

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>1</b>	Aircraft engines . . . . .	336412 01			
<b>2</b>	Aircraft engine parts (excluding instruments) . . . . .	336412 03			
<b>3</b>	Structural landing gear, fuselage, empennage, and wing components (including other structural components and engine mounts) . . . . .	336413 12			
<b>4</b>	Electronic communication systems and equipment (microwave, UHF, VHF, etc.) (including wireless, radio, television, satellite, and airborne transmitters and receivers) . . . . .	334220 05			
<b>5</b>	Nautical and navigation equipment . . . . .	334511 05			
<b>6</b>	Electronic-type components (resistors, capacitors, transformers, electron tubes, semiconductors, etc.) . . . . .	330000 82			
<b>7</b>	Matrix composites (resin, carbon, metal, etc.) . . . . .	001968 68			
<b>8</b>	Complete mechanical, hydraulic and pneumatic subassemblies . .	332912 09			

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company			
			Cost, including delivery cost (freight-in)			
			\$ Bil.	Mil.	Thou.	
0634		0630	0631			
<b>9</b>	Iron and steel castings (rough and semifinished) . . . . .	331510 01				
<b>10</b>	Aircraft metal hardware (including metal bolts, nuts, screws, washers, rivets, and other screw machine products) . . . . .	332610 11				
<b>11</b>	Other fabricated metal products (excluding fluid power, forgings, aircraft metal hardware and bolts, nuts, screws, washers, rivets, and other screw machine products) . . . . .	332000 08				
<b>12</b>	Other forgings . . . . .	332100 03				
<b>13</b>	All other nonferrous metal shapes and forms . . . . .	331000 03				
<b>14</b>	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99				
<b>15</b>	<b>TOTAL</b> (Should equal total reported in <b>16</b> , line A1) . . . . .	771000 00				

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**18-21** Not Applicable.

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - These instructions recognize that the assignment of product shipment values by the aerospace industries differs from that followed by most manufacturing industries. In accounting for contracts, the assignment of product shipment values should be determined by a choice between the two generally accepted methods: the percentage of completion method and the completed contract method. Most contracts within the aerospace industries are variations of "fixed price" or cost plus. These instructions are designed to ensure that products are reported consistently in **9** (inventories) and **22**.

**Fixed price contracts** - Work performed under a fixed price contract can be reported using the completed contract method or percentage of completion method. Under the completed contract method, the contract should be reported as a shipment when delivery of the product occurs. The cumulative value of the products being manufactured should be included in inventories gross of progress payments until delivered. (These inventories should not be reduced by the amount of any progress payments.)

Under the percentage of completion method, the value of shipments is based upon an estimate of the value of work done during the period as a percentage of the total value of the contract. The estimate can be made by any criteria established by management and in compliance with AICPA Statement of Position 81-1. Any work done during the year which has not been reported as a shipment should be reported in work-in-process inventories.

**Cost plus contracts** - The value of work done on a cost plus contract should reflect cost incurred during the year as well as a portion of the profits for the contract. Value of work done may be based on (a) the estimated work completed during the year as a percentage of the total contract price or (b) net billings for work done during the year. This value should be reported for the value of products shipped. Any work done during the year which has not been reported as a shipment should be reported in work-in-process inventories.

**Nonaerospace products** - The value of nonaerospace products shipped and services performed should be based on the net selling value, f.o.b. plant, after discounts and allowances, and exclusive of freight charges and excise taxes.

Include products made elsewhere for this establishment on a contract basis from materials supplied by this establishment (the cost of these materials should be included in **16** and **17**).

When transferring products to other establishments within your company, the shipping plant should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Products Bought and Sold Without Further Manufacture (Resales)** - On line 87 report the selling value, f.o.b. plant, of products which were resold as originally purchased and not used in further manufacturing, processing, or assembling of products made in this establishment. Include aircraft engines, subassemblies or parts that were purchased from aircraft parts producers (or received from other establishments of your company) and resold by you as spare or replacement parts even though you may have repackaged them or performed certain other minor operations, such as covering them with a protective coating, etc. (The cost of such resold goods should be reported in **16**, line A2.)

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Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>1</b>	Complete aircraft Military aircraft (including all aircraft for U.S. military and any other aircraft built to military specifications) (Excluding modification, conversion, and other aeronautical services to be reported below.) (Including materials consumed during 2012, labor, and profits in computing value of work done.) . . . . .	336411 2100				
<b>2</b>	Civil aircraft . . . . .	336411 3100				

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CONTINUE WITH **22** ON PAGE 14

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>3</b>	Aeronautical services Modification, conversion, and overhaul of previously accepted aircraft  For military customers (U.S. military and any other aircraft built to military specifications) . . . . .	336411 5101				
	For civilian customers . . . . .					
<b>4</b>	Other aeronautical services on complete aircraft (including receipts for developing and making prototypes of aircraft and receipts for work done for affiliates and other establishments of your company) (excluding turbines and engines) For military customers (U.S. military and any other aircraft built to military specifications) . . . . .	336411 5104				
<b>5</b>	Developing and making prototypes of complete aircraft					
<b>6</b>	All other aeronautical services on complete aircraft (Specify kind) ↴  	336411 7104				
	All other aeronautical services (including developing and making prototypes of complete aircraft for civilian customers) (Specify kind) ↴  					
<b>7</b>	Developing and making prototypes of complete aircraft	336411 7108				
<b>8</b>	Aircraft engines and parts Aircraft engines  Military aircraft engines (for U.S. military aircraft and any other aircraft built to military specifications) . . . . .	336412 1100				
	Civilian aircraft engines . . . . .					
<b>9</b>	Developing and making prototypes of aircraft engines (including receipts for work done for affiliates and other establishments of your company)  For military aircraft engines (for U.S. military aircraft and any other aircraft engines built to military specifications) . . . . .	336412 5101				
	For civilian aircraft engines . . . . .					
<b>10</b>		336412 5104				
<b>11</b>						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>12</b>	Aircraft engines and parts - Continued All other aeronautical services on aircraft engines For military aircraft engines (for U.S. military aircraft and any other aircraft built to military specifications) (Specify kind) ↘ <input type="text"/>	336412 5107				
<b>13</b>	For civilian aircraft engines (Specify kind) ↘ <input type="text"/>	336412 5111				
<b>14</b>	Aircraft engine parts and accessories For military aircraft engines . . . . .	336412 7511				
<b>15</b>	For civilian aircraft engines . . . . .	336412 7711				
<b>16</b>	Aircraft hydraulic and pneumatic subassemblies Aerospace-type pneumatic valves . . . . .	332912 3100				
<b>17</b>	Aerospace-type hydraulic valves, manually or mechanically operated . . . . .	332912 1110				
<b>18</b>	Aerospace-type hydraulic valves, solenoid operated . . . . .	332912 1120				
<b>19</b>	Aerospace-type hydraulic valves, motor operated . . . . .	332912 1130				
<b>20</b>	Aerospace-type hydraulic valves, electrohydraulic servovalves	332912 1140				
<b>21</b>	Other aerospace-type hydraulic valves (Specify kind) ↘ <input type="text"/>	332912 1150				
<b>22</b>	Aerospace-type hydraulic and pneumatic assemblies of hose and/or tubing . . . . .	332912 F110				
<b>23</b>	Aerospace-type hydraulic and pneumatic hose and/or tube fittings (all types) . . . . .	332912 F120				
<b>24</b>	Manifolds for aerospace hydraulic systems . . . . .	332912 F130				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Aircraft hydraulic and pneumatic subassemblies - Continued				
25	Aerospace-type hydraulic pumps, fixed and variable displacement types	333996 7110			
26	Aerospace-type hydraulic pump/electric motor assemblies, fixed and variable displacement types	333996 7120			
27	Other aerospace-type pump packages (Specify kind) ↴ [Redacted]	333996 7130			
28	Aerospace-type motors (all kinds)	333996 7170			
29	Parts for aerospace-type hydraulic pumps, motors, and hydrostatic transmissions	333996 9120			
30	Parts for aerospace-type, pneumatic pumps, motors, and hydrostatic transmissions	333996 9140			
	Aerospace-type cylinders and actuators				
31	Hydraulic servo-actuator assemblies (linear and rotary), mechanical input	333995 7110			
32	Hydraulic servo-actuator assemblies (linear and rotary), electrical input	333995 7120			
33	Hydraulic servo-actuator assemblies (linear and rotary), combination input	333995 7130			
34	Hydraulic utilities actuators, linear actuators (cylinders)	333995 7140			
35	Hydraulic utilities actuators, rotary actuators (limited rotation)	333995 7150			
36	Shock absorbers, snubbers, and cushions (all types) (excluding oleo strut assemblies)	333995 7160			
37	Pneumatic actuators (linear and rotary)	333995 7170			
38	Accumulators (bladder, piston, and other types)	333995 7180			
39	Reservoirs, intensifiers, and other devices for fluid energy absorption and/or storage	333995 7190			
40	Other cylinders, rotary actuators, cushions and related items (Specify kind) ↴ [Redacted]	333995 71A0			

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**CONTINUE ON PAGE 17**

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
41	Aircraft parts and auxiliary equipment (excluding hydraulic and pneumatic subassemblies and engines) Aircraft mechanical power transmission equipment For military aircraft (including other aircraft built to military specifications)	336413 6101				
42	For civilian aircraft	336413 6104				
43	Aircraft landing gear For military aircraft (including other aircraft built to military specifications)	336413 6207				
44	For civilian aircraft	336413 6211				
45	Other aircraft subassemblies and parts (excluding aircraft propellers, helicopter rotors, and parts thereof) For military aircraft (including other aircraft built to military specifications) (Specify kind) ↴ <input type="text"/>	336413 6313				
46	For civilian aircraft (Specify kind) ↴ <input type="text"/>	336413 6416				
47	Developing and making prototypes of aircraft parts (excluding engines)	336413 3100				
48	Aircraft propellers and helicopter rotors (including blades and parts)	336413 1100				
49	Guided missile systems (excluding propulsion) Complete missiles	336414 1100				
50	Developing and making prototypes of complete missiles	336414 3100				
51	All other services on complete missiles (Specify kind) ↴ <input type="text"/>	336414 5100				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>52</b>	Space vehicles					
	Complete space vehicles (excluding propulsion systems) . . . . .	336414 7300				
<b>53</b>	Developing and making prototypes of complete space vehicles	336414 9100				
	All other services on complete space vehicles					
<b>54</b>	For U.S. Government military customers . . . . .	336414 A101				
<b>55</b>	For other customers . . . . .	336414 A104				
	Guided missile and space vehicle engines and/or propulsion units and parts					
	Complete missiles or space vehicle engines and/or propulsion units (Report the values for missile engines and space vehicle engines separately on lines 56, 57, and 58 if separable from the value reported on lines 49 and 52. If not separable, note this fact in the "Remarks" section.)					
<b>56</b>	For U.S. Government military customers . . . . .	336415 1101				
<b>57</b>	For U.S. Government nonmilitary customers . . . . .	336415 1204				
<b>58</b>	For other customers . . . . .	336415 1307				
	Developing and making prototypes of complete missile or space vehicle engines and/or propulsion units					
<b>59</b>	For U.S. Government military customers . . . . .	336415 3101				
<b>60</b>	For U.S. Government nonmilitary customers . . . . .	336415 3104				
<b>61</b>	For other customers . . . . .	336415 3107				
	Other services on complete missiles, space vehicle engines, and propulsion units (Specify kind) ↴					
<b>62</b>		336415 5100				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
	Guided missile and space vehicle engines and/or propulsion units and parts - Continued					
	Missile and space vehicle engine and/or propulsion unit parts and accessories					
63	For U.S. Government military customers . . . . .	336415 7101				
64	For U.S. Government nonmilitary customers . . . . .	336415 7104				
65	For other customers . . . . .	336415 7107				
66	Missile and space vehicle components, parts, and subassemblies for U.S. Government military customers . . . . .	336419 1501				
	Other missile and space vehicle components and subassemblies					
67	For U.S. Government nonmilitary customers . . . . .	336419 1311				
68	For other customers . . . . .	336419 1413				
	Developing and making prototypes of all other missile and space vehicle components					
	For U.S. Government military customers					
69	Airframes and space capsules . . . . .	336419 3101				
	All other prototypes ( <i>Specify kind</i> ) ↴					
70		336419 3104				
71	For U.S. Government nonmilitary customers . . . . .	336419 3107				
72	For other customers . . . . .	336419 3111				
	Turbine, turbine generators, and turbine generator sets					
73	Turbine generator sets (excluding prime mover generator sets)	333611 0101				
74	Gas turbines (excluding aircraft, all sizes) . . . . .	333611 0451				
75	Parts and accessories for turbines, turbine generators, and turbine generator sets . . . . .	333611 0751				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>76</b>	Receipts for research and development (excluding prototype production) . . . . .	999899 9021				
<b>77</b>	Receipts for machine shop job work and job order repairs . . . . .	332710 0100				
<b>78</b>	Self-propelled ships, U.S. military, new construction . . . . .	336611 3100				
<b>79</b>	Tanks (including parts) . . . . .	336992 0111				
	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)					
<b>80</b>		18				
<b>81</b>		26				
<b>82</b>		34				
<b>83</b>		42				
<b>84</b>		59				
<b>85</b>		67				
<b>86</b>	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↘					
		999899 2000				
<b>87</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in <b>16</b> , line A2.) . . . . .	999899 1000				
<b>88</b>	Miscellaneous receipts Sales of scrap and refuse . . . . .	999899 9003				
<b>89</b>	Other miscellaneous receipts (including receipts for repair work, etc.) . . . . .	999899 9090				
<b>90</b>	<b>TOTAL</b> (Should equal total reported in <b>5</b> ) . . . . .	770000 0000				

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**23-25** Not Applicable.

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**26** SPECIAL INQUIRIES

**A. PURCHASE OF CONTRACT MANUFACTURING**

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 . . . . . 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . . 1015

2012		
\$ Bil.	Mil.	Thou.

**B. RECEIPTS FROM CONTRACT MANUFACTURING**

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

**Include:**

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

**Exclude:**

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to **C**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) . . . . . 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

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**26** SPECIAL INQUIRIES - Continued

**C. DEFENSE RELATED MANUFACTURING ACTIVITY: AEROSPACE**

**1.** Did this establishment ship national defense related products in 2012?

1022  Yes - Go to line 2

1023  No - Go to **D**

**2.** For this physical location, report the value of sales, shipments, receipts, or revenue generated in 2012 where the Department of Defense (DOD) was the ultimate customer. . . . . 1024

2012		
\$ Bil.	Mil.	Thou.
<input type="text"/>	<input type="text"/>	<input type="text"/>

**Include:**

- Domestic U.S. Manufacturing activity (50 states and the District of Columbia).
- Shipments for which the DOD was the ultimate customer (U.S. Army, U.S. Navy, U.S. Air Force, U.S. Marines).
- Interplant Transfers to other locations, divisions or subsidiaries of your company.
- Exported products.
- Shipments to commercial entities or subcontractors who sell to the DOD.

**Exclude:**

- Nonmanufacturing activities (i.e. services, wholesale).
- Shipments to Government agencies such as National Aeronautics and Space Administration, Department of Energy, Federal Aviation Administration, Department of Homeland Security, U.S. Coast Guard, U.S. Merchant Marine, and foreign governments.
- Resale of purchased merchandise (sale of products bought and sold without further processing or transformation).
- Shipments from foreign subsidiaries or affiliates.

**Special notes for Aerospace Industries (NAICS 336411, 336412, 336413, 336414, 336415, 336419 Only):**

- Fixed Price Contract: Report the value of sales during the year of complete aircraft, missiles, and space vehicles. Long term fixed price contracts may be recorded as payments received, keeping consistent with the financial reports of the establishment.
- Cost Plus Contract: Report the value of work done during the year. This may be calculated by multiplying the estimated percentage of work completed during the year by the contract price of the aircraft or missile.

**D. AEROSPACE CONTRACTS**

Percentage of your aerospace contracts (reported as value of shipments in **22**) is based on a variation of

<b>1.</b> Fixed price contract (using completed contract method) . . . . .	8610	<input type="text"/>	<input type="text"/>	<input type="text"/>	%
<b>2.</b> Fixed price contract (using percentage of completion method) . . . . .	8611	<input type="text"/>	<input type="text"/>	<input type="text"/>	%
<b>3.</b> Cost plus contract . . . . .	8612	<input type="text"/>	<input type="text"/>	<input type="text"/>	%
<b>4. TOTAL (Add lines 1 through 3) . . . . .</b>		<b>100</b>			<b>%</b>

2012	
Percentage	
(Report nearest whole percent)	
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<b>100</b>	<b>%</b>

**27-29** Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30 CERTIFICATION** - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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