Form MC-32705 Page 8

16 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in ②. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials..." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . " Census material code 009700 99 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other diect, the gest incurred in acquiring the materials.

Materials received from other plants within your formula there deliberated at their full enough assigned by the shipping plant, plus the colit of freshi and other handling charges). value the lalue

If purchases or transfers do not differ significantly from the amounts actually put into plotusion, you may report the cost of purchases or transfers. However, if consumption differs agnificantly from the amounts purchased or transferred, these amounts should be adjusted for onlyinges in the paterials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include at my trial consumer those you purchased for use by others making products for you under contract. Amounts pad to be companies doing the contract work should be reported in , line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in 6, line A2, not in 6. The value of these products shipped by this establishment should be reported in 2 under Census product code 000999 8900 6, "Resales."

1 2 3 4 5 6	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company			
 - -			Cost, i	ncluding de (freight-i		
			\$ Bil.	Mil.	Thou.	
	0634	0630	0631			
1	Clay, ceramic, and refractory minerals	212320 11 3	I	1 1	1 1	
	Stone, clay, glass, and concrete products					
2	Dead-burned magnesia or magnesite	327992 05 3				
3	Refractories, clay or nonclay	327100 00 4				
4	Other stone, clay, glass, and concrete products	327000 05 5				
5	Industrial chemicals	325000 03 2	ì			
6	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.)	009700 99 8				000
						2270500
						C
7	TOTAL (Should equal total reported in © , line A1)	771000 00 7				
Œ	-21 Not Applicable.					
	——————————————————————————————————————					ĺ

Form MC-32705 Page 9

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.



DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **2**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 000930 0000 8.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 000999 8900 6, "Resales."

Detailed Data Reported Elsewhere - Items denoted by an asterisk (*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR form, the sum of the detailed products should equal the total reported on this form. For corresponding survey item codes, see paragraph 4, "Comparability," of CIR Instruction Manual.

NOTE: Only totals are requested; do not duplicate detail reported on the CIR.

	1101 = 1 0 my totalo alo l'oquotica, de met dupinoate detam reported en me en m						
No.	Products and services	Consuc product					
_ e	*Items correspond to products reported on Current Industrial Reports (CIR)	code	V	/alue, f.o.b.	plant		
Line		\$ Bil.	Mil.	Thou			
	0734	0730	0731				
1	Clay refractories (Corresponds to value of shipments reported on CIR Form MA327C, Refractories, for 2002, item code 3200)*	327124 0100 2					
2	Nonclay refractories (except dead-burned magnesia) (Corresponds to value of shipments reported on CIR Form MA327C, Refractories, for 2002, item code 4100)*	327125 0100 9					
3	Refractory magnesia (including dead-burned magnesia or magnesite) (Corresponds to value of shipments reported on CIR Form MA327C, Refractories, for 2002, item codes 8513 and 8515)*	327992 0330 5					
	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.						
4		18					
5		26					
6		34					
7		42					
8		59					
9		67				_	
	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.)						
10		000930 0000 8					
	CONTINUE WITH 2 ON PAGE 10						

CONTINUE WITH 2 ON PAGE 10

Form MC-32705 Page 10

22	DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued												
No.	Products and services	Products shipped and other receipts											
	*Items correspond to products reported on Current Industrial Reports (CIR)	code	Value, f.o.b. plant										
Line			\$ Bil.	Mil.	Thou.								
	0734	0730	0731										
11	Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.)	000999 8000 5											
	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in © ,												
12	line A2.)	000999 8900 6											
			ı	1 1	1 1								
13	TOTAL (Should equal 4), line A)	770000 0000 8											
23	-27 Not Applicable.												

ı
ı
ı
ı
ı
ı
ı
ı
ı
ı
ı
ı
ı
ı
I
I

Form MC-32705 Page 11

						This activity v	as pe	rformed -		
or v duri		ndicate activities that were performed by this establishment r were performed for this establishment by another company uring 2002. Mark "X" ALL that apply.)	By this establishment			By another establishment of this company	By another company		Not at a	
	1	Product design/engineering	0921			8071	0941		0961	
	2	. Order fulfillment								
		a. Bundling or kitting (combining multiple items into a prepackaged product)	0923			8072	0943		0963	
		b. Pick and pack (taking goods from inventory and packaging them to fill orders)	0924			8073	0944		0964	
		c. Warehousing of finished products	0925			8074	0945		0965	
		d. Breaking bulk (reducing large shipments into smaller portions for customers)	0926			8075	0946		0966	
		e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas)	0927			8076	0947		0967	
		f. Long distance delivery (beyond local areas and commercial zones)	0928			8077	0948		0968	
		g. Processing of returned merchandise	0932			8078	0952		0972	
E	3. C	uring 2002 did this establishment:								
	1	. Manage inventory owned by this establishment AND held at this location?	0936		Yes	6	0937	□ No)	
	2	. Manage inventory owned by this establishment BUT held at a customer's location?	0956		Yes	5	0957	□ No)	
	3	. Manage inventory owned by another company BUT held at this location?	0976		Yes	S	0977	□ No)	
	4	 Manage inventory owned by another company AND held somewhere other than at this location? 	0994		Yes	6	0995	□ No)	
	5	Contract with another firm for any of your production using materials owned by this location?	8041		Yes	3	8042	□ No)	
	6	Send any partially completed products to a foreign facility for processing that were then returned to this establishment for completion?	8044		Yes	6	8045	□ No)	
	7	. Manufacture products for a government to their specifications?	8047		Yes	6	8048	□ No)	
	8	. Manufacture products for another business to their specifications?	8016		Yes	3	8017	□ No)	
	9	Manufacture products for a final retail customer to their specifications?	8060		Yes	5	8062)	

	1010	JŁ	703										1 age 12
29	OPE	RAT	IONAL STATUS										
	Activ (Mar	vity 1 k "X	that best describes th (" only ONE box.)	is est	ablishment's s	status at t	he end of	2002					
	0011		In operation	0013	Tempora	rily or sea	asonally in	active					
	0012		Under construction, development, or	0014	Ceased o	peration -	- Give date	e at right		0018	Month	Day	Year
			exploration	0015	Give date	e at right .	another op AND enter	new na	 me	→			
					and mail	ing addre	ss below j	7					
		006	Name of new owner o	r ope	rator				dentificatio	n Numbe	r		
								nter EIN o wner <i>(9 di</i>		•	-		
		006	² Mailing address (num	ber ar	nd street, P.O. Bo	ox, etc.)	,						
		006	3 City, town, village, etc						0064 Sta	te 0065 Z	IP Code		
												_	
€	CER	ПЕІС	CATION - This report	is sul	ostantially accu	urate and	was prepa	ared in ac	ccordance	with th	e instru	ctions.	
Is the	time	ner	riod covered by this r	enort	a calendar ve	ar?		Month	Voor			Month	Voor
,	, tillie □ Y	-		-	me period cov		FROM	ivionth	Year		то	Month	Year
0078 L					·	ereu	007	0			0071		
0072 N	lame	of pe	erson to contact regardin	ng this	s report		0073 Title						
	Tel	h c	Area code		Number	Exte	ension	_	-	Area code		Num	ber
	Telep	none	0074		-			Fax	0075			-	
0076 lr	nterne	t e-n	nail address								Month	Day	Year
									Date complete				
										0069			
			Thank you f	for (completin	g your	2002	Econo	mic C	ensus	form		

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.