

**16** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amount actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include all materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **15**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **15**, line A2, not in **16**. The value of these products shipped by this establishment should be reported in **2** under Census product code 000999 8900 6, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>1</b>	Chemicals and allied products				
	Industrial inorganic chemicals (excluding inorganic pigments) . . . . .	325000 A3 1			
<b>2</b>	Plastics resins				
	Styrene resins . . . . .	325211 51 4			
<b>3</b>	All other plastics resins consumed in the form of granules, pellets, powders, liquids, etc. . . . .	325211 13 4			
<b>4</b>	Industrial organic and synthetic organic chemicals, including plasticizers (excluding synthetic dyes, pigments, lakes, and toners) . . . . .	325100 A1 3			
<b>5</b>	All other chemical and allied products . . . . .	325000 A1 5			
<b>6</b>	Rubber and miscellaneous plastics products				
	Plastics products consumed in the form of sheets, rods, tubes, and other shapes . . . . .	326100 13 8			
<b>7</b>	Custom compounded resins (purchased) . . . . .	325991 00 8			
<b>8</b>	Textile-type glass fiber . . . . .	327212 09 8			
<b>9</b>	Broadwoven fabrics . . . . .	313210 17 1			

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**16** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>10</b>	Paper and allied products Paper and paperboard products (excluding paperboard boxes, containers, and corrugated paperboard) . . . . .	322100 15 7			
<b>11</b>	Paperboard containers, boxes, and corrugated paperboard . . . . .	322210 01 4			
<b>12</b>	Cost of all other materials and components, parts, containers, and supplies consumed ( <i>Specify the principal materials, etc., included in this value.</i> ) ↘	009700 99 8			
<b>13</b>	<b>TOTAL</b> ( <i>Should equal total reported in 16, line A1</i> ) . . . . .	771000 00 7			

**17-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 000930 0000 8.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 000999 8900 6, "Resales."

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
<b>1</b>	Plastics foam products Transportation (including seating, dash, and other interior/exterior components)  Polystyrene foam . . . . .	326140 1100 8			

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
	Plastics foam products - Continued				
	Transportation (including seating, dash, and other interior/exterior components) - Continued				
	Polyurethane foam				
<b>2</b>	Molded seating . . . . .	326150 1101 5			
<b>3</b>	Cut slab stock for seating and trim . . . . .	326150 1102 3			
<b>4</b>	Other molded (including headrest, armrest, etc.) . . . . .	326150 1103 1			
	Packaging				
	Protective shipping pads and shaped cushioning (peanuts, disks, etc.)				
<b>5</b>	Polystyrene foam . . . . .	326140 2255 9			
<b>6</b>	Polyurethane foam . . . . .	326150 2116 2			
	Food containers				
<b>7</b>	Polystyrene foam . . . . .	326140 2125 4			
<b>8</b>	Polyurethane foam . . . . .	326150 2126 1			
	Other packaging				
<b>9</b>	Polystyrene foam . . . . .	326140 2295 5			
<b>10</b>	Polyurethane foam . . . . .	326150 2196 4			
	Building and construction				
	Insulation (including pipe and block)				
<b>11</b>	Polyurethane . . . . .	326140 3115 4			
<b>12</b>	Polyurethane foam . . . . .	326150 3116 1			
	Other building and construction foam products				
<b>13</b>	Polystyrene foam . . . . .	326140 3195 6			
<b>14</b>	Polyurethane foam . . . . .	326150 3196 3			
	Furniture and furnishings				
	Carpets underlay, carpet and rug cushions, and polyurethane foam				
<b>15</b>	Prime . . . . .	326150 4215 0			
<b>16</b>	Bonded . . . . .	326150 4216 8			
<b>17</b>	Formed and slab stock for pillows, seating, and cushioning, polyurethane foam . . . . .	326150 4110 3			
<b>18</b>	Mattress cores (uncovered only), polyurethane foam . . . . .	326150 4227 5			
<b>19</b>	Topper pads and quilting rolls, polyurethane foam . . . . .	326150 4228 3			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
	Plastics foam products - Continued				
	Furniture and furnishings - Continued				
	Other furniture and furnishings				
20	Polystyrene foam . . . . .	326140 4100 5			
21	Polyurethane foam . . . . .	326150 4237 4			
	Consumer and institutional				
22	Cups, polystyrene foam . . . . .	326140 5115 2			
23	Plates and bowls, polystyrene foam . . . . .	326140 5225 9			
24	Cooler chests, polystyrene foam . . . . .	326140 5235 8			
25	Trays, polystyrene foam . . . . .	326140 5245 7			
	Other				
26	Polystyrene foam . . . . .	326140 5295 2			
27	Polyurethane foam . . . . .	326150 5100 3			
	Miscellaneous				
	Electrical and electronic				
28	Polystyrene foam . . . . .	326140 6115 1			
29	Polyurethane foam . . . . .	326150 6116 8			
	Other				
30	Polystyrene foam . . . . .	326140 6195 3			
31	Polyurethane foam (including medical, clothing, fillers, diapers, etc.) . . . . .	326150 6196 0			
32	Products made of other foam, including phenolics, vinyl and cellulose acetate, etc. . . . .	326150 9100 9			
33	Polyethylene refuse bags . . . . .	326111 1215 5			
	Plastics unsupported rods, tubes, profiles, and other shapes				
34	Polyethylene . . . . .	326121 0341 9			
35	Polystyrene . . . . .	326121 0561 2			
36	Unlaminated polyethylene film and sheet . . . . .	326113 0121 2			
37	Plastics cups (excluding foam, including vending machines, over-the-counter, carryout, etc.) . . . . .	326199 6111 6			
38	Upholstery filling (excluding foam rubber and plastics) . . . . .	314999 3151 2			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued					
Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
39	Thermosetting resins and plastics materials				
	Phenolic . . . . .	325211 4110 4			
40	Urea . . . . .	325211 4120 3			
41	Polyester . . . . .	325211 4130 2			
42	Epoxy . . . . .	325211 4140 1			
43	Other . . . . .	325211 4150 0			
44	Polyester producer textured fibers . . . . .	325222 D211 7			
45	All other products made in this establishment - <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.</i>	18			
46		26			
47		34			
48		42			
49		59			
50		67			
51	Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> ) ↘	000930 0000 8			
52	Miscellaneous receipts				
	Sales of scrap and refuse . . . . .	000999 8013 8			
53	Other miscellaneous receipts (including receipts for repair work, etc.) . .	000999 8098 9			
54	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 15, line A2.) . . . . .	000999 8900 6			
55	<b>TOTAL</b> ( <i>Should equal 4, line A</i> ) . . . . .	770000 0000 8			
23-27 Not Applicable.					

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**28** ESTABLISHMENT ACTIVITIES

**A.** Indicate activities that were performed by this establishment or were performed for this establishment by another company during 2002.  
(Mark "X" ALL that apply.)

This activity was performed -			
By this establishment	By another establishment of this company	By another company	Not at all
0921 <input type="checkbox"/>	8071 <input type="checkbox"/>	0941 <input type="checkbox"/>	0961 <input type="checkbox"/>
<b>1.</b> Product design/engineering . . . . .			
<b>2.</b> Order fulfillment			
0923 <input type="checkbox"/>	8072 <input type="checkbox"/>	0943 <input type="checkbox"/>	0963 <input type="checkbox"/>
<b>a.</b> Bundling or kitting (combining multiple items into a prepackaged product) . . . . .			
0924 <input type="checkbox"/>	8073 <input type="checkbox"/>	0944 <input type="checkbox"/>	0964 <input type="checkbox"/>
<b>b.</b> Pick and pack (taking goods from inventory and packaging them to fill orders). . . . .			
0925 <input type="checkbox"/>	8074 <input type="checkbox"/>	0945 <input type="checkbox"/>	0965 <input type="checkbox"/>
<b>c.</b> Warehousing of finished products . . . . .			
0926 <input type="checkbox"/>	8075 <input type="checkbox"/>	0946 <input type="checkbox"/>	0966 <input type="checkbox"/>
<b>d.</b> Breaking bulk (reducing large shipments into smaller portions for customers) . . . . .			
0927 <input type="checkbox"/>	8076 <input type="checkbox"/>	0947 <input type="checkbox"/>	0967 <input type="checkbox"/>
<b>e.</b> Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas) . . . . .			
0928 <input type="checkbox"/>	8077 <input type="checkbox"/>	0948 <input type="checkbox"/>	0968 <input type="checkbox"/>
<b>f.</b> Long distance delivery (beyond local areas and commercial zones) . . . . .			
0932 <input type="checkbox"/>	8078 <input type="checkbox"/>	0952 <input type="checkbox"/>	0972 <input type="checkbox"/>
<b>g.</b> Processing of returned merchandise . . . . .			

**B.** During 2002 did this establishment:

- 1. Manage inventory owned by this establishment AND held at this location? . . . . . 0936  Yes 0937  No
- 2. Manage inventory owned by this establishment BUT held at a customer's location?. . . . . 0956  Yes 0957  No
- 3. Manage inventory owned by another company BUT held at this location? . . . . . 0976  Yes 0977  No
- 4. Manage inventory owned by another company AND held somewhere other than at this location?. . . . . 0994  Yes 0995  No
- 5. Contract with another firm for any of your production using materials owned by this location? . . . . . 8041  Yes 8042  No
- 6. Send any partially completed products to a foreign facility for processing that were then returned to this establishment for completion? . . . . . 8044  Yes 8045  No
- 7. Manufacture products for a government to their specifications? . . . . . 8047  Yes 8048  No
- 8. Manufacture products for another business to their specifications? . . . . . 8016  Yes 8017  No
- 9. Manufacture products for a final retail customer to their specifications? . . . . . 8060  Yes 8062  No



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**29 OPERATIONAL STATUS**

Activity that best describes this establishment's status at the end of 2002  
(Mark "X" only ONE box.)

0011 <input type="checkbox"/> In operation	0013 <input type="checkbox"/> Temporarily or seasonally inactive							
0012 <input type="checkbox"/> Under construction, development, or exploration	0014 <input type="checkbox"/> Ceased operation - Give date at right →	0018 <table border="1"> <tr> <th>Month</th> <th>Day</th> <th>Year</th> </tr> <tr> <td> </td> <td> </td> <td> </td> </tr> </table>	Month	Day	Year			
Month	Day	Year						
	0015 <input type="checkbox"/> Sold or leased to another operator - Give date at right AND enter new name and mailing address below ↴	→						

0060 Name of new owner or operator	0061 Employer Identification Number		
	Enter EIN of new owner (9 digits) →		-
0062 Mailing address (number and street, P.O. Box, etc.)			
0063 City, town, village, etc.	0064 State	0065 ZIP Code	
			-

Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

**30 CERTIFICATION** - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?								
0078 <input type="checkbox"/> Yes	0079 <input type="checkbox"/> No - Enter time period covered →	FROM 0070	Month	Year	TO 0071	Month	Year	
0072 Name of person to contact regarding this report				0073 Title				
Telephone 0074		Area code	Number		Extension	Fax 0075		
			-			-		
0076 Internet e-mail address					Date completed 0069	Month	Day	Year

**Thank you for completing your 2002 Economic Census form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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