16 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in ②. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials..." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . " Census material code 009700 99 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and the dect, have incurred in acquiring the materials.

Materials received from other plants within the plants within the plant valve he alue

If purchases or transfers do not differ significantly from the amounts actually put into plotusion, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for onlinges in the paterials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include at my trial consumer those you purchased for use by others making products for you under contract. Amounts pad to be companies doing the contract work should be reported in , line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in 6, line A2, not in 6. The value of these products shipped by this establishment should be reported in 2 under Census product code 000999 8900 6, "Resales."

| Line No. | Materials, parts, and supplies | Census material code | mate re esta | purchased materials of tyour y elivery cost | |
|----------|---|----------------------|--------------------|---|-------|
| | | | \$ Bil. | Mil. | Thou. |
| | 0634 | 0630 | 0631 | | |
| 1 | Fluid power products, including pumps, motors, valves, cylinders, rotary actuators, hose or tube fittings and assemblies, filters, etc. (hydraulic and pneumatic) | 001900 90 1 | | | |
| 2 | Fabricated metal products, excluding forgings | 332000 57 9 | | | |
| 3 | Forgings | 332100 01 5 | | | |
| | Castings (rough and semifinished) | | | | |
| 4 | Iron and steel | 331510 01 6 | | | |
| 5 | Nonferrous (aluminum, copper, etc.) | 331520 11 4 | | | |
| | Shapes and forms (excluding castings, forgings, and fabricated metal products) | | | | |
| | Steel | | | | |
| 6 | Bars, bar shapes, and plate | 331200 07 1 | | | |
| 7 | All other steel shapes and forms | 331200 85 7 | | | |
| 8 | Aluminum and aluminum-base alloy | 331000 39 8 | | | |
| 9 | All other nonferrous shapes and forms | 331000 77 8 | | | |

CONTINUE WITH TO ON PAGE 9

| If r Nu | not shown, please enter your 11-digit Census File mber (CFN) from the mailing address. | | | | |
|---------------|--|----------------------|---------------------|---|--|
| 16 | DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued | | | | |
| Line No. | Materials, parts, and supplies | Census material code | mater re esta | umption of prials and of ceived from ablishments compan | materials n other s of your y elivery cost |
| | | | \$ Bil. | Mil. | Thou. |
| | 0634 | 0630 | 0631 | | |
| | Electric motors and generators | | | | |
| | | | | | |
| 10 | Fractional horsepower electric motors (less than 1 hp) | 335312 25 2 | | | |
| 11 | Integral horsepower motors and generators (1 hp or more) | 335312 21 1 | | 1 1 | 1 1 |
| | Bearings (mounted or unmounted) | | | | |
| 12 | Ball | 332991 05 8 | | | |
| 13 | Roller | 332991 03 3 | | | |
| 14 | Speed changers, gears, and industrial high-speed drives | 333612 00 0 | | | |
| - | opeed changers, gears, and modernal mgn-speed drives | 333012 00 0 | | | |
| 15 | Electrical transmission, distribution, and control equipment | 001900 B1 6 | | | |
| | Cost of all other materials and components, parts, containers, and supplies | | | | |
| 16 | consumed (Specify the principal materials, etc., included in this value.) | 009700 99 8 | | | |
| | | | | | |
| | | | • | | |
| | | | | | |
| | | | | | |
| 17 | TOTAL (Should equal total reported in 😉, line A1) | 771000 00 7 | | 1 1 | 1 1 |

17-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of ②. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 000930 0000 8.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 000999 8900 6, "Resales."

CONTINUE WITH 2 ON PAGE 10

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| No. | | Census product | Unit of | Products | | receipts | | |
|--|--|----------------|---------------------------|----------|---------|----------------------|-------|--|
| Line N | Products and services | code | measure for quantities | Quantity | \$ Bil. | alue, f.o.b. Mil. | Thou | |
| = | 0734 | 0730 | 0736 | 0732 | 0731 | | 11104 | |
| | Printing presses, offset lithographic | | | · | | | | |
| | Sheet-fed | | | | | | | |
| ı | Small offset lithographic presses (less than 14 inches) | 333293 1101 4 | | | | | | |
| <u>- </u> | | | | | | | | |
| 2 | Other offset lithographic presses (14 inches or more) | 333293 1111 3 | | | | 1 1 | 1 1 | |
| | Pall fad (wab fad) | | † | | | | | |
| | Roll-fed (web-fed) | | | | | | | |
| 3 | Newspaper | 333293 1221 0 | complete | | | | | |
| ı | Business form presses | 333293 1331 7 | presses | | | 1 1 | 1 1 | |
| • | business form presses | 333233 1331 7 | | | | | | |
| 5 | Commercial (including heat set) | 333293 1441 4 | + | | | | | |
| | All other roll-fed (web-fed) offset | | | | | | | |
| | lithographic printing presses (Specify kind.) ⊋ | | | | | | | |
| | , | | | | | | | |
| 3 | | 333293 1351 5 | | | | | | |
| , | | 333293 1331 5 | A | | | | | |
| | Printing presses other than lithographic | | | | | | | |
| | Flexographic, sheet-fed and roll-fed (web-fed) | | complete | | | | | |
| 7 | Presses less than 16 inches | 333293 3101 2 | presses | | | 1 1 | 1 1 | |
| | Decree 40 inches and an | 000000 0444 4 | | | | | | |
| 3 | Presses 16 inches or more | 333293 3111 1 | ▼ | | | | | |
| • | Gravure printing machinery | 333293 3241 6 | | | | | | |
| | Industrial laser printing press systems and | | | | | | | |
| 10 | equipment | 333293 3251 5 | | | | | | |
| | Other printing presses, including metal | | | | | | | |
| 11 | decorating, proof, screen, pad printing, letterpress, and rebuilt printing presses | 333293 3261 4 | | | | | | |
| | | | | | | | | |
| | Typesetting machinery, excluding justifying typewriters | | | | | | | |
| | ,, | | | | | | | |
| 12 | Phototypesetting machines | 333293 5101 0 | | | | | | |
| | Other machinery, apparatus, and equipment for | | | | | | | |
| 13 | typesetting, with or without founding device, excluding justifying typewriters | 333293 5151 5 | | | | | | |
| | Binding machinery and equipment (including paper | | | | | | | |
| | cutting and collating or gathering machines) | | | | | | | |
| 14 | Saddle, perfect/adhesive, and hard-case (edition) binding equipment | 333293 7101 8 | | | | | | |
| _ | (calabil) biliaing equipment | 333233 / 101 0 | | | | | | |
| 15 | Paper cutting machines | 333293 7111 7 | | | | | | |
| | Collating and/or gathering machines (sold | | | | | | | |
| 16 | separately) | 333293 7121 6 | | | | | | |



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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

le ____

| 22 [| DETAIL OF SALES, | SHIPMENTS, | RECEIPTS, (| OR REVENUE | - Continued |
|-------------|------------------|------------|-------------|------------|-------------|

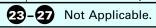
| o. | | Cana | ue product | Unit | | - | roducts | shipped and other receipts | | | | | |
|----------|--|------|--------------------|----------|-------|----------|---------|----------------------------|---|--|-------|-----|----|
| Line No. | Products and services | Cens | us product code | measu | | Qu | antity | | | e, f.o. | b. pl | | |
| Ë | | | | <u> </u> | illes | <u> </u> | , | \$ Bil. | | Mil. | ļ | Tho | u. |
| | 0734 | 0730 | | 0736 | | 0732 | | 0731 | - | | 4 | | |
| | Binding machinery and equipment (including paper cutting and collating or gathering machines) - Continued | | | | | | | | | | | | |
| 17 | Folding machines | 3332 | 293 7131 5 | | | | | | | | | | + |
| 18 | Newspaper inserting equipment | 3332 | 293 7141 4 | | | | | | | | | | _ |
| 19 | Other binding machinery and equipment, including stitchers and trimmers | 3332 | 293 7151 3 | | | | | | | | | | |
| | Other printing trades machinery, including parts, attachments, and accessories for printing trades machinery and equipment (excluding roll coverings and printers' blankets) | | | | | - | | | | | | | |
| | Prepress preparatory equipment (excluding typesetting equipment and cameras) | | | | | • | | | | | | | |
| | Digital electronic prepress systems, components, and elements, including color and B/W scanners, digitizers, and recorders, other input or output devices, and digital | | | | | | | ı | | | | | |
| 20 | previewers | 3332 | 293 9101 6 | | | | | | | | | | |
| 21 | Other prepress preparatory equipment, nec | 3332 | 293 9121 4 | | | | | | | | | | _ |
| | Engravers' materials and equipment | | | | | | | | | | | | |
| 22 | Industrial etching and engraving laser systems and equipment | 3332 | 293 9131 3 | | | | | | | | | | |
| 23 | Printing type, blocks, plates, cylinders, and other printing components | 3332 | 293 9132 1 | | | | | | | | | | |
| 24 | Other printing trades engravers' materials and equipment | 3332 | 293 9141 2 | | | | | | | | | | |
| 25 | Other printing trades machinery and equipment, including platens (excluding typewriters) | 3332 | 293 9791 4 | | | | | | | | | | |
| | Parts, attachments, and accessories for printing trades machinery, all types (sold separately) | | | | | | | | | | | | |
| 26 | For printing presses, including flying pasters, dryers, folders, and reels | 3332 | 293 9251 9 | | | | | | | | | | |
| 27 | For typesetting machines | 3332 | 293 9361 6 | | | | | | | <u> </u> | | _ | + |
| 28 | For bindery equipment | 3332 | 293 9471 3 | | | | | | | | | | |
| 29 | For prepress preparatory equipment (excluding typesetting and camera parts) | 3332 | 293 9581 9 | | | | | | | | | | |
| 30 | For other printing trades machinery and equipment | 3332 | 293 9686 6 | | | | | | | | | | |

CONTINUE WITH 29 ON PAGE 12



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| _ | | | | | | Products shipped and other red | | | | | | |
|-----------|---|----------------------|------------|------|---------------------|--------------------------------|--------|---------|-------|-------|------|--|
| Line No. | Products and services | Census product Image | | | Unit of measure for | | | | plant | | | |
| ne | | | code | | ntities | Qι | antity | \$ Bil. | | ∕IiI. | Thou | |
| | 0734 | 0730 | | 0736 | | 0732 | | 0731 | | | | |
| | All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value. | | | | | | | | | | | |
| 31 | | 18 | | | | | | | | | | |
| | | 26 | | | | | | | | | | |
| 32 | | | | | | | | | | | | |
| | | 34 | | | | | | | | | | |
| 33 | | | | | | | | | + | | | |
| 34 | | 42 | | | | | | | | | | |
| | | 59 | | | | | | | | | | |
| 35 | | | | | | | | | | | | |
| 36 | | 67 | | | | | | | | | 1 1 | |
| | Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) | | | | | | | | | | | |
| 37 | | 000 | 930 0000 8 | | | | | | | | 1 1 | |
| 38 | Miscellaneous receipts Receipts for installation (or construction) of products of this establishment | 000 | 999 8031 0 | | | | | | | | | |
| 39 | Receipts for repair work | 000 | 999 8061 7 | | | | | | | | | |
| 40 | Other miscellaneous receipts | 000 | 999 8098 9 | | | | | | | | | |
| 41 | Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in © , line A2.) | 000 | 999 8900 6 | | | | | | | | | |
| | | | | | | | | | | | 1 1 | |





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| | | | | This a | activity | was | perfo | rmed | - | |
|---|------|------------------|-----|------------|---------------------------------------|------|--------------------|----------------|------|---------|
| A. Indicate activities that were performed by this establishment or were performed for this establishment by another company during 2002. (Mark "X" ALL that apply.) | | y this llishm | | estab o | another lishmer f this npany | nt E | By another company | | | ot at a |
| 1. Product design/engineering | 0921 | | | 8071 | | 09 | 41 | | 0961 | |
| 2. Order fulfillment | | | | | | | | | | |
| a. Bundling or kitting (combining multiple items into a prepackaged product) | 0923 | | | 8072 | | 09 | 43 | | 0963 | |
| b. Pick and pack (taking goods from inventory and packaging them to fill orders) | 0924 | | | 8073 | | 09 | 44 | | 0964 | |
| c. Warehousing of finished products | 0925 | | | 8074 | | 09 | 45 | | 0965 | |
| d. Breaking bulk (reducing large shipments into smaller portions for customers) | 0926 | | | 8075 | | 09 | 46 | | 0966 | |
| e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas) | 0927 | | | 8076 | | 09 | 47 | | 0967 | |
| f. Long distance delivery (beyond local areas and commercial zones) | 0928 | | | 8077 | | 09 | 48 | | 0968 | |
| g. Processing of returned merchandise | 0932 | | | 8078 | | 09 | 52 | | 0972 | |
| B. During 2002 did this establishment: | | | | | | | | | | |
| 1. Manage inventory owned by this establishment AND held at this location? | 0936 | | Yes | 6 | | 09 | 37 | □ _N | 0 | |
| 2. Manage inventory owned by this establishment BUT held at a customer's location? | 0956 | | Yes | \$ | | 09 | 57 | □ N | o | |
| 3. Manage inventory owned by another company BUT held at this location? | 0976 | | Yes | 6 | | 09 | 77 | □N | o | |
| 4. Manage inventory owned by another company AND held somewhere other than at this location? | 0994 | | Yes | \$ | | 09 | 95 | □N | o | |
| 5. Contract with another firm for any of your production using materials owned by this location? | 8041 | | Yes | 5 | | 80 | 42 | □ N | o | |
| 6. Send any partially completed products to a foreign facility for processing that were then returned to this establishment for completion? | 8044 | | Yes | 6 | | 80 | 45 | □ _N | o | |
| 7. Manufacture products for a government to their specifications? | 8047 | | Yes | 5 | | 80 | 48 | □N | o | |
| 8. Manufacture products for another business to their specifications? | 8016 | | Yes | 6 | | 80 | 17 | □ _N | o | |
| 9. Manufacture products for a final retail customer to their specifications? | 8060 | | Yes | 6 | | 80 | 62 | □N | 0 | |

| | 0-33 | 307 | | | | | | | | | | | | | i age i |
|--------------|-------------------|---|---------|-------------------------------------|------------------------------|----------|-----------|------------------------|------------|-------------|----------|---------|------------|---------|--|
| 29 OP | PERAT | IONAL STATUS | | | | | | | | | | | | | |
| Ac (M | tivity lark "> | that best describes th (" only ONE box.) | is est | tablis | hment's stat | us at th | ie end c | f 2002 | | | | | | | |
| 0011 | 1 🗆 | In operation | 0013 | | Temporarily | or sea | sonally | inactive | ; | | | | | | |
| 0012 | 2 🗆 | Under construction, development, or | 0014 | Ceased operation - Give date at rig | | | | | | | - | 0018 | Month | Day | Year |
| | | exploration | 0015 | | Sold or leas Give date at | ed to a | nother o | perator | r - nan | ne | - | | | | |
| | | | | | and mailing | addres | s below | ' ₹ | | | | | | | |
| | 006 | Name of new owner o | or ope | rator | | | 0061 | | | entificatio | on N | lumbe | r | | |
| | | | | | | | | Enter Ell owner (\$ | | | - | | - | | |
| | 006 | ² Mailing address (num | ber ar | nd stre | et, P.O. Box, | etc.) | , | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | 006 | 3 City, town, village, etc | | | | | | | | 0064 Sta | ate | 0065 Z | IP Code | | |
| | | | | | | | | | | | | | | _ | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | CATION - This report | | | <u> </u> | | was pre | pared in | n acc | cordance | e w | ith the | e instru | ctions. | |
| Is the tin | ne pe | riod covered by this r | eport | a cal | endar year? | | | Mon | ith | Year | | | T0 | Month | Year |
| 0078 | Yes | 0079 No - Er | nter ti | me p | eriod covere | ed—► | FROM 0 | 070 | | | | | TO 0071 | | |
| 0072 Nam | e of pe | erson to contact regarding | ng this | s repo | rt | | 0073 Titl | | | | | | 0071 | | |
| | | | | | | | | | | | | | | | |
| | | Area code | | Num | ber | Exter | nsion | | | | Area | code | | Nun | nber |
| Tele | ephone | 0074 | | - | 1 1 1 | | | i | Fax | 0075 | | | | - | |
| 0076 Inter | net e-r | nail address | | | | | | | | Date | | | Month | Day | Year |
| | | | | | | | | | | complet | | 0000 | | | |
| | | Therefore | £ | | | | 2000 | Газ | | nia C | | 0069 | £ | | |
| | | Thank you f | ror (| com | ibietina | vour | 2002 | ⊏cor | 10ľ | nic C | en | sus | TORM | ١. | |

Thank you for completing your 2002 Economic Census form.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

33307141