

17-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

Special Reporting Instructions and Definitions-

Product class 3335151 (Lines 1 through 5) covers small cutting tools for machine tools and metalworking machinery.

Blanks, tips, and inserts (Line 4) - Molded blanks and tips (excluding pressed-to-size inserts) are case or pressed. Include those requiring further processing and finished or semifinished forms of blanks for brazing, soldering, or otherwise bonding to a shank to form a cutting tool.

INFORMATION COPY
DO NOT USE TO REPORT

Line No.	Products and services	Census product code	Value of receipts		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
1	Cutting tools (including broaches, reamers, hobs) and all other miscellaneous solid and tipped carbide cutting tools for machine tools and metalworking machinery	333515 1103			
2	Carbon and high-speed steel shank and solid and tipped carbide twist drills (including masonry twist drill bits, gun drills, combined drills, countersinks, and counterbores)	333515 1801			
3	High-speed steel end and solid and tipped carbide end mills, non and indexible inserted blade type, throwaway insert type, and all other miscellaneous milling cutters	333515 1401			
4	Threading tools (including blanks, tips, inserts) and all other miscellaneous high-speed steel cutting tools for machine tools . .	333515 1501			
5	Taps (excluding taps in threading sets and screw plates and inserted chaser types) and precision ground carbide indexible and throwaway inserts for machine tools and metalworking machinery	333515 1901			
6	Tool holders, tracer and tapering attachments, lathe chucks, rotary tables, collets, jaws, vises, tool room specialties, and all other attachments and accessories (<i>Specify kind</i>) ↴ 	333515 3100			
7	Jigs and fixtures (including parts)	333514 0A10			
8	Metalworking die and die sets	333514 0B10			
9	Punches, industrial prototypes, die parts, and other special tooling	333514 0C10			

33372061



CONTINUE WITH **22** ON PAGE 7

CONTINUE ON PAGE 7

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Value of receipts		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
10	Metal grinding, polishing, buffing, honing, and lapping machines (excluding gear-tooth grinding, lapping, polishing, and buffing machines)	333512 2100			
11	Parts for metal cutting machine tools (sold separately)	333512 6101			
12	Nonmetallic abrasive products (including diamond abrasives)	327910 4500			
13	Receipts for machine shop job work and job order repair	332710 0100			
14	Automotive job stampings (truck, bus, and passenger car)	336370 0100			
15	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)	18			
16		26			
17		34			
18		42			
19		59			
20		67			
21	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↘	999899 2000			
22	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16.)	999899 1000			
23	Sales of scrap and refuse	999899 9003			
24	Receipts for repair work	999899 9030			

INFORMATION COPY
DO NOT USE TO REPORT

33372079



CONTINUE WITH 22 ON PAGE 8

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Value of receipts		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
25	Other miscellaneous receipts	999899 9091			
26	TOTAL (Should equal total reported in 5)	770000 0000			

23-29 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

INFORMATION COPY
 DO NOT USE TO REPORT

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes No - Enter time period covered → FROM

Month	Year

 TO

Month	Year

Name of person to contact regarding this report _____ Title _____

Telephone: Area code [] [] [] - Number [] [] [] [] [] [] - Extension [] [] [] [] [] []
 Fax: Area code [] [] [] - Number [] [] [] [] [] []

E-mail address _____ Date completed: Month [] [] Day [] [] Year [] [] [] []

Thank you for completing your 2012 ECONOMIC CENSUS form.
 PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

33372087

