

**17-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
<b>1</b>	Signs and displays (including counter, floor, and point-of-purchase displays, custom trade show exhibits, and scoreboards) <i>(Printing of material to be affixed to a sign or display should be reported on lines 4 through 8.)</i> Electric .....	339950 1400			
<b>2</b>	Nonelectric Primarily metal .....	339950 3105			
<b>3</b>	Primarily non-metal <i>(Specify primary material.)</i> ↴ <div style="background-color: white; border: 1px solid black; height: 20px; width: 100%;"></div>	339950 3125			
<b>4</b>	Advertising display material printing (including posters and counter, floor display, point-of-purchase, and other advertising display material) Lithographic (offset) .....	323110 9225			
<b>5</b>	Flexographic .....	323112 3326			
<b>6</b>	Screen .....	323113 6215			
<b>7</b>	Digital .....	323115 0100			
<b>8</b>	Letterpress .....	323119 9100			

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**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
9	Screen printing on purchased garments, apparel accessories, and other fabric articles (excluding labels) . . . . .	323113 4100				
10	Fixtures (bank, office, and store) Wood (excluding custom) (Report custom wood fixtures on line 12.) . . . . .	337215 5100				
11	Other than wood (Specify primary material.) [Redacted]	337215 G500				
12	Custom architectural woodwork, millwork, and wood fixtures (including custom wood and plastics laminated fixture tops) (excluding kitchen counters and cabinets and bathroom vanities and vanity tops) . . . . .	337212 0100				
13	Point of sale terminals and fund-transfer devices . . . . .	334119 7100				
14	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.) [Redacted]	18				
15	[Redacted]	26				
16	[Redacted]	34				
17	[Redacted]	42				
18	[Redacted]	59				
19	[Redacted]	67				
20	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) [Redacted]	999899 2000				
21	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16.) . . . . .	999899 1000				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>22</b>	Receipts for installation (or construction) of products of this establishment . . . . .	999899 9012				
<b>23</b>	Receipts for repair work . . . . .	999899 9030				
<b>24</b>	Other miscellaneous receipts . . . . .	999899 9091				
<b>25</b>	<b>TOTAL</b> (Should equal total reported in <b>5</b> ) . . . . .	999899 0000				

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**23-25** Not Applicable.

**26** SPECIAL INQUIRIES

FRANCHISE

**1.** Was this establishment operating under any trademark(s) or brand name(s) authorized by a franchisor in 2012? (Mark "X" only ONE box.)

0237  Yes - franchisee-owned establishment

0238  Yes - franchisor-owned establishment

0239  No

**2.** If yes, provide the trademark(s) or brand name(s) below. ↴

0235

**27-29** Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30 CERTIFICATION** - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Tele-  
phone

Fax

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed

Month	Day	Year
<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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