, forgings, and fabricated metal products)	331200 07			
6	All other steel shapes and forms (excluding castings, forgings, and fabricated metal products)	331200 85			
7	Forgings	332110 00			
8	Aluminum and aluminum-base alloy castings (rough and semifinished)	331520 05			
9	Other fabricated metal products (excluding fluid power products and forgings)	332000 51			

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company			
			Cost, including delivery cost (freight-in)			
			\$ Bil.	Mil.	Thou.	
0634		0630	0631			
10	Fabricated plastics products (excluding gaskets)	326190 11				
11	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99				
12	TOTAL (Should equal total reported in 16 , line A1)	771000 00				

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18-21 Not Applicable.

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2100.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resale."

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Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
1	Power-driven handtools and parts, battery-powered (cordless) Battery-powered (cordless) screwdrivers (without 3-jaw chuck), driver-drills, drills, and handsaws	333991 7105				
2	Other battery-powered (cordless) handtools (Specify kind) ↘ <div style="border: 1px solid black; height: 20px; width: 100%;"></div>	333991 7121				
3	Parts, attachments, and accessories for battery-powered (cordless) handtools (sold separately)	333991 7126				
4	Power-driven handtools and parts, electric (excluding battery- powered) Drills	333991 9101				
5	Screwdrivers and nut-runners	333991 9136				
6	Hammers, percussion and rotary (without drill chuck)	333991 9132				
7	Hammers-drills (with drill chuck)	333991 9141				
8	Impact wrenches	333991 9148				
9	Shears and nibblers	333991 9156				
10	Planers	333991 9164				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
	Power-driven handtools and parts, electric (excluding battery-powered) - Continued					
	Routers					
11	Less than 1/2 inch collet size (maximum collet capacity) . . .	333991 9188				
12	1/2 inch collet size (maximum collet capacity) or more	333991 9192				
	Polishers, circular sanders, and grinders (excluding bench grinders)					
	Right angle					
13	Less than 7 inch wheel drive	333991 9144				
14	7 inch wheel drive or more	333991 9152				
	All other electric hand polishers, circular sanders, and grinders (including die grinders) (excluding bench grinders) (Specify kind) ↴					
15		333991 9161				
	Sanders (excluding circular)					
16	Belt	333991 9168				
17	Oscillating, reciprocating, vibrating, and random orbit	333991 9181				
	Circular saws (excluding armature mounted primarily on sleeve bearings)					
18	7 inch (177.80 mm) blade or less	333991 9121				
19	More than 7 inch (177.80 mm) to less than 8 inch (203.20 mm) blade	333991 9124				
20	8 inch (203.20 mm) blade or more	333991 9128				
21	Electric hand jig, saber, and circular saws (armature mounted on ball bearings, sleeve bearings, and on other than ball bearings), and reciprocating saws	333991 9106				
22	Chain saws	333991 9176				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
23	Power-driven handtools and parts, electric (excluding battery-powered) - Continued Other electric-powered handtools (<i>Specify kind</i>) ↴ []	333991 9184	[][]	[][][][]	[][][][]	[][][][]
24	Parts, attachments, and accessories for electric-powered handtools (sold separately)	333991 9172	[][]	[][][][]	[][][][]	[][][][]
25	Power-driven handtools and parts, pneumatic, hydraulic, and power-actuated Pneumatic Percussion tools (including runners, riveters, chippers, and scalers)	333991 1101	[][]	[][][][]	[][][][]	[][][][]
26	Drills, screwdrivers, and nut-runners	333991 1106	[][]	[][][][]	[][][][]	[][][][]
27	Impact wrenches	333991 1111	[][]	[][][][]	[][][][]	[][][][]
28	Rotary grinders, polishers, and sanders	333991 1116	[][]	[][][][]	[][][][]	[][][][]
29	Other pneumatic hand grinders, polishers, sanders, and power-actuated handtools and parts (<i>Specify kind</i>) ↴ []	333991 1123	[][]	[][][][]	[][][][]	[][][][]
30	Staplers	333991 1126	[][]	[][][][]	[][][][]	[][][][]
31	Nailers	333991 1131	[][]	[][][][]	[][][][]	[][][][]
32	Other pneumatic-powered handtools (<i>Specify kind</i>) ↴ []	333991 1136	[][]	[][][][]	[][][][]	[][][][]
33	Parts, attachments, and accessories for pneumatic-powered handtools (sold separately)	333991 1141	[][]	[][][][]	[][][][]	[][][][]

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CONTINUE WITH **22** ON PAGE 16

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
34	Power-driven handtools and parts, pneumatic, hydraulic, and power-actuated - Continued Hydraulic Power-driven handtools	333991 1151				
35	Parts, attachments, and accessories for hydraulic handtools (sold separately)	333991 1156				
36	Power-driven and internal combustion engine driven handtools (including chain saws, cut-off saws, drills, parts, attachments, and accessories)	333991 1150				
37	All other products made in this establishment (Specify and report each product with sales value of \$5,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)	18				
38		26				
39		34				
40		42				
41		59				
42		67				
43	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.)	999899 2000				
44	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.)	999899 1000				

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CONTINUE WITH **22** ON PAGE 17

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
45	Other miscellaneous receipts					
	Receipts for repair work	999899 9030				
46	Sales of scrap and refuse	999899 9003				
47	Other miscellaneous receipts (excluding receipts for repair work and sales of scrap and refuse)	999899 9091				
48	TOTAL (Should equal total reported in 22)	770000 0000				

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23-25 Not Applicable.

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26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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		2012		
		\$ Bil.	Mil.	Thou.
2.	Report the costs incurred by this establishment for contract manufacturing purchases in 2012	1013		
3.	Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2	1015		

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

		2012		
		\$ Bil.	Mil.	Thou.
2.	Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (regardless of materials ownership and based on specifications provided by the contracting company)	1019		

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Tele-
phone

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed

Month	Day	Year
<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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