

17-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
1	Wood kitchen cabinets, bathroom vanities, and related cabinetwork, including plastics-laminated Custom, for permanent installation, sold directly to the customer at retail	337110 H100			
2	Custom, for permanent installation, excluding those sold directly to the customer at retail	337110 4100			
3	Stock-line bathroom vanities and related cabinetwork for permanent installation, excluding those sold directly to the customer at retail	337110 7100			
4	Stock-line kitchen cabinets and related cabinetwork for permanent installation	337110 1100			
5	Kitchen counter tops	337110 B100			
6	Bathroom vanity tops	337110 F100			
7	Custom architectural woodwork, millwork, and wood fixtures, including custom wood and plastic-laminated fixture tops, excluding kitchen counters and cabinets and bathroom vanities and vanity tops	337212 0100			
8	Wood moldings	321918 2100			
9	Wood cabinet doors	321911 9151			
10	Plastic wall and counter coverings, including wall and ceiling tile, excluding foam and reinforced plastics	326199 8171			

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CONTINUE WITH **22** ON PAGE 7

CONTINUE ON PAGE 7

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
11	Cut stone and stone product manufacturing (Specify kind of stone.) ↴ 	327991 WYWW				
12	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.) 	18				
13		26				
14		34				
15		42				
16		59				
17		67				
18	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴ 	999899 2000				
19	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 15 .)	999899 1000				
20	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc.	999899 9000				
21	TOTAL (Should equal total reported in 5)	770000 0000				

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23-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax	Area code	Number
<input type="text"/>	<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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