

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ greatly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
1	Furniture frames, wood	337215 00					
	Rough lumber		↑ 1000 bd ft ↓				
2	Hardwood	321000 23					
3	Softwood	321000 29					
	Dressed lumber		↑ 1000 ft ² sm ↓				
4	Hardwood	321000 27					
5	Softwood	321000 33					
	Plywood						
6	Hardwood	321211 01					
7	Softwood	321212 01					

CONTINUE WITH **17** ON PAGE 12

CONTINUE ON PAGE 12

33702119



17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
8	Hardwood, veneer	321211 04						
9	Particleboard, wood	321219 02						
10	Medium density fiberboard, MDF	321219 06						
11	Hardboard, wood fiberboard	321219 09						
12	Hardwood cut stock and dimension lumber, excluding furniture frames	321912 03						
13	Hardwood, logs and bolts	113310 15	1000 bd ft Int (1/4 in. scale)					
14	Chips, slabs, edgings, shavings, sawdust, and other wood waste	321000 07						
15	All other reconstituted wood products, excluding particleboard, medium density fiberboard, and hardboard	321219 10						
16	Furniture and builders' hardware, including cabinet hardware, casters, glides, handles, hinges, locks, etc.	332510 01						
17	Coated and laminated fabrics, including vinyl coated	313320 06						
18	Woven cotton upholstery fabrics, excluding ticking	313210 07						
19	Other woven upholstery fabrics (rayon, nylon, polyester, etc.), excluding ticking	313210 11						
20	Paddings, battings, and fillings, excluding rubber and plastics foam	314999 01						
21	Urethane, formed and slab stock for pillows, cushions, seating, etc.	326150 00						
22	Foam mattress cores, including latex, excluding topper pads	326150 01						
23	Plastic furniture parts and components	337215 09						
24	Plastic resins consumed in the form of granules, pellets, powders, liquids, etc.	325211 05						
25	Laminated plastics, sheet	326130 01						

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33702127



CONTINUE WITH **17** ON PAGE 13

CONTINUE ON PAGE 13

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
26	Steel sheet and strip, including tinplate	331000 22						
27	All other steel shapes and forms	331000 00						
28	Aluminum and aluminum-base alloy sheet, plate, foil, and welded tubing	331500 00						
29	All other aluminum and aluminum-base alloy shapes and forms, including castings, forgings, sheet, plate, foil, welded tubing, and fabricated metal	331000 54						
30	Castings, rough and semifinished	331500 07						
31	Metal stampings	332000 62						
32	Other fabricated metal products, including forgings	332000 07						
33	Glass (float, sheet and plate)	327211 03						
34	Mirrors, framed and unframed	327215 03						
35	Constructions (sleeper mechanisms) for dual purpose sleep furniture	332510 07						
36	Springs	332610 01						
37	Paints, varnishes, stains, lacquers, shellacs, japans, enamels, and allied products	325510 02						
38	Industrial chemicals (chemical reagents, calcium chloride, acidizing materials, etc.) excluding explosive materials, blasting accessories, and drilling fluids	325000 74						
39	Paperboard containers, boxes, and corrugated paperboard	322210 01						

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33702135



CONTINUE WITH **17** ON PAGE 14

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
40	Cost of all other materials and components, parts, containers, and supplies consumed (<i>Specify the principal materials, etc., included in this value.</i>) ↘	009700 99						
41	TOTAL (Should equal total reported in 16 , line A1)	771000 00						

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18-21 Not Applicable.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 200.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resale."

Furniture and Fixture Product Classification - If applicable, classify furniture and fixture products based on the component materials from which they are made: Classify furniture and fixture products made from more than one material based on the material used in the frame, or if there is no frame, the predominant component material.

Upholstered Furniture - Upholstered furniture is interior seating furniture (excluding dining room, folding, and kitchen chairs) that accommodates one or more person and has a construction or frame with loose back, detachable back or seat cushions; or has a construction or frame with more than the front of the back or top surface of the seat covered.

Furniture in Suites - If your records are maintained in suites, an estimate of the distribution of the individual pieces (based on a sample of invoices or on cutting orders supplied to your production department) will be acceptable.

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Line No.	Products and services	Census product code	Value, of receipts, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
1	Dual-purpose sleep furniture, including convertible sofas, jackknife sofa and chair beds, studio couches, and futons shipped with frames, excluding custom sold directly to the customer at retail . . .	337121 4100			
2	Metal household furniture Dining room and kitchen, including padded and plain seating, tables, cabinets, and carts	337124 1100			
3	Outdoor and casual, including beach, lawn, garden, and porch, unupholstered, assembled and ready-to-assemble	337124 4300			
4	Beds, including army, folding, rollable cots, and bed frames, unupholstered	337124 8131			
5	Infants' and children's, including chairs, car seats, playpens, play yards, portable cribs, and tables, unupholstered	337124 8221			
6	Other types, including medicine cabinets and folding trays, unupholstered (Specify kind of unupholstered metal furniture.) ↴	337124 8241			

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CONTINUE WITH 22 ON PAGE 16

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued					
Line No.	Products and services	Census product code	Value, of receipts, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Unupholstered wood household furniture, excluding custom sold directly to retail customer				
7	Dining room and kitchen furniture, excluding kitchen cabinets	337122 4500			
8	Outdoor furniture	337122 E111			
9	Bedroom furniture	337122 8600			
10	Infants' and children's furniture	337122 A300			
11	Den, library, and living room furniture	337122 1600			
	Household furniture, other types (Specify kind of unupholstered wood furniture.) ↴				
12		337122 E195			
13	Unupholstered wood household furniture, custom sold directly to the customer at retail, excluding kitchen cabinets, bathroom vanities, and related cabinet work	337122 H100			
14	Rattan, reed, wicker, and willow unupholstered household furniture, including seating and laundry hampers	337125 0431			
	Unupholstered household furniture, other types, excluding wood and metal, including plastic infant car seats (Specify kind of unupholstered household furniture.) ↴				
15		337125 0531			
	Wood cabinets				
16	Television, audio, television and audio combination, used as housing	337129 0311			
	All other wood cabinet types, including sewing machines, used as housings (Specify kind of cabinet or housing.) ↴				
17		337129 0321			
18	Other consumer, institutional, and commercial plastics products, excluding foam and wire coated	326199 6185			
19	Aluminum, steel, and other sheet metal (culverts, flumes, irrigation pipes, etc.)	332322 3100			
20	Household cabinets, including audio and television, excluding cabinets used as housings, plastics	337125 0111			

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33702168



CONTINUE WITH **22** ON PAGE 17

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Value, of receipts, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
21	Upholstered household furniture, excluding custom sold directly to the customer at retail Davenports, sofas, loveseats, and settees, excluding chairs sold as part of suites, sectional sofa pieces	337121 1111			
22	Sectional sofa pieces, including pieces seating one person, excluding stock line dual-purpose sleep furniture	337121 1211			
23	Rocking chairs, including swivel rockers	337 21 1111			
24	Reclining chairs	337 21 1411			
25	Other upholstered household furniture types, excluding stock line dual-purpose sleep furniture, including custom sold directly to the customer at retail (<i>Specify kind of upholstered household furniture.</i>) ↴	337121 1551			
26	Furniture frames, wood	337215 J300			
27	All other unframed and framed mirrors, decorated and undecorated, made from purchased glass	327215 9126			
28	All other products made in this establishment (<i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i>)	18			
29		26			
30		34			
31		42			
32		59			
33		67			
34	Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>) ↴	999899 2000			

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33702176



CONTINUE WITH **22** ON PAGE 18

CONTINUE ON PAGE 18

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Value, of receipts, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
35	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 16, line A2.</i>)	999899 1000			
36	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc.	999899 9000			
37	TOTAL (<i>Should equal total reported in 5</i>)	770000 0000			

23-25 Not Applicable.

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26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (*regardless of materials ownership and based on specifications provided by the contracting company*) 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax	Area code	Number
<input type="text"/>	<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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