

17-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

INFORMATION COPY
 DO NOT USE TO REPORT

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
1	Fire extinguishing equipment, hand-portable and fixed-system (including parts and attachments) (excluding water sprinkler systems)				
	Fire extinguishers, hand-portable	339999 1102			
2	Fire extinguishing equipment, fixed-system (including dry and wet chemical, inert gas, and two-wheeled chemical fire engines)	339999 1116			
3	Parts and attachments for hand-portable and fixed-system . . .	339999 1121			
	Mirror and picture frames and framed pictures				
4	Mirror and picture frames, wood	339999 E101			
5	Framed pictures, wood	339999 E206			
	Other mirror and picture frames (including framed pictures) (Specify kind) ↴				
6		339999 E301			
7	Coin-operated amusement machines (including electric and nonelectric) (excluding jukeboxes)	339999 3100			
8	Christmas tree ornaments and decorations (excluding glass and electric)	339999 K111			
9	Artificial trees, flowers, fruits, and wreaths (including feathers and plumes)	339999 9100			

33975061



CONTINUE WITH **22** ON PAGE 7

CONTINUE ON PAGE 7

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
10	Potpourri (including potpourri made from dried and chemically preserved flowers, foliage, fruits, and vines)	339999 K121				
11	Candles (including tapers)	339999 5100				
12	Umbrellas and parasols (including parts)	339999 7100				
13	Receipts for machine shop job work and job order repairs	339999 6100				
14	All other miscellaneous fabricated products including products made from a combination of materials (Specify kind) ↴	339999 K151				
15	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)	18				
16		26				
17		34				
18		42				
19		59				
20		67				
21	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴	999899 2000				
22	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16.)	999899 1000				
23	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.)	999899 9000				
24	TOTAL (Should equal total reported in 5)	770000 0000				

INFORMATION COPY
DO NOT USE TO REPORT

33975079



23-29 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**INFORMATION COPY
DO NOT USE TO REPORT**

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

33975087

