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### 2017 Economic Census

Location Information
DEFINITION OF ESTABLISHMENT
The reporting unit for this questionnaire is an <b>establishment</b> . An establishment is generally a single physical location where business is conducted or where services or industrial operations are performed.
PHYSICAL ADDRESS
Please update the location's physical address if needed.
Name 1
Store/Plant
Name 2
Number and Street
City, town, village, etc.  State  Select State or Territory  ZIP Code  99999-9999
For Census Bureau Use Only
CFN



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OMB No.: 0607-0998

### 2017 Economic Census

Legal Boundary and Municipality
EIN: Store / Plant: CFN:
LEGAL BOUNDARY AND MUNICIPALITY
Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?
○ Yes
○ No
○ No legal boundaries
O not know
In what type of municipality is this establishment physically located?
City, village, or borough
○ Town or township
Other
O Do not know



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### 2017 Economic Census

Item 1: Employer Identification Number
EIN: Store / Plant: CFN:
ITEM 1: EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification Number (EIN) used on this establishment's latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?
○ Yes
○ No



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### 2017 Economic Census

MC-33995 - Sign Manufacturing

Item 1: Employer Identification Number - Enter/Update EIN

EIN:

Store / Plant:

CFN:

#### ITEM 1: EMPLOYER IDENTIFICATION NUMBER

What is this establishment's 9-digit Employer Identification Number (EIN) used on its latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?

E	IN	

99-9999999



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### 2017 Economic Census

Item 3: Operational Status	
EIN: Store / Plant: CFN:	
ITEM 3: OPERATIONAL STATUS	
Which of the following best describes this establishment's operational status at the end of 2017?	
In operation	
Under construction, development, or exploration	
Temporarily or seasonally inactive	
Ceased operation	
Sold or leased to another operator	
CEASED OPERATION OR SOLD OR LEASED INFORMATION	
If this establishment ceased operation or was sold or leased to another operator, what was the date:	?
MMDDYYYY	
MMDDYYYY	
If this establishment was sold or leased to another operator, what is the name, address, and 9-digit	Employer Identification Number (EIN) of this establishment's new
owner or operator?	. , ,
Name of new owner/operator	
Mailing Address (Number and Street, P.O.	
Box, etc.)	
City, town, village, etc.	ZIP Code
Select State or Territory	99999-9999
EIN	
99-9999999	



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### 2017 Economic Census

Item 4: Months in Operation	
EIN: Store / Plant: CFN: ITEM 4: MONTHS IN OPERATION	
What was the number of months in operation during 2017?	Check if None 2017



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### 2017 Economic Census

MC-33995 - Sign Manufacturing

General Reporting Guidelines		
EIN: Store / Plant: CFN: GENERAL REPORTING GUIDELINES		
GENERAL REPORTING GUIDELINES		
Reporting Period  Responses should cover calendar year 2017.  If your fiscal year covers at least 10 months of calendar year 2017, you may report by fiscal yea  Calendar year figures for payroll may be available from:  IRS Form 941 (Employer's Quarterly Federal Tax Return)  IRS Form 944 (Employer's Annual Federal Tax Return)  If you report by fiscal year, indicate the exact dates of the fiscal year on the submission certifications.		
<b>Providing Estimates</b> If book figures are not available, estimates are acceptable.		
How to Report Dollar Figures:  Dollar figures should be <b>rounded</b> to <b>thousands</b> of dollars.		
EXAMPLE - if a dollar figure is \$2,036,355.25, report 2036:	Check if None 2017 \$ 2036 ,000.00	
EXAMPLE - if a dollar figure is "0" (or less than \$500.00), check the None box:  How to Report Percents:	Check if None 2017 \$ ,000.00	
Percents should be <b>rounded</b> to <b>whole</b> percents.		
EXAMPLE - if figure is 38.76% of total sales, report 39:	<b>2017</b> 39 %	



EXAMPLE - if figure is 38.76% of total sales, report 39:

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### 2017 Economic Census

Item 5: Sales, Shipments, Receipts, or Revenue Additional Information		
EIN: Store / Plant: CFN: ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE		
<ul> <li>A. What was the total value of products shipped and other receipts for this establishment? (Report detail in Item 22.)</li> <li>Include:         <ul> <li>All products physically shipped from this establishment during 2017</li> </ul> </li> <li>Exclude:         <ul> <li>Freight charges</li> </ul> </li> </ul>	Check if None	2017
<ul> <li>Excise taxes</li> <li>B. What was the value of products shipped for export?         (This is a breakout of the \$,000.00 reported in Item 5, line A.)     </li> <li>Indude:         <ul> <li>Products sold to the U.S. government to be shipped to foreign governments under military and economic assistance programs</li> <li>Products shipped to exporters or other wholesalers for export</li> <li>Products shipped to foreign subsidiaries or foreign divisions of your company and their affiliates</li> </ul> </li> <li>Exclude:         <ul> <li>Products shipped for further manufacture, assembly, or fabrication in the United States</li> <li>Freight charges</li> <li>Excise taxes</li> <li>Overseas sales to the U.S. government</li> <li>Shipments of bunker fuels and other supplies and equipment for U.S. vessels and planes engaged</li> </ul> </li> </ul>		\$ ,000.00
in foreign trade  C. What was the market value of products shipped to other domestic plants of your company for further assembly, fabrication, or manufacture? (This is a breakout of the \$,000.00 reported in Item 5, line A.)  Include:  A reasonable portion of other costs (company overhead) A reasonable portion of profits  Exclude:  Products that are shipped to or on order from your company's sales or wholesale offices and sold to customers outside your company		\$ ,000.00
<ul> <li>D. What percent of the \$,000.00 reported in Item 5, line A was for goods that were ordered or whose movement was controlled or coordinated over electronic networks? (Report whole percent.)</li> <li>E-shipments are online orders accepted for manufactured products from customers. These include shipments to other domestic plants of your own company for further manufacture, assembly, or fabrication. The price and terms of sale for these shipments are negotiated over an online system. Payment may or may not be made online.</li> <li>Include: <ul> <li>Electronic Data Interchange (EDI)</li> <li>E-mail</li> <li>Internet</li> <li>Extranet</li> <li>Other online systems</li> </ul> </li> </ul>		96



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### 2017 Economic Census

Item 7: Employment and Payroll Additional Information					
EIN: Store / Plant: CFN: ITEM 7: EMPLOYMENT AND PAYROLL					
<ul> <li>Include:         <ul> <li>Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN)</li> <li>All persons on paid sick leave, paid holidays, and paid vacation during the year at this establishment</li> </ul> </li> </ul>					
<ul> <li>Exclude:</li> <li>Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN (I</li> <li>Temporary staffing obtained from a staffing service (Report values in Item 16, line D1.)</li> <li>Purchased professional and technical services (Report values in Item 16, line D9.)</li> <li>Subcontractors and their employees (Report cost of contract work in Item 16, line A3.)</li> <li>Fishermen, agricultural employees, members of the Armed Forces, and pensioners carried on your active</li> </ul>	·	in <b>Item 16,</b> line D1.)			
<ul> <li>A What was the number of production workers at this establishment (direct labor including first-line supervisors include:         <ul> <li>Workers engaged in fabricating, processing, assembling, inspecting, receiving, packing, warehousing, significantly, guard services, product development, auxiliary production for plant's own use (e.g., power plant's own use).</li> </ul> </li> </ul>	shipping (but n	ot delivering), maintenance, repair,			
1. March 12 (Q1)?	Check if None	2017 Number			
<b>2.</b> June 12 (Q2)?					
3. September 12 (Q3)?					
<b>4.</b> December 12 (Q4)?					
<b>TOTAL Production</b> workers at this establishment (direct labor including first-line supervisors) (Add lines A1 through A4.)					
B. Average number of annual production workers at this establishment (direct labor including first-line supervisors)? (Divide TOTAL Production workers by 4 and round to the nearest whole number.)					



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### 2017 Economic Census

MC-33995 - Sign Manufacturing

C. What was the number of all <b>other (non production)</b> employees at this establishment for the <b>first quarter</b> (January - March 2017)?		
<ul> <li>Include:</li> <li>Officers at this establishment, if a corporation</li> <li>Supervision above line-supervisor level</li> <li>Sales employees, including delivery (truck driver and helpers)</li> <li>Advertising, clerical, credit, collection, purchasing, finance, legal, executive, and technical employees</li> <li>Employees installing and servicing this establishment's products</li> <li>Exclude:</li> <li>Proprietors and partners, if an unincorporated concern</li> <li>Temporary staff and leased employees (Report values in Item 16, line D1.)</li> </ul>	П	
Temporary stantand leased employees (Report Values in <b>item 10</b> , line 01.)	_	
TOTAL (Add lines B and C.)		
D. HOURS WORKED:		
What was the <b>annual</b> number of hours worked by the <b>production</b> workers at this establishment ( <b>direct labor including first-line supervisors</b> ) reported in line B?		
<ul> <li>Hours paid for vacations, holidays, or sick leave unless an employee elects to work during their vacation period. Report only actual hours worked by such employee. Overtime hours should be reported as actual hours worked and not as straight-time equivalent hours.</li> </ul>		2017 Hours ,000
E. PAYROLL What was the annual payroll at this establishment before deductions for:		
Exclude:  • Employer-paid annual cost for fringe benefits reported in lines F1 through F3		
Production workers reported in line B?		\$ ,000.00
2. All other employees reported in line C?		,000.00
TOTAL (Add lines E1 and E2.)		\$ ,000.00
What was the <b>first quarter</b> payroll at this establishment before deductions (January - March 2017)?		,000.00

#### F. EMPLOYER-PAID ANNUAL COST FOR FRINGE BENEFITS

(This is the employer's annual cost at this establishment for legally required programs and programs not required by law. If any of the items here are maintained in your records only at the company level, allocate their costs to the manufacturing establishment. You may distribute the total on the basis of the ratio of the payroll of each manufacturing establishment to the total company payroll unless you have developed your own method of making such allocations. Specify the method used and the approximate portion that has been allocated in the Item 31: REMARKS section at the end of the instrument.)

#### Include:

- Premium equivalents for self-insured plans and fees paid to third-party administrators (TPAs)
- Spread on stock options that are taxable to employees at this establishment as wages

#### Exclude:

- Employee contributions
- Disbursements from trusts or funds to satisfy health insurance claims

What were the  $\mbox{\it employer's annual costs}$  at this establishment for:



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## 2017 Economic Census

1. <b>Health Insurance?</b> - Insurance premiums on hospitals, medical plans, and single-service plans such as dental, vision, and prescription drug plans	\$ ,000.00	
2. Retirement Plans?		
a. Defined benefit pension plans (qualified and nonqualified) - Plans that specify the benefit to be paid to employees upon retirement, generally either a specific amount or a percentage of compensation. Employer contributions are based on actuarial computations that include employee's compensation and years of service and are not allocated to specific accounts maintained for employees.	\$ ,000.00	
b. Defined contribution plans - Plans that define the employer contributions to a separate account provided for each employee. The employee "benefit" at retirement depends on the amount contributed and the results of the account's activity.		
Examples:  Profit sharing plans  Money purchases ( <i>e.g.</i> , 401k, 403b)  Stock bonus plans ( <i>e.g.</i> , ESOPs)	\$ ,000.00	
<ul> <li>Include: <ul> <li>Legally-required fringe benefits (e.g., Social Security, workers compensation insurance, state disability insurance programs, long- and short- term disability, unemployment tax, and Medicare)</li> <li>Life insurance benefits</li> <li>"Quality of life" benefits (e.g., childcare assistance, adoption assistance, subsidized commuting, long-term care insurance, flexible workplace, employer-provided home PC, etc.)</li> <li>Employer contributions to pre-tax benefit accounts (e.g., health savings account)</li> <li>Education assistance</li> </ul> </li> </ul>		
<ul> <li>Stock options</li> <li>Other benefits not specified above (e.g., job-related travel accident insurance, education assistance, wellness programs, fitness centers, employee assistance programs, etc.)</li> <li>Exclude:         <ul> <li>Disbursements from trusts or funds to satisfy health insurance claims</li> </ul> </li> </ul>	\$ ,000.00	
4. TOTAL (Add lines F1 through F3.)	\$ ,000.00	



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### 2017 Economic Census

	Item 9: Value of Inventories Additional Information						
CF	N: ore / Plant: N: E <b>M 9: VALUE OF INVENTORIES</b>						
in re	Report inventories at cost or market using generally accepted accounting practices, and report all inventories owned by this establishment regardless of where the inventories are held. If this establishment is part of a multiple-establishment company, assign to each establishment those inventories that the establishment is responsible for as if it owned them.  What was the value of inventories <b>owned by this establishment</b> as of December 31 before Last-In, First-Out (LIFO) adjustment (if any) for:						
A	Finished goods (final output of this establishment, but still within ownership)?	Check if None	2017 \$	,000.00	Check if None	2016	,000.00
В.	Work-in-process (goods that have been substantially transformed in the manufacturing process, but are not yet the final output of the establishment)?		\$	,000.00		\$	,000.00
C.	Materials, supplies, fuels, etc. (goods that are raw inputs to the manufacturing process and will be substantially altered to produce this establishment's output)?		\$	,000.00		\$	,000.00
TC	OTAL (Add lines A through C.)		\$	,000.00		\$	,000.00



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### 2017 Economic Census

Item 10: Inventories by Valuation Method Additional Information								
EIN: Store / Plant: CFN: ITEM 10: INVENTORIES BY VALUATION METHOD								
Of the \$,000.00 reported in <b>Item 9</b> as the total value of total value of inventories <b>owned by this establishment</b> a						ted in <b>Item 9</b> as the		
A Non-LIFO (Last-In, First-Out) valuation methods	Check			Check				
1. First-In, First-Out (FIFO)?	if None	2017	,000.00	if None	2016	,000.00		
2. Average Cost?		\$	,000.00		\$	,000.00		
3. Standard Cost?		\$	,000.00		\$	,000.00		
4. Other non-LIFO valuation method(s)?  Describe		\$	,000.00		\$	,000.00		
TOTAL (Add lines A1 through A4.)		\$	,000.00		\$	,000.00		
B. LIFO Valuation Method (gross LIFO amount)?		\$	,000.00		\$	,000.00		
<b>TOTAL</b> Non-LIFO and LIFO methods (Add TOTAL of lines A1 through A4 and B.)		\$	,000.00		\$	,000.00		
C What is the amount of LIFO reserve (if any)? (If the value of reserve is negative, use "-".)		\$	,000.00		\$	,000.00		



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### 2017 Economic Census

MC-33995 - Sign Manufacturing

Item 11: Inventories Outside of the United States

EIN:

Store / Plant:

CFN:

#### ITEM 11: INVENTORIES OUTSIDE OF THE UNITED STATES

Of the \$,000.00 reported in Item 9 as the total value of inventories owned by this establishment as of December 31, 2017, and the \$,000.00 reported in Item 9 as the total value of inventories owned by this establishment as of December 31, 2016, what was the value of inventories stored or en route OUTSIDE the 50 U.S. states and the District of Columbia?

#### Exclude:

• Inventory held in Foreign Trade Zones or in bonded warehouses in the U.S

For more detailed definitions, please see:

http://enforcement.trade.gov/ftzpage/info/ftzstart.html

Check if None	2017			Check if None		2016	
	\$	,000.00	_		\$		,000.00



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## 2017 Economic Census

Item 13: Assets, Capital Expenditures, and Retirements Additional Information		
EIN: Store / Plant: CFN: ITEM 13: ASSETS, CAPITAL EXPENDITURES, AND RETIREMENTS		
<ul> <li>Include:</li> <li>Dollar value of assets, capital expenditures, and retirements</li> <li>Buildings, structures, and equipment used directly or indirectly by this establishment to produce the go</li> </ul>	ods and services	reported in <b>Item 5</b> , line A and <b>Item 22</b>
<b>A.</b> What was the gross value of depreciable assets ( <b>acquisition costs</b> ) at the beginning of the year?	Check if None	2017 \$ ,000.00
<b>B.</b> What were the capital expenditures for new and used depreciable assets in 2017 for:		
New and used buildings and other structures?		
Exclude:  • The value of land on which structures stand		\$ ,000.00
2. New and used machinery and equipment?		
a. Automobiles, trucks, etc. for highway use?		\$ ,000.00
<b>b.</b> Computers and peripheral data processing equipment?		\$ ,000.00
c. All other expenditures for machinery and equipment?		\$ ,000.00
TOTAL (Add lines B1 and B2a through B2c.)		,000.00
C. What was the gross value of depreciable assets sold, retired, scrapped, destroyed, etc.?		\$ ,000.00
D. What was the value of depreciable assets at the end of the year? (Add lines A, B1, B2a through B2c and subtract line C.)		\$ ,000.00



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### 2017 Economic Census

Item 14: Rental Payments Additional Information		
EIN: Store / Plant: CFN: ITEM 14: RENTAL PAYMENTS		
Include:  • Operating leases  Exclude:  Continuous (leases vide a continuous at the lease)		
Capital leases (leases with a contract to own at the end of the lease)  At this establishment, what were the payments for:		
<ul> <li>A. Rental or lease of buildings and other structures?</li> <li>Indude: <ul> <li>Job-site trailers</li> <li>Land on which the buildings and other structures stand</li> </ul> </li> </ul>	Check if None	\$ ,000.00
Include:  Production, loading, and transportation machinery and equipment Construction equipment Tools Office equipment Furniture Vehicles		
<ul> <li>Computer time-sharing charges for machinery and equipment rentals from computer service companies where the computer is not on site at the establishment</li> </ul>		\$ ,000.00
TOTAL (Add lines A and B.)		\$ ,000.00



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### 2017 Economic Census

Ite	rm 16: Selected Expenses Additional Information		
CFN	e / Plant:		
A F	or this establishment, what were the production-related costs in 2017 for:		
1	<ul> <li>Materials, parts, containers, packaging, supplies, etc. used for manufacturing processes, repairs, services for others, or other operating supplies? (Report detail in Item 18.)</li> <li>Include:         <ul> <li>Cost of production-related materials purchased by this establishment for other companies (contractors).</li> </ul> </li> </ul>		
	Non-production-related expenses that were paid to other companies (contractors) by this establishment. (Report these expenses on the next screen in Item 16, line D.)	Check if None	\$ ,000.00
2	2. Products bought and sold without further processing? (Report sales in Item 5, line A and in Wholesaling Services product codes in Item 22.)		,000.00
3	Work done for you by others on your materials (work contracted to others)? (Report on line A1 the cost of production-related materials purchased by this establishment for other companies (contractors).)		\$ ,000.00
4	Purchased fuels consumed for heat, power, or the generation of electricity? (Report on line B2 the quantity of electricity generated (Gross less generating station use).)		,000.00
5	5. Purchased electricity? (Report comparable quantity on line B1.)		\$ ,000.00
Т	OTAL (Add lines A1 through A5.)		,000.00
<b>B.</b> F	or this establishment, what was the quantity of:		
1	. Purchased electricity? (Quantity comparable to cost reported in line A5)		2017 Kilowatt Hours ,000
2	Generated electricity (gross less generating station use)? (Quantity comparable to cost reported in line A4)		000,
3	B. Electricity sold or transferred to other establishments? (Also include quantity on lines B1 and/or B2.)		,000
	for this establishment, what were the depreciation/amortization charges for the current year obtained rom your income statement? (Include depreciation on all assets reported in Item 13.)		\$ ,000.00



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### 2017 Economic Census

Item 16: Selected Expenses - Continued		
EIN: Store / Plant: CFN: ITEM 16: SELECTED EXPENSES		
<b>D.</b> What were the other operating expenses paid by this establishment in 2017 for:		
Include:  • Expenses normally considered as non-production-related costs purchased from other companies		
<ul> <li>1. Temporary staff and leased employees? (Professional Employer Organizations and staffing agencies for personnel)</li> <li>Include:         <ul> <li>All charges for payroll, benefits, and services</li> </ul> </li> </ul>	Check if None	\$ ,000.00
<ul> <li>2. Expensed equipment? (Expensed computer hardware and other equipment)</li> <li>Indude: <ul> <li>Copiers</li> <li>Fax machines</li> <li>Telephones</li> <li>Shop and lab equipment</li> <li>CPUs</li> <li>Monitors</li> </ul> </li> <li>Exdude: <ul> <li>Packaged software (Report on line D3.)</li> <li>Leased and rented equipment (Report in Item 14, line B.)</li> </ul> </li> </ul>		\$ ,000.00
<ul> <li>3. Expensed purchases of software? (Purchases of prepackaged, custom-coded or vendor-customized software)</li> <li>Include: <ul> <li>Software developed or customized by others</li> <li>Web-design services and purchases</li> <li>Licensing agreements</li> <li>Upgrades of software</li> <li>Maintenance fees related to software upgrades and alterations</li> </ul> </li> </ul>		\$ ,000.00
4. Purchased communication services?  Indude:  Telephone, cellular, and fax services Computer-related communications (e.g., Internet, connectivity, online)		
<ul> <li>Other wired and wireless communication services</li> <li>Credit card transaction fees</li> </ul>		\$ ,000.00



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5. Data processing and other purchased computer services?		
Include:  Computer facilities management services Computer input preparation Data storage Computer time rental Optical scanning services Other computer-related advice and services, including training		
<ul> <li>Exclude:</li> <li>Services provided by other establishments of this company (such as a separate central data processing unit)</li> <li>Expensed integrated systems (Report in line D4.)</li> <li>Repair and maintenance of computer equipment (Report on line D6.)</li> <li>Payroll processing and credit card transaction fees (Report payroll processing fees on line D9 and credit card transaction fees on line D4.)</li> <li>Expenses for telecommunication services (e.g., Internet, connectivity, telephone) (Report on line D4.)</li> </ul>	\$	,000.00
<ul> <li>6. Purchased repairs and maintenance to buildings and/or machinery and equipment?</li> <li>Include:         <ul> <li>Repairs for painting, roof repairs, replacing parts, over-hauling of equipment, and other repairs chargeable as current operating costs</li> <li>Cost of repair and maintenance of any leased property if this establishment assumes the cost</li> </ul> </li> <li>Exclude:         <ul> <li>Extensive "repairs" or reconstruction that is capitalized. Report these as a capital expenditure in Item 13.</li> <li>Costs of materials, parts, and supplies directly incurred by this establishment using its own work force to perform repairs and maintenance</li> </ul> </li> </ul>	\$	,000.00
<ul> <li>7. Water, sewer, refuse removal, and other non-electric utility payments?         (Report electric utility payments on line A5. If the costs of these utilities are included in a lease or rental payment, report in Item 14, line A.)     </li> <li>Include:         <ul> <li>Cost of hazardous waste removal or treatment</li> </ul> </li> <li>Exclude:         <ul> <li>Cost of refuse removal services if included in rental payments</li> <li>Machinery or equipment reported as a capital expenditure in Item 13</li> <li>Cost of salaries paid to employees of this establishment whose work involves refuse removal and/or hazardous waste removal or treatment</li> </ul> </li> </ul>	\$	,000.00
<ul> <li>8. Purchased advertising and promotional services?</li> <li>Include: <ul> <li>Marketing and public relations services</li> </ul> </li> </ul>		
<ul> <li>Salaries paid to employees of this establishment for advertising work</li> </ul>	\$	,000.00



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### 2017 Economic Census

<b>9.</b> Purchased professional and technical services?	
Include:  Management consulting Accounting Auditing Bookkeeping Legal Actuarial Payroll processing Architectural Engineering Other professional services (i.e. janitorial, security, or landscape services)  Exclude:	
• Salaries paid to your own employees for these services (Report in Item 7.)	\$ ,000.00
<ul> <li>10. Governmental taxes and licensing fees? (Payments to government agencies for taxes and licenses)</li> <li>Include: <ul> <li>Business and property taxes</li> </ul> </li> <li>Exclude: <ul> <li>Income taxes</li> </ul> </li> </ul>	\$ ,000.00
<ul> <li>11. All other operating expenses not reported elsewhere?</li> <li>Exclude: <ul> <li>Purchases of merchandise for resale</li> <li>Non-operating expenses</li> </ul> </li> <li>Describe</li> </ul>	\$ ,000.00
TOTAL (Add lines 1 through 11.)	\$ ,000.00



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## 2017 Economic Census

MC-33995 - Sign Manufacturing

Item 17A: Principal Business or Activity

EIN: Store / Plant: CFN:

#### ITEM 17A: PRINCIPAL BUSINESS OR ACTIVITY

Which ONE of the following best describes this establishment's principal kind of business or activity in 2017? If none of the provided selections seem appropriate, provide a specific description of the primary business activity. *Select only ONE.* 

339950	002	Manufacturer of signs and related displays (Exclude printing paper and paperboard signs, notices, and displays.)
337215	001	Showcase, Partition, Shelving, and Locker Manufacturing
337212	001	Custom Architectural Woodwork and Millwork Manufacturing
323111	001	Commercial Printing (except Screen and Books)
323113	001	Commercial Screen Printing
334118	001	Computer Terminal and Other Computer Peripheral Equipment Manufacturing
237310	001	Highway, Street, and Bridge Construction
541850	005	Outdoor Advertising
423990	605	Other Durable Goods Merchant Wholesaler
773000	001	Other principal business or activity - Describe
		Describe



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### 2017 Economic Census

lt	tem 17B: Type of	Operat	cion Company C
CFI	re / Plant:	OF OPER	ration
	•		performed in this establishment during 2017? Report the value in Item 22 (Detail of Sales, Shipments, Receipts, or Revenue) for all of the operations checked.
	351		Manufacturing signs and related displays (including counter, floor and point-of-purchase displays; custom trade show exhibits; and scoreboards) in a sign shop using any material other than paper and paperboard
	367		Manufacturing of custom designed interiors consisting of architectural woodwork and millwork and fixtures utilizing wood, wood products, and plastics laminates, (excluding custom trade show exhibits, kitchen counters and cabinets, bathroom vanities and vanity tops, and wood office-type furniture on a stock or custom basis)
	352		Manufacturing die-cut paperboard displays
	353		Commercial screen printing paper and paperboard signs and related paper display materials
	355		Commercial printing (excluding commercial screen printing) paper and paperboard signs and related paper display materials
	363		Manufacturing of bank, office, and store fixtures; wood, non-wood, custom, and stock (excluding custom trade show exhibits)
	307		Printing (e.g., dye sublimation, roller, screen, and other printing) on unfinished/grey fabrics, unfinished textiles or unfinished apparel; and converters buying unfinished/grey fabric goods, finishing them on a contract-basis, and selling them at wholesale
	357		Commercial screen printing (excluding the printing of books, printing on unfinished/grey goods, and printing manifold business forms) on stock materials such as stationery, invitations, and labels; and on purchased garments, apparel accessories, and other fabric articles on a job order basis
	359		Commercial printing (excluding commercial screen printing, the printing of books, and printing on unfinished/grey goods) on stock materials such as stationery, invitations, and labels (including lithographic, gravure, flexographic, letterpress, engraving and/or commercial digital printing) (e.g., billboards, other large format graphic materials, high resolution printing)
	315		Printing only advertising specialties (novelties; e.g., keychain, magnet, pen) using lithographic, gravure, flexographic, letterpress, and/or digital technologies (excluding screen printing)
	360		Screen printing only advertising specialties (novelties; e.g., keychain, magnet, pen)
	369		Sign lettering and painting only (no manufacturing)



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### 2017 Economic Census

MC-33995 - Sign Manufacturing

Item 18: Detailed Cost of Materials, Parts, and Supplies

EIN:

Store / Plant:

CFN:

#### ITEM 18: DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

Of the \$,000.00 of materials, parts, and supplies in 2017, reported on Item 16, line A1, how much was for the following specified materials?

**General** - The sum of the costs of the itemized materials in this section should equal the figure reported on **Item 16**, line A1 (*Cost of materials, parts, containers, packaging, etc. used*). The following is a breakout of the \$,000.00 currently reported there. The materials, parts, and supplies listed below are commonly consumed in the manufacture, processing, or assembly of the products listed in **Item 22**.

- Please review the entire list and report separately each item consumed.
- Leave a material blank if you did not consume the item.
- Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
- If the information as requested cannot be taken directly from your book records, reasonable estimates are acceptable.

**Valuation of Materials Consumed** - The value of the materials, parts, and supplies consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts, and including freight and other direct charges incurred in acquiring the materials.

- Materials transferred from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).
- If purchases or transfers do not differ significantly from the amounts actually consumed, you may report the cost of purchases or transfers. However, if
  consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies
  inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory, reported on Item 9.

Contract Manufacturing - The value of materials used for products produced under contract by other companies.

#### Include:

• Materials purchased by this establishment to be consumed by companies that are manufacturing products for this establishment under contract.

#### Exclude

- Amounts paid to companies that are manufacturing products for this establishment under contract. Report these amounts on Item 16, line A3 (Cost of work
  done for you by others on your materials).
- Materials owned by other companies but used by this establishment to make products under contract or for a commission.

Wholesaling Activities (previously Resales) - The costs of imported or domestic products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should not be reported here.

- The cost of these wholesale products should be reported on Item 16, line A2 (Cost of products bought and sold without further processing).
- The value of these wholesale products shipped by this establishment should be reported in **Item 22** on the line appropriate for the type of Wholesaling activity being reported.

Description	Value	Census Material Code
Hardwood and softwood veneer and plywood	\$ ,000.0	0 32121000
2. Rough and dressed hardwood lumber	\$ ,000.0	0 32111310
3. Rough and dressed softwood lumber	\$ ,000.0	0 32111320
4. Paper and paperboard products	\$ ,000.0	0 32200000
<b>5.</b> Plastics products (including packaging, foam products, film, sheet, rod, tube, fabricated shapes, bottles, etc.), excluding containers, hoses, belting, and gaskets	\$ ,000.0	0 32610001
<b>6.</b> Thermoplastic and thermosetting resins and plastics materials	\$ ,000.0	0 32521100



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### 2017 Economic Census

7. Paints, varnishes, stains, lacquers, shellacs, japans, enamels, and allied products	\$ ,000.00	32551002
8. Hardware (builder's, vehicle, furniture, luggage, etc.), excluding aircraft metal hardware	\$ ,000.00	33200020
<ol><li>Nonferrous metal shapes, forms, sheet, strip, powder, and wire (excluding castings and forgings), excluding aluminum and copper</li></ol>	\$ ,000.00	33141000
10. Steel sheet, steel strip, and tin mill products	\$ ,000.00	33120073
11. Specialty transformers and fluorescent ballasts	\$ ,000.00	33531101
12. Woven textile fabrics, including broadwoven and narrow fabrics	\$ ,000.00	31320010
13. Nonwoven textile fabrics, including knits, felts, etc.	\$ ,000.00	31320020
14. Printing inks	\$ ,000.00	32591002
15. Miscellaneous fabricated metal products (excluding hardware, containers, screw machine products (bolts, nuts, screws, etc.), bearing components, castings, forgings, and wire products)	\$ ,000.00	33200091
<b>16.</b> Miscellaneous iron, steel, and ferroalloy ingot, shapes, and forms (excluding castings, forgings, bars, structural shapes, wire, sheet, strip, and semifinished shapes)	\$ ,000.00	33110090
17. Cost of all other materials and components, parts, containers, and supplies consumed  Describe	\$ ,000.00	00970099
TOTAL	\$ ,000.00	77100000



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### 2017 Economic Census

MC-33995 - Sign Manufacturing

Item 22: Detail of Sales, Shipments, Receipts, or Revenue

EIN:

Store / Plant:

CFN:

#### ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in Item 5, what products and services were included? Select ALL that apply.

General - Please do not combine product lines. If the information is not directly available from your records, reasonable estimates are acceptable.

The manufactured products and services listed below are generally made in your industry. Select the items that apply to your establishment. If you make products or have revenue from other sources not listed, you will have the opportunity to report them later.

Manufacturing of Products Section - Includes products shipped and services performed

#### Include:

- Products made elsewhere by others from materials supplied by this establishment.
- Products transferred to other establishments within your company.

#### Exclude

- Wholesaling products (previously Resales) Products that are bought from other establishments or transferred from other establishments of your company
  and then sold without further manufacture, processing, or assembly by this establishment. If you make products or have revenue from other sources not
  listed, you will have the opportunity to report them later.
- Products made from materials owned by others (i.e. the customer). If you make products or have revenue from other sources not listed, you will have the
  opportunity to report them later.

Wholesaling Products Section – Includes product lines sold by this establishment. These product lines were previously grouped together in one product code - Resales

#### Include:

- Products that are bought from other establishments or transferred from other establishments of your company and then sold without further manufacture, processing, or assembly by this establishment.
- Imported products, including products made by your foreign affiliates, which are sold without further manufacture, processing, or assembly by this
  establishment.

#### Exclude

Receipts for construction, delivery, installation, and service contracts from the commodity sales.

Description	Select	Product Code
Manufacturing of signs and displays (including counter, floor and point-of-purchase displays, custom trade show exhibits, and scoreboards) (excluding the commercial printing of material to be affixed to a sign or display) (Commercial printing of material to be affixed to a sign or display should be reported in lithographic (offset), flexographic, gravure, screen, digital, and/or letterpress commercial printing.)		
1. Electric signs and displays (including counter, floor, and point-of-purchase displays), scoreboards, and custom trade show exhibits, excluding digital printing services and the commercial printing of material to be affixed to a sign or display		2018350000
2. Nonelectric signs and displays (excluding paper, posters, or posterboard), excluding digital printing services and the commercial printing of material to be affixed to a sign or display		2018375000
a. Nonelectric signs and displays, primarily metal (including counter, floor and point-of-purchase displays, custom trade show exhibits, and scoreboards), excluding digital printing services and the commercial printing of material to be affixed to a sign or display (Commercial printing of material to be affixed to a sign or display should be reported in lithographic (offset), flexographic, screen, digital, and/or letterpress commercial printing.)		2018375003



Approval Expires: 05/31/2020

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2017 Economic Census

b. Nonelectric signs and displays, primarily non-metal (excluding paper, posters, posterboard, and the commercial printing of material to be affixed to a sign or display), including counter, floor and point-of-purchase displays, custom trade show exhibits, and scoreboards (Commercial printing of material to be affixed to a sign or display should be reported in lithographic (offset), flexographic, screen, digital, and/or letterpress commercial printing.)	2018375006
Commercial printing of displays, including posters, counter, floor and point-of-purchase, and other display materials	
3. Commercial printing, lithographic (offset), excluding direct mail	2052575000
<ul> <li>a. Commercial printing of displays, lithographic (offset), including posters, counter, floor and point-of-purchase, and other lithographic display materials</li> </ul>	2052575003
<ul> <li>Preprinted newspaper advertising insert printing (lithographic (offset)) (advertising supplements not regularly issued)</li> </ul>	2052575006
c. Other advertising printing (lithographic (offset)), including brochures, pamphlets, magazine inserts, shopping news, etc. (excluding commercially printed lithographic display materials, preprinted newspaper advertising inserts, and direct mail)	2052575009
<b>4.</b> Commercial printing of displays, flexographic, including posters, counter, floor and point-of-purchase, and other flexographic display materials	2052625000
5. Commercial printing of displays, screen, including posters, counter, floor and point-of-purchase, and other screen printed display materials	2052650000
<b>6.</b> Commercial printing of displays, letterpress, including posters, counter, floor and point-of-purchase, and other letterpress display materials	2052675000
7. Commercial digital printing, including posters, counter, floor and point-of-purchase, and other digitally printed materials	2052900000
Other industry-related manufacturing activities	
8. Corrugated and solid fiber point-of-purchase displays, containers, pallets, pads, and partitions	2049050000
<ol><li>Custom architectural woodwork, millwork, and wood fixtures (including custom wood and plastics laminated fixture tops) (excluding custom trade show exhibits, kitchen counters and cabinets, and bathroom vanities and vanity tops)</li></ol>	2041200000
Manufacturing of fixtures, excluding custom and trade show exhibits (report trade show exhibits above under "Signs and displays")	
<ol> <li>Fixtures, wood (bank, office, and store) (excluding custom and trade show exhibits) (report custom wood fixures in Product Code 2041200000)</li> </ol>	2018200000
11. Fixtures (bank, office, and store) (excluding wood, custom, and trade show exhibits)	2018325000
All other sales, shipments, receipts, or revenue from this establishment	
12. Wholesaling services for restaurant and store equipment, including electric signs	4002575000
13. Wholesaling services for nonelectric signs and coin-operated games	4002650000



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### 2017 Economic Census

MC-33995 - Sign Manufacturing

Item 22: Detail of Sales, Shipments, Receipts, or Revenue - Continued

EIN:

Store / Plant:

CFN:

#### ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in Item 5, what was the value for each product or service?

General – Please do not combine product lines. If the information is not directly available from your records, reasonable estimates are acceptable.

If quantities are requested, please use the unit of measure specified.

Below are the products and services you previously selected. If you make products or have revenue from sources not listed, describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this question.

Manufacturing of Products Section – Report the value of the products shipped and services performed at the net selling value, free on board (FOB) plant to the customer, after discounts and allowances.

#### Include:

- Products made elsewhere by others from materials supplied by this establishment. Report these products on the specific lines as if they were made in this establishment.
- Products transferred to other establishments within your company. These products should be assigned the full economic value (market value); i.e., include
  all direct costs of production and a reasonable proportion of all other costs and profits.

#### Exclude:

- Wholesaling products (previously Resales), which include products that are bought from other establishments or transferred from other establishments of
  your company and then sold without further manufacture, processing, or assembly by this establishment. Report these products in the appropriate
  Wholesaling products line(s) you selected or else describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment"
  section at the end of this question.
- Products made from materials owned by others (i.e. the customer). Report your commission or contract receipts in the appropriate Contract Manufacturing products line(s) you selected or else describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this question.
- Freight charged
- Excise taxes

Wholesaling Products Section – Report sales for each product line sold by this establishment. In prior Censuses, these product lines were grouped together in one product code for Resales.

#### Include:

- Products bought from other establishments or transferred from other establishments of your company and then sold without further manufacture, processing, or assembly by this establishment.
- Imported products, including products made by your foreign affiliates, which are sold without further manufacture, processing, or assembly by this
  establishment.

#### Exclude:

Receipts for construction, delivery, installation, and service contracts from the commodity sales. Report these products in the appropriate products line(s)
you selected or else describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this
question.

Description Value Product Code

Manufacturing of signs and displays (including counter, floor and point-of-purchase displays, custom trade show exhibits, and scoreboards) (excluding the commercial printing of material to be affixed to a sign or display) (Commercial printing of material to be affixed to a sign or display should be reported in lithographic (offset), flexographic, gravure, screen, digital, and/or letterpress commercial printing.)

 Electric signs and displays (including counter, floor, and point-of-purchase displays), scoreboards, and custom trade show exhibits, excluding digital printing services and the commercial printing of material to be affixed to a sign or display

\$	,000.00	2018350000



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### 2017 Economic Census

<ol><li>Nonelectric signs and displays (excluding paper, posters, or posterboard), excluding digital printing services and the commercial printing of material to be affixed to a sign or display</li></ol>		
a. Nonelectric signs and displays, primarily metal (including counter, floor and point-of-purchase displays, custom trade show exhibits, and scoreboards), excluding digital printing services and the commercial printing of material to be affixed to a sign or display (Commercial printing of material to be affixed to a sign or display should be reported in lithographic (offset), flexographic, screen, digital, and/or letterpress commercial printing.)	\$ ,000.00	2018375003
b. Nonelectric signs and displays, primarily non-metal (excluding paper, posters, posterboard, and the commercial printing of material to be affixed to a sign or display), including counter, floor and point-of-purchase displays, custom trade show exhibits, and scoreboards (Commercial printing of material to be affixed to a sign or display should be reported in lithographic (offset), flexographic, screen, digital, and/or letterpress commercial printing.)	\$ ,000.00	2018375006
Subtotal	\$ ,000.00	2018375000
Commercial printing of displays, including posters, counter, floor and point-of-purchase, and other display materials		
3. Commercial printing, lithographic (offset), excluding direct mail		
<ul> <li>a. Commercial printing of displays, lithographic (offset), including posters, counter, floor and point-of- purchase, and other lithographic display materials</li> </ul>	\$ ,000.00	2052575003
<ul> <li>Preprinted newspaper advertising insert printing (lithographic (offset)) (advertising supplements not regularly issued)</li> </ul>	\$ ,000.00	2052575006
c. Other advertising printing (lithographic (offset)), including brochures, pamphlets, magazine inserts, shopping news, etc. (excluding commercially printed lithographic display materials, preprinted newspaper advertising inserts, and direct mail)	\$ ,000.00	2052575009
Subtotal	\$ ,000.00	2052575000
<b>4.</b> Commercial printing of displays, flexographic, including posters, counter, floor and point-of-purchase, and other flexographic display materials	\$ ,000.00	2052625000
<ol><li>Commercial printing of displays, screen, including posters, counter, floor and point-of-purchase, and other screen printed display materials</li></ol>	\$ ,000.00	2052650000
<b>6.</b> Commercial printing of displays, letterpress, including posters, counter, floor and point-of-purchase, and other letterpress display materials	\$ ,000.00	2052675000
<ol><li>Commercial digital printing, including posters, counter, floor and point-of-purchase, and other digitally printed materials</li></ol>	\$ ,000.00	2052900000
Other industry-related manufacturing activities		
8. Corrugated and solid fiber point-of-purchase displays, containers, pallets, pads, and partitions	\$ ,000.00	2049050000
<ol><li>Custom architectural woodwork, millwork, and wood fixtures (including custom wood and plastics laminated fixture tops) (excluding custom trade show exhibits, kitchen counters and cabinets, and bathroom vanities and vanity tops)</li></ol>	\$ ,000.00	2041200000
Manufacturing of fixtures, excluding custom and trade show exhibits (report trade show exhibits above under "Signs and displays")		
<b>10.</b> Fixtures, wood (bank, office, and store) (excluding custom and trade show exhibits)  (report custom wood fixures in Product Code 2041200000)	\$ ,000.00	2018200000



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### 2017 Economic Census

11. Fixtures (bank, office, and store) (excluding wood, custom, and trade show exhibits)	\$ ,000.00	201832500
NI other sales, shipments, receipts, or revenue from this establishment		
12. Wholesaling services for restaurant and store equipment, including electric signs	\$ ,000.00	400257500
3. Wholesaling services for nonelectric signs and coin-operated games	\$ ,000.00	400265000
4. Other manufacturing revenue, not elsewhere classified		
a. Other manufacturing revenue, not elsewhere classified - write-in #1		
Describe	\$ ,000.00	205410000
<b>b.</b> Other manufacturing revenue, not elsewhere classified - write-in #2		
Describe	\$ ,000.00	205410000
c. Other manufacturing revenue, not elsewhere classified - write-in #3		
Describe	\$ ,000.00	205410000
5. Other contract manufacturing services, not elsewhere classified		
a. Other contract manufacturing services - write-in #1		
Describe	\$ ,000.00	205408000
<b>b.</b> Other contract manufacturing services - write-in #2		
Describe	\$ ,000.00	205408000
c. Other contract manufacturing services - write-in #3		
Describe	\$ ,000.00	205408000
6. Wholesaling services for other goods, not elsewhere classified		
a. Wholesaling services for other goods, not elsewhere classified - write-in #1		
Describe	\$ ,000.00	400550000
<b>b.</b> Wholesaling services for other goods, not elsewhere classified - write-in #2		
Describe	\$ ,000.00	400550000
c. Wholesaling services for other goods, not elsewhere classified - write-in #3		
Describe	\$ ,000.00	400550000
7. Other service revenue, not elsewhere classified		
a. Other service revenue, not elsewhere classified - write-in #1		
Describe	\$ ,000.00	701750000
<b>b.</b> Other service revenue, not elsewhere classified - write-in #2		
Describe	\$ ,000.00	701750000
c. Other service revenue, not elsewhere classified - write-in #3		
Describe	\$ ,000.00	701750000



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### 2017 Economic Census

. All other products and servi	ces, not elsewhere classified		
a. All other products and serv	rices, not elsewhere classified - write-in #1		
Pick one	Describe	\$ ,000.00	900000003
. All other products and serv	rices, not elsewhere classified - write-in #2		
Pick one	Describe	\$ ,000.00	900000006
. All other products and serv	rices, not elsewhere classified - write-in #3		
Pick one	Describe	\$ ,000.00	900000009
Add Additional Products			
L - Sum of lines should equal	total Sales, Shipments, Receipts, or Revenue reported in Item 5	\$ ,000.00	9900000000



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### 2017 Economic Census

Item 25: Franchise	
EIN: Store / Plant: CFN:	
ITEM 25: FRANCHISE	
A Was this establishment	t operating under any trademark(s) or brand name(s) authorized by a franchisor in 2017?
Yes - franchise	e-owned establishment
Yes - franchison	r-owned establishment
O No	
<b>B.</b> If yes, what was the tra	ademark(s) or brand name(s) operated under?



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 27: Manufacturing Activities - Manufacturing at This Location
EIN:
Store / Plant: CFN:
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING AT THIS LOCATION
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING AT THIS LOCATION  In 2017, did this establishment manufacture any products or produce any goods at this location?
In 2017, did this establishment manufacture any products or produce any goods at this location?



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## 2017 Economic Census

Item 27: Manufacturing Activities - Manufacturing by Other Company Locations Inside the U.S.
EIN: Store / Plant: CFN:
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY OTHER COMPANY LOCATIONS INSIDE THE U.S.
In 2017, did this establishment have any manufacturing done on its behalf by any other locations of your company inside the U.S.?
○ Yes
○ No



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### 2017 Economic Census

Item 27: Manufacturing Activities - Manufacturing by Affiliated Companies Inside the U.S.
EIN:
Store / Plant: CFN:
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY AFFILIATED COMPANIES INSIDE THE U.S.
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY AFFILIATED COMPANIES INSIDE THE U.S.  In 2017, did this establishment have any manufacturing done on its behalf by any affiliated companies inside the U.S.?
In 2017, did this establishment have any manufacturing done on its behalf by any <b>affiliated</b> companies <b>inside the U.S.</b> ?



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OMB No.: 0607-0998

### 2017 Economic Census

Item 27: Manufacturing Activities - Manufacturing by Unaffiliated Companies Inside the U.S.
EIN: Store / Plant: CFN:
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY UNAFFILIATED COMPANIES INSIDE THE U.S.
In 2017, did this establishment have any manufacturing done on its behalf by any <b>unaffiliated</b> companies <b>inside the U.S.</b> ?  Yes
○ No



# **Do Not Submit - For Informational Purposes ONLY**

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### 2017 Economic Census

Item 27: Manufacturing Activities - Manufacturing Done Outside the U.S.
EIN: Store / Plant: CFN:
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING DONE OUTSIDE THE U.S.
In 2017, did this establishment have any manufacturing done on its behalf <b>outside the U.S.</b> ?
Include manufacturing done outside the U.S. by both affiliated and unaffiliated companies.
○ Yes
○ No



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 27: Manufacturing Activities - Design or Specification for Products Manufactured on Its Behalf	
EIN: Store / Plant: CFN:	•
ITEM 27: MANUFACTURING ACTIVITIES - DESIGN OR SPECIFICATION FOR PRODUCTS MANUFACTURED ON ITS BEHALF	
In 2017, did this establishment determine the design or specifications for any of the products that were manufactured on its behalf?	
"Design or specifications" refers to the function of the product, not just the appearance or its packaging.	
○ Yes	
○ No	



# **Do Not Submit - For Informational Purposes ONLY**

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### 2017 Economic Census

Item 27: Manufacturing Activities - Percentage of Revenue for Products Manufactured on Its Behalf
EIN: Store / Plant: CFN:
ITEM 27: MANUFACTURING ACTIVITIES - PERCENTAGE OF REVENUE FOR PRODUCTS MANUFACTURED ON ITS BEHALF
What percentage of this establishment's total revenue in 2017 was from the sale of products that were manufactured on its behalf, per this establishment's design or specifications?
Estimates are acceptable.
O%
O 1-25%
O 26-50%
○ 76-99%
O 100%



Mailing this survey to the U.S. Census Bureau does not fulfill your reporting obligation Appro

Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 27: Manufacturing Activities - U.S. Company as a Whole - Manufacturing Done Outside the U.S.	
EIN: Store / Plant: CFN:	-
ITEM 27: MANUFACTURING ACTIVITIES - U.S. COMPANY AS A WHOLE - MANUFACTURING DONE OUTSIDE THE U.S.	
In 2017, was your <b>U.S. company as a whole</b> responsible for the design of any products that were manufactured <b>outside the U.S.</b> ?	
○ Yes	
○ No	



Mailing this survey to the U.S. Census Bureau does not fulfill your reporting obligation Approval

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### 2017 Economic Census

N:							
ore / Plant:							
N:							
EM 31: REMARKS							
ease use this space for any e	explanations that may be e	ssential in understandin	g your reported data.	(Maximum length is	3 1,000 ch	aracters	·.)
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