## DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in ②. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . . " at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . " Census material code 009700 99 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including facility and other discounts are including facility and other discounts.

Materials received from other plants within our tome the reported at their full economic value he alue assigned by the shipping plant, plus the cold of the this add other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs agnificantly from the amounts purchased or transferred, these amounts should be adjusted for onlyinges in the paterials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include at material consumer those you purchased for use by others making products for you under contract. Amounts paid the companies doing the contract work should be reported in **G**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **©**, line A2, not in **©**. The value of these products shipped by this establishment should be reported in **2** under Census product code 000999 8900 6, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company  Cost, including delivery cost (freight-in)				
			\$ Bil. Mil.		Thou	ı.	
	0634	0630	0631				
1	Trailer axles, wheels, brakes, undercarriages, and other metal vehicular parts	336000 03 9					
2	Pneumatic tires and inner tubes	326210 03 6					
3	Purchased chassis for motor homes	336120 00 1					
4	Household appliances (including refrigerators, cooking equipment, and other household appliances; excluding air-conditioners)	001900 B2 4					
5	Air-conditioning equipment	001900 A7 4	,				
	Fabricated metal products (excluding forgings)						
6	Heating equipment (excluding electric)	333414 01 9					
7	Metal doors and door units, windows and window units	332321 01 7					
8	Metal plumbing fixtures, fittings, and trim (including enameled)	332913 00 3					
9	Sheet metal products (excluding stampings)	332000 A9 9					
10	Bolts, nuts, screws, rivets, washers, and screw machine products	332722 03 2					
11	Other fabricated metal products	332000 83 5					
12	Forgings	332100 01 5					

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DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **2**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 000930 0000 8.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 000999 8900 6, "Resales."

	under Census code 000999 8900 6, "Resales."						
Line No.	Products and services	Census product	Products shipped and other receipts				
	Products and services	code	Value, f.o.b. plant				
<u> </u>			\$ Bil.	Mil.	Thou.		
	0734	0730	0731		<del>!</del>		
	Recreation trailers						
	Conventional travel trailers (excluding fifth wheel)		1				
	Conventional travel trailers (excluding that wheel)						
1	Less than 20 feet (6.096 meters) in length	336214 1101 7					
•	Less than 20 feet (0.000 fileters) in length	330214 11017					
	Recreational trailers						
	Conventional travel trailers (excluding fifth wheel)						
	gonvolusia danoi danoi (ololaanig iliai iliao),						
2	20 feet to 24 feet 11 inches (6.096-7.595 meters) in length	336214 1104 1			1 1		
3	25 feet to 29 feet 11 inches (7.620-9.118 meters) in length	336214 1207 2		1 1	1 1		
4	30 feet (9.144 meters) or more in length	336214 1311 2		1 1	1 1		
	-						
	Fifth wheel travel trailers						
_			1	1 1	1 1		
5	Less than 30 feet (9.144 meters) in length	336214 1413 6					
6	00 feet (0.444 eesteed) en eeste	00004445400	·				
0	30 feet (9.144 meters) or more in length	336214 1516 6					
7	Folddown camping trailers	336214 5101 3					
_	Folddown camping trailers	330214 5101 3					
	Automobile and light truck trailers						
	Automobile and light truck horse trailers 26,000 lb or less GVW,						
8	excluding those pulled by truck tractors	336214 3101 5		1 1	1 1		
					1 1		
9	Automobile and light truck boat trailers 26,000 lbs or less GVW	336214 3105 6		1 1	1 1		
10	Automobile and light truck mobile equipment trailers 26,000 lbs or less	220214 2100 0	·				
10	GVW	336214 3108 0					
	Other automobile and light truck trailers 26,000 lbs or less GVW,						
11	including general utility, commercial display, etc., for transport of goods	336214 3111 4					
12	Other automobile and light truck trailers 26,000 lbs or less GVW, including general utility, commercial display, etc., for other uses	226214 2114 0					
12	including general utility, commercial display, etc., for other uses	336214 3114 8					
13	Automobile and light truck trailers 26 001 lbs or mars CVAV	336214 3117 1					
13	Automobile and light truck trailers 26,001 lbs or more GVW	330214 3117 1					

CONTINUE WITH 2 ON PAGE 11



If n Nu	not shown, please enter your 11-digit Census File mber (CFN) from the mailing address.					
22	DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued					
No.	Products and services	Census product code	Products shipped and other receipts			
Line I	Troducts and services			alue, f.o.b.	İ	
_	0734	0730	\$ Bil.	Mil.	Thou.	
14	Truck (pickup) campers (for sliding on and off trucks)	336214 5204 5		1 1	1 1	
15	Truck (pickup) caps or box covers	336214 5207 8				
16	Parts for travel and camping trailers (including bodies and chassis), pickup campers and caps (excluding appliances and furnishings)	336214 5311 8				
	Motor homes built on purchased chassis					
17	Conventional (type A)	336213 0101 0				
18	Chopped van (type C)	336213 0104 4				
19	Van camper (type B)	336213 0107 7				
20	Converted vans not qualifying as van campers (type B) motor homes (excluding custom conversions of vans)	336213 0111 9				
21	Conversions of vans on a custom basis	000975 3200 6			1 1	
	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.					
22		18				
23		26				
24		34				
25		42		1 1		
26		59				
27		67				
	Contract work  Receipts for work done for others on their own materials. (Specify products worked on and kind of work.)					
28		000930 0000 8		1 1		
29	Miscellaneous receipts (including receipts for sale of scrap and refuse, repair work, etc.)	000999 8098 9				
30	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in <b>©</b> , line A2.)	000999 8900 6				
31	TOTAL (Should equal total reported in 4)	770000 0000 8	I			
23	-27 Not Applicable.					

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28	ESTA	BLISHMENT ACTIVITIES							
	This activity was performed -								
	or du	dicate activities that were performed by this establishment were performed for this establishment by another company ring 2002.  **Jark "X" ALL that apply.)	establishment of this company		By another company		Not at all		
	1.	Product design/engineering	0921		8071	0941		0961	
	2.	Order fulfillment				-			
		<b>a.</b> Bundling or kitting (combining multiple items into a prepackaged product)	0923		8072	0943		0963	
		<b>b.</b> Pick and pack (taking goods from inventory and packaging them to fill orders)	0924		8073	0944		0964	
		<b>c.</b> Warehousing of finished products	0925		8074	0945		0965	
		<b>d.</b> Breaking bulk (reducing large shipments into smaller portions for customers)	0926		8075	0946		0966	
		e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas)	0927		8076	0947		0967	
		f. Long distance delivery (beyond local areas and commercial zones)	0928		8077	0948		0968	
		<b>g.</b> Processing of returned merchandise	0932	Ш	8078	0952	Ш	0972	Ш
		ring 2002 did this establishment:							
	1.	Manage inventory owned by this establishment AND held at this location?	0936	□ Ye	s	0937	□ No	)	
	2.	Manage inventory owned by this establishment BUT held at a customer's location?	0956	□ Ye	s	0957	□ No	)	
	3.	Manage inventory owned by another company BUT held at this location?	0976	□ Ye	s	0977	□ No	)	
	4.	Manage inventory owned by another company AND held somewhere other than at this location?	0994	□ Ye	es	0995	□ No	)	
	5.	Contract with another firm for any of your production using materials owned by this location?	8041	□ Ye	es	8042	□ No	)	
	6.	Send any partially completed products to a foreign facility for processing that were then returned to this establishment for completion?	8044	□ Ye	es	8045	□ No	)	
	7.	Manufacture products for a government to their specifications?	8047	□ Ye	es.	8048	□ No	)	
	8.	Manufacture products for another business to their specifications?	8016	□ Ye	s	8017	□ No	)	
	9.	Manufacture products for a final retail customer to their specifications?	8060	□ Ye	ıs.	8062	□ No	)	

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Thank you for completing your 2002 Economic Census form.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.