## DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in ${ }^{22}$. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials..." at the end of this section. If you consumed less than $\$ 25,000$ of a listed material, include the value with "Cost of all other materials . . . "Census material code 009700998.
Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
Valuation of Materials Consumed - The value of the materials, etc., consumed sho ld b ba en the delivered cost; i.e., the amount paid or payable after discounts and including frgigy a d ather diect, cbayges incurred in acquiring the materials.

 the cost of purchases or transfe bowever, if consumption dif ss shifica hti, from the amounts purchased or transferred, these amounts should be adjusted fon nges $n$ t er terials and supplies inventories by adding the beginning inventory to the amount purctise ( $r$ rtr) ns ferredaplablracting ending inventory.
Contract Work - Include $a$ m ria) consunhethose you purchased for use by others making products for you under contract. Amounts pa d ty keompanies doing the contract work should be reported in (5), line A5, and should include freight in and out. OHt the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in 15, line A2, not in (16. The value of these products shipped by this establishment should be reported in 22 under Census product code 00099989006 , "Resales."


If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.
16 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued


DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 00093000008.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 0009998900 6, "Resales."
Detailed Data Reported Elsewhere - Items denoted by an asterisk ( ${ }^{*}$ ) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR form, the sum of the detailed products should equal the total reported on this form.
NOTE: Only totals are requested; do not duplicate detail reported on the CIR.
Pharmaceutical preparations: Lines 29 through 37 require totals for groups of products covered in more detail on CIR Annual Report Form MA325G, Pharmaceutical Preparations, Except Biologicals.


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DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| $\begin{aligned} & \stackrel{\circ}{\text { ¿ }} \\ & \stackrel{\otimes}{\leftrightharpoons} \end{aligned}$ | Products and services <br> *Items correspond to products reported on Current Industrial Reports (CIR) | Census product code | Products shipped and other receipts |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Value, f.o.b. plant |  |  |
|  |  |  | \$ Bil. | Mil. | Thou. |
|  |  |  | 0731 |  |  |
| 8 | Other bulk medicinal chemicals and botanical products, nec (including human and veterinary use) (excluding diagnostics) - Continued <br> Drugs of animal origin (including dried glands, organs, hormones, and tissue and extractions thereof) <br> Artificial mixtures of two substances or more for therapeutic or prophylactic uses <br> Other organic and inorganic medicinal chemicals (excluding diagnostics) (Specify kind.) | 32541141613 |  |  |  |
| 9 |  | 32541141712 |  |  |  |
| 10 |  | 32541142918 |  |  |  |
| 11 | Diagnostic substances in vitro, for human and biological use, in vitro diagnostics (including test kits) <br> Clinical chemistry products (including toxicology) <br> Reagents <br> Standards and controls | 32541301118 |  |  |  |
| 12 |  | 32541302215 |  |  |  |
| 13 | Blood bank products (including toxicology) <br> Hematology products (including toxicology) | 32541303312 |  |  |  |
| 14 |  | 32541303411 |  |  |  |
| 15 | Coagulation products (including toxicology) <br> Microbiology, virology, serology, cytology, and histology products (including toxicology) | 32541303510 |  |  |  |
| 16 |  | 32541304617 |  |  |  |
| 17 | Culture media (including toxicology) <br> Other in vitro diagnostics (including toxicology) | 32541305713 |  |  |  |
| 18 |  | 32541306919 |  |  |  |
| 19 | Biological products, excluding diagnostics <br> Blood and blood derivatives <br> Human blood plasma <br> Other blood and blood derivatives or fractions, excluding those used for passive immunization | 32541411115 |  |  |  |
| 20 |  | 32541411214 |  |  |  |
| 21 | Vaccines, toxoids, and antigens, excluding allergens, for human use <br> Other biologics for human use <br> Antitoxins, antivenoms, immune globulins, therapeutic immune serums, and similar blood derivatives for therapeutic use and passive immunization | 32541441005 |  |  |  |
| 22 |  | 32541471119 |  |  |  |
| 23 | Allergenic extracts and other biologics for human use, including poison ivy and poison oak extracts, allergens, excluding diagnostic allergens | 32541471218 |  |  |  |

DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| $\stackrel{\circ}{2}$$\stackrel{\otimes}{J}$ | Products and services <br> *Items correspond to products reported on Current Industrial Reports (CIR) | Census product code | Products shipped and other receipts |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Value, f.o.b. plant |  |  |
|  |  |  | \$ Bil. | Mil. | Thou. |
|  |  | 0730 | 0731 |  |  |
|  | Diagnostic substances in vivo, for human and biological use (including test kits) <br> Contrast media products (both iodinated and barium products), including angiourographic agents |  |  |  |  |
| 38 |  | 325412 V111 8 |  |  |  |
| 39 | In vivo radioactive reagents (both diagnostic and therapeutic) <br> Other in vivo diagnostics | 325412 V121 7 |  |  |  |
| 40 |  | 325412 V191 0 |  |  |  |
| 41 | Cosmetics and toilet preparations (Report medicated products on lines 29-36.) Consumer use hair shampoos, soap-based . . . . . . . . . . . . . . | 32562071210 |  |  |  |
| 42 | Toothpaste, including gels and toothpowder | 325611 D100 6 |  |  |  |
| 43 | Denture cleansers <br> Other oral hygiene products, including mouthwashes, rinses, breath fresheners, dental floss, and denture adhesives (Report antiseptic mouthwashes and gargles on line 36.) | 325620 A111 7 |  |  |  |
| 44 |  | 325620 A121 6 |  |  |  |
| 45 | Cleansing creams | 325620 D111 4 |  |  |  |
| 46 | Suntan lotions and oils | 325620 D211 2 |  |  |  |
| 47 | Sunscreens and sunblocks <br> Hand lotions | 325620 D221 1 |  |  |  |
| 48 |  | 325620 D251 8 |  |  |  |
| 49 | Aerosol and spray types | 325620 G221 8 |  |  |  |
| 50 | Roll-on, solid, etc. | 325620 G231 7 |  |  |  |
| 51 | Feminine hygiene douches and deodorants (excluding medicated) | 325620 G211 9 |  |  |  |
| 52 | Household and institutional pesticides and chemicals <br> Flea and tick insecticides (Report other medicated pet care products on line 37.) <br> Aerosol | 32532071316 |  |  |  |
| 53 | Nonaerosol | 32532071332 |  |  |  |
| 54 | Pet collars | 32532071357 |  |  |  |
| 55 | All other flea and tick insecticides | 32532071373 |  |  |  |
| 56 | Surgical and medical instruments | 33911216670 |  |  |  |

DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


| If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued |  |  |  |  |  |
|  | Products and services <br> *Items correspond to products reported on Current Industrial Reports (CIR) | Census product code | Products shipped and other receipts |  |  |
|  |  |  | Value, f.o.b. plant |  |  |
|  |  |  | \$ Bil. | Mil. | Thou. |
|  |  | 0730 | 0731 |  |  |
|  | Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ק |  |  |  |  |
| 77 |  | 00093000008 |  |  |  |
| 78 | Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.) | 00099980005 |  |  |  |
| 79 | Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in (15, line A2.) | 00099989006 |  |  |  |
| 80 | TOTAL (Should equal 4, line A) | 77000000008 |  |  |  |
| 23-27 Not Applicable. |  |  |  |  |  |

A. Indicate activities that were performed by this establishment or were performed for this establishment by another company during 2002
(Mark "X" ALL that apply.)

1. Product design/engineering
2. Order fulfillment
a. Bundling or kitting (combining multiple items into a prepackaged product)
b. Pick and pack (taking goods from inventory and packaging them to fill orders).
c. Warehousing of finished products
d. Breaking bulk (reducing large shipments into smaller portions for customers)
e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas)
f. Long distance delivery (beyond local areas and commercial zones).
g. Processing of returned merchandise
.

| This activity was performed - |  |  |  |
| :---: | :---: | :---: | :---: |
| By this establishment | By another establishment of this company | By another company | Not at all |
| $0921 \quad \square$ | ${ }_{8071} \square$ | $0941 \square$ | $0961 \quad \square$ |
| ${ }_{0} 023 \square$ | ${ }_{8072} \square$ | $0943 \quad \square$ | ${ }_{0963} \square$ |
| $0924 \quad \square$ | ${ }_{8073} \square$ | $0944 \quad \square$ | ${ }_{0} 0964 \square$ |
| $0925 \square$ | ${ }_{8074} \square$ | $0945 \square$ | 0965 |
| $0926 \square$ | ${ }_{8075} \square$ | $0946 \square$ | ${ }_{0966} \square$ |
| $0927 \quad \square$ | ${ }_{8076} \square$ | $0947 \quad \square$ | ${ }_{0967} \square$ |
| $0928 \quad \square$ | ${ }_{8077} \square$ | $0948 \quad \square$ | $0968 \square$ |
| $0932 \square$ | ${ }_{8078} \square$ | $0952 \square$ | $0972 \square$ |

B. During 2002 did this establishment:

1. Manage inventory owned by this establishment AND held at this location?

| 0936 | $\square$ | Yes | 0937 | $\square$ | No |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 0956 | $\square$ | Yes | 0957 | $\square$ | No |
| 0976 | $\square$ | Yes | 0977 | $\square$ | No |
| 0994 | $\square$ | Yes | 0995 | $\square$ | No |
| 8041 | $\square$ | Yes | 8042 | $\square$ | No |
| 8044 | $\square$ | Yes | 8045 | $\square$ | No |
| 8047 | $\square$ | Yes | 8048 | $\square$ | No |
| 8016 | $\square$ | Yes | 8017 | $\square$ | No |
| 8060 | $\square$ | Yes | 8062 | $\square$ | No |

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OPERATIONAL STATUS
Activity that best describes this establishment's status at the end of 2002
(Mark "X" only ONE box.)

0011
$\square$ In operation
0013Temporarily or seasonally inactive

0012Under construction, 0014 development, or exploration
 Ceased operation - Give date at right

0015


Sold or leased to another operator -


Give date at right AND enter new name and mailing address below $\nabla$


Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.


