

17-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

Furniture and Fixture Product Classification - If applicable, classify furniture and fixture products based on the component materials from which they are made: Classify furniture and fixture products made from more than one material based on the material used in the frame, or if there is no frame, the predominant component material.

Upholstered Furniture - Upholstered furniture is interior seating furniture (excluding dining room, folding, and kitchen chairs) that accommodates one or more person and has a construction or frame with loose back, detachable back or seat cushions; or has a construction or frame with more than the front of the back or top surface of the seat covered.

Furniture in Suites - If your records are maintained in suites, an estimate of the distribution of the individual pieces (based on a sample of invoices or on cutting orders supplied to your production department) will be acceptable.

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Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
1	Dual-purpose sleep furniture, including convertible sofas, jackknife sofa and chair beds, studio couches, and futons shipped with frames, excluding custom sold directly to the customer at retail . . .	337121 4100				
2	Metal household furniture Dining room and kitchen, including padded and plain seating, tables, cabinets, and carts	337124 1100				
3	Outdoor and casual, including beach, lawn, garden, and porch, unupholstered, assembled and ready-to-assemble	337124 4300				
4	Beds, including army, folding, rollable cots, and bed frames, unupholstered	337124 8131				
5	Infants' and children's, including chairs, car seats, playpens, play yards, portable cribs, and tables, unupholstered	337124 8221				
6	Other types, including medicine cabinets and folding trays, unupholstered (Specify kind of unupholstered metal furniture.) 	337124 8241				

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
7	Unupholstered wood household furniture, excluding custom sold directly to retail customer				
	Dining room and kitchen furniture, excluding kitchen cabinets	337122 4500			
8	Outdoor furniture	337122 E10			
9	Bedroom furniture	337122 600			
10	Infants' and children's furniture	337122 A300			
11	Den, library, and living room furniture	337122 1600			
12	Household furniture, other types (Specify kind of unupholstered wood furniture.)	337122 E195			
13	Unupholstered wood household furniture, custom sold directly to the customer at retail, excluding kitchen cabinets, bathroom vanities, and related cabinet work	337122 H100			
14	Rattan, reed, wicker, and willow unupholstered household furniture, including seating and laundry hampers	337125 0431			
15	Unupholstered household furniture, other types, excluding wood and metal, including plastic infant car seats (Specify kind of unupholstered household furniture.)	337125 0531			
16	Wood cabinets Television, audio, television and audio combination, used as housing	337129 0311			
17	All other wood cabinet types, including sewing machines, used as housings (Specify kind of cabinet or housing.)	337129 0321			
18	Other consumer, institutional, and commercial plastics products, excluding foam and wire coated	326199 6185			
19	Aluminum, steel, and other sheet metal (culverts, flumes, irrigation pipes, etc.)	332322 3100			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
20	Household cabinets, including audio and television, excluding cabinets used as housings, plastics	337125 0111				
21	Upholstered household furniture, excluding custom sold directly to the customer at retail Davenports, sofas, loveseats, and settees, excluding chairs sold as part of suites, sectional sofa pieces	337121 1111				
22	Sectional sofa pieces, including pieces seating one person, excluding stock line dual-purpose sleep furniture	337121 1211				
23	Rocking chairs, including swivel rockers	337121 1311				
24	Reclining chairs	337121 1411				
25	Other upholstered household furniture types, excluding stock line dual-purpose sleep furniture, including custom sold directly to the customer at retail (<i>Specify kind of upholstered household furniture.</i>) ↴	337121 1551				
26	Furniture frames, wood	337215 J300				
27	All other unframed and framed mirrors, decorated and undecorated, made from purchased glass	327215 9126				
28	All other products made in this establishment (<i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i>)	18				
29		26				
30		34				
31		42				
32		59				
33		67				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
34	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.)	999899 2000				
35	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 19.)	999899 1000				
36	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc.	999899 9000				
37	TOTAL (Should equal total reported in 5)	770000 0000				

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23-29 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

 Yes

 No

- Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Area code	Number	Extension

Area code	Number

E-mail address

Date completed	Month	Day	Year

Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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