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OMB No.: 0607-0998

### 2017 Economic Census

Location Information	
DEFINITION OF ESTABLISHMENT	
The reporting unit for this questionnaire is or industrial operations are performed.	an <b>establishment</b> . An establishment is generally a single physical location where business is conducted or where services
PHYSICAL ADDRESS	
Please update the location's physical addre	ess if needed.
Name 1	
Store/Plant	
Name 2	
Number and Street	
City, town, village, etc.	State  ZIP Code  99999-9999
For Census Bureau Use Only	
CFN	



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Legal Boundary and Municipality	
EIN: Store / Plant:	
CFN:	
LEGAL BOUNDARY AND MUNICIPALITY	
Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?	
○ Yes	
○ No	
No legal boundaries	
O Do not know	
In what type of municipality is this establishment physically located?	
City, village, or borough	
<ul> <li>Town or township</li> </ul>	
Other	
O Do not know	



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 1: Employer Identification Number
EIN: Store / Plant: CFN:
ITEM 1: EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification Number (EIN) used on this establishment's latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?
○ Yes
○ No



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

MC-33341 - Heating Equipment (except Warm Air Furnaces) Manufacturing

Item 1: Employer Identification Number - Enter/Update EIN

EIN:

Store / Plant:

CFN:

#### ITEM 1: EMPLOYER IDENTIFICATION NUMBER

What is this establishment's 9-digit Employer Identification Number (EIN) used on its latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?

E	I	Ν	I

99-9999999



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OMB No.: 0607-0998

### 2017 Economic Census

Item 3: Operational Status				
EIN: Store / Plant: CFN:				
ITEM 3: OPERATIONAL STATUS				
Which of the following best describes this	establishment's operational status at the	end of 2017?		
In operation				
<ul> <li>Under construction, development</li> </ul>	; or exploration			
Temporarily or seasonally inactive	∕e			
Ceased operation				
<ul> <li>Sold or leased to another operator</li> </ul>	or			
CEASED OPERATION OR SOLD OR LEASED	) INFORMATION			
If this establishment ceased operation or	was sold or leased to another operator,	what was the date?		
MMDDYYYY				
MMDDYYYY				
If this establishment was sold or leased to owner or operator?	another operator, what is the name, ad	dress, and 9-digit Employe	er Identification Number (EIN)	of this establishment's new
Name of new owner/operator				
Mailing Address (Number and Street, P Box, etc.)	.O.			
City, town, village, etc.	State Select State or Territory	T	<b>ZIP Code</b> 99999-9999	
99-9999999				



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OMB No.: 0607-0998

### 2017 Economic Census

Item 4: Months in Operation		
EIN: Store / Plant: CFN: ITEM 4: MONTHS IN OPERATION		
	Check if	
What was the number of months in operation during 2017?	None	2017



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

General Reporting Guidelines		
EIN: Store / Plant: CFN: GENERAL REPORTING GUIDELINES		
Reporting Period Responses should cover calendar year 2017.  If your fiscal year covers at least 10 months of calendar year 2017, you may report by fiscal year  Calendar year figures for payroll may be available from:  IRS Form 941 (Employer's Quarterly Federal Tax Return)  IRS Form 944 (Employer's Annual Federal Tax Return)  If you report by fiscal year, indicate the exact dates of the fiscal year on the submission certificates	,	ayroll.
<b>Providing Estimates</b> If book figures are not available, estimates are acceptable.		
How to Report Dollar Figures:  Dollar figures should be rounded to thousands of dollars.		
EXAMPLE - if a dollar figure is \$2,036,355.25, report 2036:	Check if None	2017 \$ 2036 ,000.00
EXAMPLE - if a dollar figure is "0" (or less than \$500.00), check the None box:  How to Report Percents:	Check if None	\$ ,000.00
Percents should be <b>rounded</b> to <b>whole</b> percents.		
EXAMPLE - if figure is 38.76% of total sales, report 39:		39 %



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OMB No.: 0607-0998

### 2017 Economic Census

Item 5: Sales, Shipments, Receipts, or Revenue Additional Information		
EIN: Store / Plant: CFN: ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE		
<ul> <li>A. What was the total value of products shipped and other receipts for this establishment? (Report detail in Item 22.)</li> <li>Indude:</li> </ul>		
<ul> <li>All products physically shipped from this establishment during 2017</li> <li>Exclude:         <ul> <li>Freight charges</li> <li>Excise taxes</li> </ul> </li> </ul>	Check if None	2017 \$ ,000.00
<ul> <li>B. What was the value of products shipped for export? (This is a breakout of the \$,000.00 reported in Item 5, line A.)</li> <li>Include: <ul> <li>Products sold to the U.S. government to be shipped to foreign governments under military and economic assistance programs</li> <li>Products shipped to exporters or other wholesalers for export</li> <li>Products shipped to foreign subsidiaries or foreign divisions of your company and their affiliates</li> </ul> </li> <li>Exclude: <ul> <li>Products shipped for further manufacture, assembly, or fabrication in the United States</li> <li>Freight charges</li> <li>Excise taxes</li> </ul> </li> </ul>		
<ul> <li>Overseas sales to the U.S. government</li> <li>Shipments of bunker fuels and other supplies and equipment for U.S. vessels and planes engaged in foreign trade</li> </ul>		\$ ,000.00
C. What was the market value of products shipped to other domestic plants of your company for further assembly, fabrication, or manufacture? (This is a breakout of the \$,000.00 reported in Item 5, line A.)  Include:  • A reasonable portion of other costs (company overhead) • A reasonable portion of profits  Exclude:  • Products that are shipped to or on order from your company's sales or wholesale offices and sold to customers outside your company		\$ ,000.00
<ul> <li>D. What percent of the \$,000.00 reported in Item 5, line A was for goods that were ordered or whose movement was controlled or coordinated over electronic networks? (Report whole percent.)</li> <li>E-shipments are online orders accepted for manufactured products from customers. These include shipments to other domestic plants of your own company for further manufacture, assembly, or fabrication. The price and terms of sale for these shipments are negotiated over an online system. Payment may or may not be made online.</li> <li>Include: <ul> <li>Electronic Data Interchange (EDI)</li> <li>E-mail</li> <li>Internet</li> </ul> </li> </ul>		%
Extranet     Other online systems	_	



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

## 2017 Economic Census

	MC-55541 - Heating Equipment (except Warm Air Furnaces) Manufacturing					
	Item 7: Employment and Payroll Additional Information					
9	IN: tore / Plant: IFN: FEM 7: EMPLOYMENT AND PAYROLL					
lı	<ul> <li>Full- and part-time employees working at this establishment whose payroll was reported on Internal Refederal Tax Return, and filed under the Employer Identification Number (EIN)</li> <li>All persons on paid sick leave, paid holidays, and paid vacation during the year at this establishment</li> </ul>	evenue Service	Form 941, Employer's Quarterly			
E	<ul> <li>Exclude:</li> <li>Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN (Report values in Item 16, line D1.)</li> <li>Temporary staffing obtained from a staffing service (Report values in Item 16, line D1.)</li> <li>Purchased professional and technical services (Report values in Item 16, line D9.)</li> <li>Subcontractors and their employees (Report cost of contract work in Item 16, line A3.)</li> <li>Fishermen, agricultural employees, members of the Armed Forces, and pensioners carried on your active rolls</li> </ul>					
A	What was the number of <b>production</b> workers at this establishment (direct labor including first-line supervise)	<b>ors</b> ) for the pay	period including:			
	<ul> <li>Workers engaged in fabricating, processing, assembling, inspecting, receiving, packing, warehousing janitorial, guard services, product development, auxiliary production for plant's own use (e.g., power services (including truck drivers delivering ready-mixed concrete)</li> </ul>					
	<b>1.</b> March 12 (Q1)?	Check if None	2017 Number			
	<b>2.</b> June 12 (Q2)?					
	<b>3.</b> September 12 (Q3)?					
	<b>4.</b> December 12 (Q4)?					
	<b>TOTAL Production</b> workers at this establishment (direct labor including first-line supervisors) (Add lines A1 through A4.)					
E	3. Average number of annual production workers at this establishment (direct labor including first-line supervisors)? (Divide TOTAL Production workers by 4 and round to the nearest whole number.)					



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### 2017 Economic Census

MC-33341 - Heating Equipment (except Warm Air Furnaces) Manufacturing

C. What was the number of all <b>other (non production)</b> employees at this establishment for the <b>first quarter</b> (January - March 2017)?	
<ul> <li>Include:</li> <li>Officers at this establishment, if a corporation</li> <li>Supervision above line-supervisor level</li> <li>Sales employees, including delivery (truck driver and helpers)</li> <li>Advertising, clerical, credit, collection, purchasing, finance, legal, executive, and technical employees</li> <li>Employees installing and servicing this establishment's products</li> </ul>	
<ul> <li>Exclude:</li> <li>Proprietors and partners, if an unincorporated concern</li> <li>Temporary staff and leased employees (Report values in Item 16, line D1.)</li> </ul>	
TOTAL (Add lines B and C.)	
D. HOURS WORKED:	
What was the <b>annual</b> number of hours worked by the <b>production</b> workers at this establishment <b>(direct labor including first-line supervisors)</b> reported in line B?	
Hours paid for vacations, holidays, or sick leave unless an employee elects to work during their vacation period. Report only actual hours worked by such employee. Overtime hours should be reported as actual hours worked and not as straight-time equivalent hours.	2017 Hours ,000
E. PAYROLL What was the annual payroll at this establishment before deductions for:	
Exclude:  • Employer-paid annual cost for fringe benefits reported in lines F1 through F3	
Production workers reported in line B?	\$ ,000.00
2. All other employees reported in line C?	,000.00
TOTAL (Add lines E1 and E2.)	,000.00
What was the <b>first quarter</b> payroll at this establishment before deductions (January - March 2017)?	\$ ,000.00

#### F. EMPLOYER-PAID ANNUAL COST FOR FRINGE BENEFITS

(This is the employer's annual cost at this establishment for legally required programs and programs not required by law. If any of the items here are maintained in your records only at the company level, allocate their costs to the manufacturing establishment. You may distribute the total on the basis of the ratio of the payroll of each manufacturing establishment to the total company payroll unless you have developed your own method of making such allocations. Specify the method used and the approximate portion that has been allocated in the Item 31: REMARKS section at the end of the instrument.)

#### Include:

- Premium equivalents for self-insured plans and fees paid to third-party administrators (TPAs)
- $\bullet \hspace{0.4cm}$  Spread on stock options that are taxable to employees at this establishment as wages

#### Exclude:

- Employee contributions
- Disbursements from trusts or funds to satisfy health insurance claims

What were the  $\mbox{\it employer's}$  annual  $\mbox{\it costs}$  at this establishment for:



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

1. <b>Health Insurance?</b> - Insurance premiums on hospitals, medical plans, and single-service plans such as dental, vision, and prescription drug plans	\$ ,000.00	
2. Retirement Plans?		
a. Defined benefit pension plans (qualified and nonqualified) - Plans that specify the benefit to be paid to employees upon retirement, generally either a specific amount or a percentage of compensation. Employer contributions are based on actuarial computations that include employee's compensation and years of service and are not allocated to specific accounts maintained for employees.	\$ ,000.00	
b. Defined contribution plans - Plans that define the employer contributions to a separate account provided for each employee. The employee "benefit" at retirement depends on the amount contributed and the results of the account's activity.		
Examples:  Profit sharing plans  Money purchases ( <i>e.g.</i> , 401k, 403b)  Stock bonus plans ( <i>e.g.</i> , ESOPs)	\$ ,000.00	
<ul> <li>Include: <ul> <li>Legally-required fringe benefits (e.g., Social Security, workers compensation insurance, state disability insurance programs, long- and short- term disability, unemployment tax, and Medicare)</li> <li>Life insurance benefits</li> <li>"Quality of life" benefits (e.g., childcare assistance, adoption assistance, subsidized commuting, long-term care insurance, flexible workplace, employer-provided home PC, etc.)</li> <li>Employer contributions to pre-tax benefit accounts (e.g., health savings account)</li> <li>Education assistance</li> </ul> </li> </ul>		
<ul> <li>Stock options</li> <li>Other benefits not specified above (e.g., job-related travel accident insurance, education assistance, wellness programs, fitness centers, employee assistance programs, etc.)</li> <li>Exclude:         <ul> <li>Disbursements from trusts or funds to satisfy health insurance claims</li> </ul> </li> </ul>	\$ ,000.00	
4. TOTAL (Add lines F1 through F3.)	\$ ,000.00	



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 9: Value of Inventories Additional Information						
EIN: Store / Plant: CFN: ITEM 9: VALUE OF INVENTORIES						
Report inventories at cost or market using generally accepted accounting practices, and report all inventories owned by this establishment regardless of where the inventories are held. If this establishment is part of a multiple-establishment company, assign to each establishment those inventories that the establishment is responsible for as if it owned them.  What was the value of inventories <b>owned by this establishment</b> as of December 31 before Last-In, First-Out (LIFO) adjustment (if any) for:						
A Finished goods (final output of this establishment, but still within ownership)?	Check if None	2017	,000.00	Check if None	2016	,000.00
<b>B.</b> Work-in-process (goods that have been substantially transformed in the manufacturing process, but are not yet the final output of the establishment)?		\$	,000.00		\$	,000.00
C. Materials, supplies, fuels, etc. (goods that are raw inputs to the manufacturing process and will be substantially altered to produce this establishment's output)?		\$	,000.00		\$	,000.00
TOTAL (Add lines A through C.)		\$	,000.00		\$	,000.00



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 10: Inventories by Valuation Method Additional	Information					
EIN: Store / Plant: CFN: ITEM 10: INVENTORIES BY VALUATION METHOD						
Of the \$,000.00 reported in <b>Item 9</b> as the total value of total value of inventories <b>owned by this establishment</b> a						ed in <b>Item 9</b> as the
A Non-LIFO (Last-In, First-Out) valuation methods	Check			Check		
1. First-In, First-Out (FIFO)?	if None	2017 \$	,000.00	if None	2016 \$	,000.00
2. Average Cost?		\$	,000.00		\$	,000.00
3. Standard Cost?		\$	,000.00		\$	,000.00
4. Other non-LIFO valuation method(s)?  Describe		\$	,000.00		\$	,000.00
TOTAL (Add lines A1 through A4.)		\$	,000.00		\$	,000.00
B. LIFO Valuation Method (gross LIFO amount)?		\$	,000.00		\$	,000.00
<b>TOTAL</b> Non-LIFO and LIFO methods (Add TOTAL of lines A1 through A4 and B.)		\$	,000.00		\$	,000.00
C. What is the amount of LIFO reserve (if any)? (If the value of reserve is negative, use "-".)		\$	,000.00		\$	,000.00



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

MC-33341 - Heating Equipment (except Warm Air Furnaces) Manufacturing

Item 11: Inventories Outside of the United States

EIN:

Store / Plant:

CFN:

#### ITEM 11: INVENTORIES OUTSIDE OF THE UNITED STATES

Of the \$,000.00 reported in **Item 9** as the total value of inventories owned by this establishment as of December 31, 2017, and the \$,000.00 reported in **Item 9** as the total value of inventories owned by this establishment as of December 31, 2016, what was the value of inventories stored or en route OUTSIDE the 50 U.S. states and the District of Columbia?

#### Exclude:

• Inventory held in Foreign Trade Zones or in bonded warehouses in the U.S

For more detailed definitions, please see:

http://enforcement.trade.gov/ftzpage/info/ftzstart.html

Check			Check		
if None	20	17	if None	2016	
	\$	,000.00		\$	,000.00



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 13: Assets, Capital Expenditures, and Retirements Additional Information		
EIN: Store / Plant: CFN: ITEM 13: ASSETS, CAPITAL EXPENDITURES, AND RETIREMENTS		
<ul> <li>Include:</li> <li>Dollar value of assets, capital expenditures, and retirements</li> <li>Buildings, structures, and equipment used directly or indirectly by this establishment to produce the good</li> </ul>	ods and services	reported in <b>Item 5</b> , line A and <b>Item 22</b>
<b>A</b> What was the gross value of depreciable assets ( <b>acquisition costs</b> ) at the beginning of the year?	Check if None	\$ ,000.00
<b>B.</b> What were the capital expenditures for new and used depreciable assets in 2017 for:		
<ul> <li>1. New and used buildings and other structures?</li> <li>Exclude: <ul> <li>The value of land on which structures stand</li> </ul> </li> </ul>		\$ ,000.00
2. New and used machinery and equipment?		
a. Automobiles, trucks, etc. for highway use?		\$ ,000.00
b. Computers and peripheral data processing equipment?		,000.00
c. All other expenditures for machinery and equipment?		\$ ,000.00
TOTAL (Add lines B1 and B2a through B2c.)		,000.00
C. What was the gross value of depreciable assets sold, retired, scrapped, destroyed, etc.?		\$ ,000.00
D. What was the value of depreciable assets at the end of the year? (Add lines A, B1, B2a through B2c and subtract line C.)		,000.00



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 14: Rental Payments Additional Information		
EIN: Store / Plant: CFN:		
ITEM 14: RENTAL PAYMENTS  Include:  Operating leases		
<ul><li>Exclude:</li><li>Capital leases (leases with a contract to own at the end of the lease)</li></ul>		
At this establishment, what were the payments for:		
<ul> <li>A. Rental or lease of buildings and other structures?</li> <li>Include: <ul> <li>Job-site trailers</li> <li>Land on which the buildings and other structures stand</li> </ul> </li> </ul>	Check if None	2017 \$ ,000.00
Include:  Production, loading, and transportation machinery and equipment Construction equipment Tools Office equipment Furniture Vehicles  Exclude:  Computer time-sharing charges for machinery and equipment reptals from computer service.		
<ul> <li>Computer time-sharing charges for machinery and equipment rentals from computer service companies where the computer is not on site at the establishment</li> </ul>		\$ ,000.00
TOTAL (Add lines A and B.)		\$ ,000.00



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 16: Selected Expenses Additional Information		
EIN: Store / Plant: CFN: ITEM 16: SELECTED EXPENSES		
A. For this establishment, what were the production-related costs in 2017 for:		
1. Materials, parts, containers, packaging, supplies, etc. used for manufacturing processes, repairs, services for others, or other operating supplies? (Report detail in Item 18.)		
<ul> <li>Include: <ul> <li>Cost of production-related materials purchased by this establishment for other companies (contractors).</li> </ul> </li> <li>Exclude: <ul> <li>Non-production-related expenses that were paid to other companies (contractors) by this establishment. (Report these expenses on the next screen in Item 16, line D.)</li> </ul> </li> </ul>	Check if None	\$ ,000.00
<ol> <li>Products bought and sold without further processing? (Report sales in Item 5, line A and in Wholesaling Services product codes in Item 22.)</li> </ol>		,000.00
<b>3.</b> Work done for you by others on your materials (work contracted to others)? (Report on line A1 the cost of production-related materials purchased by this establishment for other companies (contractors).)		\$ ,000.00
<b>4.</b> Purchased fuels consumed for heat, power, or the generation of electricity? (Report on line B2 the quantity of electricity generated (Gross less generating station use).)		\$ ,000.00
5. Purchased electricity? (Report comparable quantity on line B1.)		\$ ,000.00
TOTAL (Add lines A1 through A5.)		\$ ,000.00
<b>B.</b> For this establishment, what was the quantity of:		
1. Purchased electricity? (Quantity comparable to cost reported in line A5)		2017 Kilowatt Hours ,000
2. Generated electricity (gross less generating station use)? (Quantity comparable to cost reported in line A4)		,000
<b>3.</b> Electricity sold or transferred to other establishments? (Also include quantity on lines B1 and/or B2.)		,000
C. For this establishment, what were the depreciation/amortization charges for the current year obtained from your income statement? (Include depreciation on all assets reported in Item 13.)		\$ ,000.00



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 16: Selected Expenses - Continued		
EIN: Store / Plant: CFN: ITEM 16: SELECTED EXPENSES		
D. What were the other operating expenses paid by this establishment in 2017 for:		
<ul> <li>Include:</li> <li>Expenses normally considered as non-production-related costs purchased from other companies</li> </ul>		
<ul> <li>1. Temporary staff and leased employees? (Professional Employer Organizations and staffing agencies for personnel)</li> <li>Include:         <ul> <li>All charges for payroll, benefits, and services</li> </ul> </li> </ul>	Check if None	2017 \$ ,000.00
2. Expensed equipment? (Expensed computer hardware and other equipment)  Include:  Copiers Fax machines Telephones Shop and lab equipment CPUs Monitors  Exclude: Packaged software (Report on line D3.)		\$ ,000.00
<ul> <li>Leased and rented equipment (Report in Item 14, line B.)</li> <li>3. Expensed purchases of software? (Purchases of prepackaged, custom-coded or vendor-customized software)</li> </ul>		
Include:  Software developed or customized by others  Web-design services and purchases  Licensing agreements  Upgrades of software  Maintenance fees related to software upgrades and alterations		\$ ,000.00
4. Purchased communication services?		
<ul> <li>Include:</li> <li>Telephone, cellular, and fax services</li> <li>Computer-related communications (e.g., Internet, connectivity, online)</li> <li>Other wired and wireless communication services</li> <li>Credit card transaction fees</li> </ul>		\$ ,000.00



Approval Expires: 05/31/2020

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### 2017 Economic Census

5. Data processing and other purchased computer services?		
Include:  Computer facilities management services Computer input preparation Data storage Computer time rental Optical scanning services Other computer-related advice and services, including training		
<ul> <li>Exclude:</li> <li>Services provided by other establishments of this company (such as a separate central data processing unit)</li> <li>Expensed integrated systems (Report in line D4.)</li> <li>Repair and maintenance of computer equipment (Report on line D6.)</li> <li>Payroll processing and credit card transaction fees (Report payroll processing fees on line D9 and credit card transaction fees on line D4.)</li> <li>Expenses for telecommunication services (e.g., Internet, connectivity, telephone) (Report on line D4.)</li> </ul>	\$	,000.00
<b>6.</b> Purchased repairs and maintenance to buildings and/or machinery and equipment?		
<ul> <li>Include: <ul> <li>Repairs for painting, roof repairs, replacing parts, over-hauling of equipment, and other repairs chargeable as current operating costs</li> <li>Cost of repair and maintenance of any leased property if this establishment assumes the cost</li> </ul> </li> <li>Exclude: <ul> <li>Extensive "repairs" or reconstruction that is capitalized. Report these as a capital expenditure in Item 13.</li> </ul> </li> <li>Costs of materials, parts, and supplies directly incurred by this establishment using its own work force to perform repairs and maintenance</li> </ul>	\$	,000.00
<ul> <li>7. Water, sewer, refuse removal, and other non-electric utility payments?         (Report electric utility payments on line A5. If the costs of these utilities are included in a lease or rental payment, report in Item 14, line A.)     </li> <li>Include:         <ul> <li>Cost of hazardous waste removal or treatment</li> </ul> </li> <li>Exclude:         <ul> <li>Cost of refuse removal services if included in rental payments</li> <li>Machinery or equipment reported as a capital expenditure in Item 13</li> <li>Cost of salaries paid to employees of this establishment whose work involves refuse removal and/or hazardous waste removal or treatment</li> </ul> </li> </ul>	\$	,000.00
8. Purchased advertising and promotional services?		
Include:  • Marketing and public relations services  Exclude:  • Salaries paid to employees of this establishment for advertising work	\$	,000.00



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

<b>9.</b> Purchased professional and technical services?	
Include:  Management consulting Accounting Auditing Bookkeeping Legal Actuarial Payroll processing Architectural Engineering Other professional services (i.e. janitorial, security, or landscape services)	
Exclude:  • Salaries paid to your own employees for these services (Report in Item 7.)	\$ ,000.00
<b>10.</b> Governmental taxes and licensing fees? (Payments to government agencies for taxes and licenses)	
Include:  • Business and property taxes	
Exclude:  • Income taxes	,000.00
11. All other operating expenses not reported elsewhere?	
Exclude:     • Purchases of merchandise for resale     • Non-operating expenses  Describe	\$ ,000.00
TOTAL (Add lines 1 through 11.)	\$ ,000.00



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OMB No.: 0607-0998

Approval Expires: 05/31/2020

## 2017 Economic Census

Item 17A: Principal Busin	ess or Activity
EIN:	
Store / Plant: CFN:	
ITEM 17A: PRINCIPAL BUSII	IESS OR ACTIVITY
	ng best describes this establishment's principal kind of business or activity in 2017?
If none of the provided s Select only ONE.	elections seem appropriate, provide a specific description of the primary business activity.
333414 001	Heating Equipment (except Warm Air Furnaces) Manufacturing
333415 001	Air-Conditioning and Warm Air Heating Equipment and Commercial and Industrial Refrigeration Equipment Manufacturing
333413 001	Industrial and Commercial Fan and Blower and Air Purification Equipment Manufacturing
334512 001	Automatic Environmental Control Manufacturing for Residential, Commercial, and Appliance Use
773000 001	Other principal business or activity - Describe
	Describe



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### 2017 Economic Census

MC-33341 - Heating Equipment (except Warm Air Furnaces) Manufacturing

Item 18: Detailed Cost of Materials, Parts, and Supplies

EIN:

Store / Plant:

CFN:

#### ITEM 18: DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

Of the \$,000.00 of materials, parts, and supplies in 2017, reported on Item 16, line A1, how much was for the following specified materials?

**General** - The sum of the costs of the itemized materials in this section should equal the figure reported on **Item 16**, line A1 (*Cost of materials, parts, containers, packaging, etc. used*). The following is a breakout of the \$,000.00 currently reported there. The materials, parts, and supplies listed below are commonly consumed in the manufacture, processing, or assembly of the products listed in **Item 22**.

- Please review the entire list and report separately each item consumed.
- Leave a material blank if you did not consume the item.
- Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
- If the information as requested cannot be taken directly from your book records, reasonable estimates are acceptable.

**Valuation of Materials Consumed** - The value of the materials, parts, and supplies consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts, and including freight and other direct charges incurred in acquiring the materials.

- Materials transferred from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).
- If purchases or transfers do not differ significantly from the amounts actually consumed, you may report the cost of purchases or transfers. However, if
  consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies
  inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory, reported on Item 9.

Contract Manufacturing - The value of materials used for products produced under contract by other companies.

#### Include:

Materials purchased by this establishment to be consumed by companies that are manufacturing products for this establishment under contract.

#### Exclude

- Amounts paid to companies that are manufacturing products for this establishment under contract. Report these amounts on Item 16, line A3 (Cost of work
  done for you by others on your materials).
- Materials owned by other companies but used by this establishment to make products under contract or for a commission.

Wholesaling Activities (previously Resales) - The costs of imported or domestic products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should not be reported here.

- The cost of these wholesale products should be reported on Item 16, line A2 (Cost of products bought and sold without further processing).
- The value of these wholesale products shipped by this establishment should be reported in **Item 22** on the line appropriate for the type of Wholesaling activity being reported.

Description	Value	Census Material Code
1. Iron and steel castings	\$ ,000.0	0 33151000
2. Steel sheet, steel strip, and tin mill products	\$ ,000.0	0 33120073
3. Steel bars (including concrete reinforcing bars), bar shapes, and plate (excluding castings, forgings, and fabricated metal products)	\$ ,000.0	0 33120007
<ol> <li>Steel structural shapes and sheet piling (excluding castings, forgings, and fabricated metal products)</li> </ol>	\$ ,000.0	0 33100025
<ol><li>Miscellaneous iron, steel, and ferroalloy ingot, shapes, and forms (excluding castings, forgings, bars, structural shapes, wire, sheet, strip, and semifinished shapes)</li></ol>	\$ ,000.0	0 33110090
6. Miscellaneous fabricated metal products (excluding hardware, containers, screw machine products (bolts, nuts, screws, etc.), bearing components, castings, forgings, and wire products)	\$ ,000.0	0 33200091



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

7. Automatic temperature controls (thermostats, regulators, etc.)	\$ ,000.00 33451200
8. Heating equipment, excluding warm air furnaces, including parts and accessories	\$ ,000.00 33341400
9. Electric motors, generators, and parts	\$ ,000.00 33531207
<b>10.</b> Paper and paperboard products	\$ ,000.00 32200000
Cost of all other materials and components, parts, containers, and supplies consumed  Describe	\$ ,000.00 00970099
TOTAL	\$ ,000.00 77100000



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### 2017 Economic Census

MC-33341 - Heating Equipment (except Warm Air Furnaces) Manufacturing

Item 22: Detail of Sales, Shipments, Receipts, or Revenue

EIN:

Store / Plant:

CFN:

#### ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in Item 5, what products and services were included? Select ALL that apply.

General - Please do not combine product lines. If the information is not directly available from your records, reasonable estimates are acceptable.

The manufactured products and services listed below are generally made in your industry. Select the items that apply to your establishment. If you make products or have revenue from other sources not listed, you will have the opportunity to report them later.

Manufacturing of Products Section - Includes products shipped and services performed

#### Include:

- Products made elsewhere by others from materials supplied by this establishment.
- Products transferred to other establishments within your company.

#### Exclude

- Wholesaling products (previously Resales) Products that are bought from other establishments or transferred from other establishments of your company
  and then sold without further manufacture, processing, or assembly by this establishment. If you make products or have revenue from other sources not
  listed, you will have the opportunity to report them later.
- Products made from materials owned by others (i.e. the customer). If you make products or have revenue from other sources not listed, you will have the
  opportunity to report them later.

Wholesaling Products Section – Includes product lines sold by this establishment. These product lines were previously grouped together in one product code - Resales

#### Include:

- Products that are bought from other establishments or transferred from other establishments of your company and then sold without further manufacture,
  processing, or assembly by this establishment.
- Imported products, including products made by your foreign affiliates, which are sold without further manufacture, processing, or assembly by this
  establishment.

#### Exclude

Receipts for construction, delivery, installation, and service contracts from the commodity sales.

Services Section – Report receipts from providing services to customers or other establishments of your company; services include engineering, maintenance, repair, installation, etc.

Description	Select	Product Code
Manufacturing of:		
<ol> <li>Cast iron, aluminum, and other nonferrous metal types of boilers, radiators, and convectors, including baseboard, finned tube, residential, and special types (excluding electric, automotive, and parts)</li> </ol>		2038525000
2. Domestic heating stoves, hearth appliances, and freestanding wood fireplaces (excluding electric and parts)		2008325000
3. Steel heating boilers (15 psi or less), and all other hot water heating boilers (excluding parts)		2038550000
4. Floor and wall furnaces, unit heaters, gas-fired infrared heaters, and mechanical stokers		2038625000
a. Floor and wall furnaces (gas and oil)		2038625003



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

<b>b.</b> Gas-fired unit heaters, 400,000 Btu per hour or less	2038625006
c. Gas-fired infrared heaters	2038625012
d. Steam and hot water heating element, centrifugal fan-type (blower) and propeller fan-type unit heaters (excluding electric)	2038625009
e. Parts for floor and wall furnaces, unit heaters, gas-fired infrared heaters, and mechanical stokers	2038625015
5. Other heating system products, excluding industrial types (including parts for nonelectric heating equipment and oil burners)	2038650000
a. Oil burners	2038650003
<b>b.</b> Parts and attachments for oil burners	2038650006
c. Gas burners and gas conversion burners (including parts), 400,000 Btu per hour or less	2038650009
d. Gas burners and gas conversion burners (including parts), 400,001 Btu per hour or more	2038650012
e. Parts and attachments for gas burners	2038650015
f. Heating unit ventilators (excluding electric)	2038650018
g. Solar energy collectors (water or air)	2038650021
h. Wall and baseboard heating units for permanent installation	2038650024
i. Parts, accessories, and attachments for wall and baseboard heating units	2038650027
j. Other heating system products, boilers, expansion tanks, mechanical stokers, nonelectric prefabricated metal fireplaces, electric swimming pool heaters, and direct-fired water heater tanks (including parts)	2038650031
6. Machinery contract manufacturing services	2053615000
All other sales, shipments, receipts, or revenue from this establishment	
7. Wholesaling services for heating and HVAC equipment	4004840000
8. Specific element inspection services	7008450000



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### 2017 Economic Census

MC-33341 - Heating Equipment (except Warm Air Furnaces) Manufacturing

Item 22: Detail of Sales, Shipments, Receipts, or Revenue - Continued

EIN:

Store / Plant:

CFN:

#### ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in Item 5, what was the value for each product or service?

General – Please do not combine product lines. If the information is not directly available from your records, reasonable estimates are acceptable.

If quantities are requested, please use the unit of measure specified.

Below are the products and services you previously selected. If you make products or have revenue from sources not listed, describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this question.

Manufacturing of Products Section – Report the value of the products shipped and services performed at the net selling value, free on board (FOB) plant to the customer, after discounts and allowances.

#### Include:

- Products made elsewhere by others from materials supplied by this establishment. Report these products on the specific lines as if they were made in this establishment.
- Products transferred to other establishments within your company. These products should be assigned the full economic value (market value); i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

#### Exclude:

- Wholesaling products (previously Resales), which include products that are bought from other establishments or transferred from other establishments of
  your company and then sold without further manufacture, processing, or assembly by this establishment. Report these products in the appropriate
  Wholesaling products line(s) you selected or else describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment"
  section at the end of this question.
- Products made from materials owned by others (i.e. the customer). Report your commission or contract receipts in the appropriate Contract Manufacturing products line(s) you selected or else describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this question.
- Freight charged
- Excise taxes

Wholesaling Products Section – Report sales for each product line sold by this establishment. In prior Censuses, these product lines were grouped together in one product code for Resales.

#### Include:

- Products bought from other establishments or transferred from other establishments of your company and then sold without further manufacture, processing, or assembly by this establishment.
- Imported products, including products made by your foreign affiliates, which are sold without further manufacture, processing, or assembly by this
  establishment

#### Exclude:

Receipts for construction, delivery, installation, and service contracts from the commodity sales. Report these products in the appropriate products line(s)
you selected or else describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this
question.

Services Section – Report receipts from providing services to customers or other establishments of your company; services include engineering, maintenance, repair, installation, etc.

Description	Value	Product Code
Manufacturing of:		
<ol> <li>Cast iron, aluminum, and other nonferrous metal types of boilers, radiators, and convectors, including baseboard, finned tube, residential, and special types (excluding electric, automotive, and parts)</li> </ol>	\$	,000.00 2038525000



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2017 Economic Census

2. Domestic heating stoves, hearth appliances, and freestanding wood fireplaces (excluding electric and parts)	\$ ,000.00	2008325000
3. Steel heating boilers (15 psi or less), and all other hot water heating boilers (excluding parts)	\$ ,000.00	2038550000
4. Floor and wall furnaces, unit heaters, gas-fired infrared heaters, and mechanical stokers		
a. Floor and wall furnaces (gas and oil)	\$ ,000.00	2038625003
<b>b.</b> Gas-fired unit heaters, 400,000 Btu per hour or less	\$ ,000.00	2038625006
c. Gas-fired infrared heaters	\$ ,000.00	2038625012
<b>d.</b> Steam and hot water heating element, centrifugal fan-type (blower) and propeller fan-type unit heaters (excluding electric)	\$ ,000.00	2038625009
e. Parts for floor and wall furnaces, unit heaters, gas-fired infrared heaters, and mechanical stokers	\$ ,000.00	2038625015
Subtotal	\$ ,000.00	2038625000
5. Other heating system products, excluding industrial types (including parts for nonelectric heating equipment and oil burners)		
a. Oil burners	\$ ,000.00	2038650003
<b>b.</b> Parts and attachments for oil burners	\$ ,000.00	2038650006
c. Gas burners and gas conversion burners (including parts), 400,000 Btu per hour or less	\$ ,000.00	2038650009
d. Gas burners and gas conversion burners (including parts), 400,001 Btu per hour or more	\$ ,000.00	2038650012
e. Parts and attachments for gas burners	\$ ,000.00	2038650015
f. Heating unit ventilators (excluding electric)	\$ ,000.00	2038650018
g. Solar energy collectors (water or air)	\$ ,000.00	2038650021
h. Wall and baseboard heating units for permanent installation	\$ ,000.00	2038650024
i. Parts, accessories, and attachments for wall and baseboard heating units	\$ ,000.00	2038650027
j. Other heating system products, boilers, expansion tanks, mechanical stokers, nonelectric prefabricated metal fireplaces, electric swimming pool heaters, and direct-fired water heater tanks (including parts)	\$ ,000.00	2038650031
Subtotal	\$ ,000.00	2038650000
6. Machinery contract manufacturing services	\$ ,000.00	2053615000
All other sales, shipments, receipts, or revenue from this establishment		



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### 2017 Economic Census

7. Wholesaling services for heating and HVAC equipment	\$	,000.00	4004840000
8. Specific element inspection services	\$	,000.00	7008450000
9. Other manufacturing revenue, not elsewhere classified			
a. Other manufacturing revenue, not elsewhere classified - write-in #1			
Describe	\$	,000.00	2054100003
<b>b.</b> Other manufacturing revenue, not elsewhere classified - write-in #2			
Describe	\$	,000.00	2054100006
c. Other manufacturing revenue, not elsewhere classified - write-in #3			
Describe	\$	,000.00	2054100009
10. Wholesaling services for other goods, not elsewhere classified			
•			
Wholesaling services for other goods, not elsewhere classified - write-in #1  Describe	\$	,000.00	4005500003
	-	7000.00	.005500005
b. Wholesaling services for other goods, not elsewhere classified - write-in #2  Describe	\$	.000.00	4005500006
Describe	Φ	,000.00	4005500000
c. Wholesaling services for other goods, not elsewhere classified - write-in #3			
Describe	\$	,000.00	4005500009
11. Other service revenue, not elsewhere classified			
a. Other service revenue, not elsewhere classified - write-in #1			
Describe	\$	,000.00	7017500003
<b>b.</b> Other service revenue, not elsewhere classified - write-in #2			
Describe	\$	,000.00	7017500006
c. Other service revenue, not elsewhere classified - write-in #3			
Describe	\$	,000.00	7017500009
12. All other products and services, not elsewhere classified			
a. All other products and services, not elsewhere classified - write-in #1  Pick one  Describe	\$	,000.00	9000000003
b. All other products and services, not elsewhere classified - write-in #2	¢	000.00	000000000
Pick one Describe	\$	,000.00	9000000006
c. All other products and services, not elsewhere classified - write-in #3			
Pick one Describe	\$	,000.00	9000000009
Add Additional Products			
TAL - Sum of lines should equal total Sales, Shipments, Receipts, or Revenue reported in Item 5	\$	,000.00	9900000000



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OMB No.: 0607-0998

### 2017 Economic Census

Item 27: Manufacturing Activities - Manufacturing at This Location
EIN: Store / Plant: CFN:
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING AT THIS LOCATION
In 2017, did this establishment manufacture any products or produce any goods at this location?
○ Yes
○ No



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OMB No.: 0607-0998

### 2017 Economic Census

Item 27: Manufacturing Activities - Manufacturing by Other Company Locations Inside the U.S.
EIN: Store / Plant: CFN:
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY OTHER COMPANY LOCATIONS INSIDE THE U.S.
In 2017, did this establishment have any manufacturing done on its behalf by any other locations of your company inside the U.S.?
○ Yes
○ No



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OMB No.: 0607-0998

### 2017 Economic Census



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OMB No.: 0607-0998

### 2017 Economic Census

Item 27: Manufacturing Activities - Manufacturing by Unaffiliated Companies Inside the U.S.
EIN: Store / Plant: CFN:
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY UNAFFILIATED COMPANIES INSIDE THE U.S.
In 2017, did this establishment have any manufacturing done on its behalf by any <b>unaffiliated</b> companies <b>inside the U.S.</b> ?
○ Yes
○ No



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on Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 27: Manufacturing Activities - Manufacturing Done Outside the U.S.
EIN: Store / Plant: CFN:
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING DONE OUTSIDE THE U.S.
In 2017, did this establishment have any manufacturing done on its behalf <b>outside the U.S.</b> ?
Include manufacturing done outside the U.S. by both affiliated and unaffiliated companies.
○ Yes
○ No



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OMB No.: 0607-0998

### 2017 Economic Census

Item 27: Manufacturing Activities - Design or Specification for Products Manufactured on Its Behalf
EIN: Store / Plant: CFN:
ITEM 27: MANUFACTURING ACTIVITIES - DESIGN OR SPECIFICATION FOR PRODUCTS MANUFACTURED ON ITS BEHALF
In 2017, did this establishment determine the design or specifications for any of the products that were manufactured on its behalf?
"Design or specifications" refers to the function of the product, not just the appearance or its packaging.
○ Yes
○ No



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not fulfill your reporting obligation Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 27: Manufacturing Activities - Percentage of Revenue for Products Manufactured on Its Behalf
EIN: Store / Plant: CFN:
ITEM 27: MANUFACTURING ACTIVITIES - PERCENTAGE OF REVENUE FOR PRODUCTS MANUFACTURED ON ITS BEHALF
What percentage of this establishment's total revenue in 2017 was from the sale of products that were manufactured on its behalf, per this establishment's design of specifications?
Estimates are acceptable.
O%
○ 1-25%
O 26-50%
○ 51-75%
○ 76-99%
O 100%



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OMB No.: 0607-0998

### 2017 Economic Census

Item 27: Manufacturing Activities - U.S. Company as a Whole - Manufacturing Done Outside the U.S.
EIN: Store / Plant: CFN:
ITEM 27: MANUFACTURING ACTIVITIES - U.S. COMPANY AS A WHOLE - MANUFACTURING DONE OUTSIDE THE U.S.
In 2017, was your <b>U.S. company as a whole</b> responsible for the design of any products that were manufactured <b>outside the U.S.</b> ?
○ Yes ○ No



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OMB No.: 0607-0998

### 2017 Economic Census

IN: tore / Plant: FN:  TEM 31: REMARKS  Ilease use this space for any explanations that may be essential in understanding your reported data. (Maximum length is 1,000 characters.)	
FN: TEM 31: REMARKS	
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