## DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in 22. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials..." at the end of this section. If you consumed less than $\$ 25,000$ of a listed material, include the value with "Cost of all other materials . . . "Census material code 009700998.
Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
Valuation of Materials Consumed - The value of the materials, etc., consumed sho ld b ba en the delivered cost; i.e., the amount paid or payable after discounts and including frgigy a d ather dect, abayes incurred in acquiring the materials.
 If purchases or transfers do not differ sid nifrontly from the amountiactual V (ut in) to povidis) you may report the cost of purchases or transfe bowever, if consumption dif ss shifica hti, from the amounts purchased or transferred, these amounts should be adjusted fon nges $n$ t er terials and supplies inventories by adding the beginning inventory to the amount purctise ( $r$ rtr) ns ferredaplablracting ending inventory.
Contract Work - Include $a$ m ria) consunhethose you purchased for use by others making products for you under contract. Amounts pa d ty keompanies doing the contract work should be reported in (5), line A5, and should include freight in and out. OHt the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in 15, line A2, not in (16. The value of these products shipped by this establishment should be reported in 22 under Census product code 0009998900 6, "Resales."


If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued



Not Applicable.

## DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 00093000008.
Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 0009998900 6, "Resales."
Furniture and Fixture Product Classification - If applicable, classify furniture and fixture products based on the component materials from which they are made: Classify furniture and fixture products made from more than one material based on the material used in the frame, or if there is no frame, the predominant component material.

Upholstered Furniture - Upholstered furniture is interior seating furniture (except dining room, folding, and kitchen chairs) that accommodates one or more persons and has a construction or frame with loose or detachable back or seat cushions or has a construction or frame with more than the front of the back or top surface of the seat covered.
Furniture in Suites - If your records are maintained in suites, an estimate of the distribution of the individual pieces (based on a sample of invoices or on cutting orders supplied to your production department) will be acceptable.

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DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

|  | Products and services | Census product code | Unit of measure for quantities | Products shipped and other receipts |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Quantity | Value, f.o.b. plant |  |  |
|  |  |  |  |  | \$ Bil. | Mil. | Thou. |
|  |  | 0730 | 0736 | 0732 | 0731 |  |  |
| 1 | Upholstered wood household furniture, excluding stock line dual-purpose sleep furniture (If your records are maintained in suites, see special instructions for $\left.{ }^{2} 2.\right)$ <br> Davenports, sofas, loveseats, and settees (except custom sold directly to the customer at retail), excluding chairs sold as part of suites and sectional sofa pieces <br> Sectional sofa pieces (except custom sold directly to the customer at retail), including pieces seating one person <br> Rocking chairs (except custom sold directly to the customer at retail), including swivel rockers <br> Reclining chairs (except custom sold directly to the customer at retail) <br> Swivel chairs (except custom sold directly to the customer at retail), including swivel chairs with variable height adjustment, excluding swivel rockers <br> Other upholstered wood household chairs (except custom sold directly to the customer at retail), excluding dining room, kitchen, reclining, rocking, and swivel chairs <br> Other upholstered wood household furniture (except custom sold directly to the customer at retail), including benches, chaise lounges, hassocks, and ottomans, excluding dining room and kitchen chairs with upholstered seats or backs (Report wood dining room and kitchen chairs with upholstered seats or backs on lines | 33712111112 | number |  |  |  |  |
| 2 |  | 33712112110 |  |  |  |  |  |
| 3 |  | 33712113118 |  |  |  |  |  |
| 4 |  | 33712114116 |  |  |  |  |  |
| 5 |  | 33712115113 |  |  |  |  |  |
| 6 |  | 33712115212 |  |  |  |  |  |
| 7 |  | 33712115337 |  |  |  |  |  |
| 8 | Custom upholstered wood household furniture sold directly to the customer at retail, excluding dining room and kitchen chairs with upholstered seats or backs | 33712115410 |  |  |  |  |  |
| 9 | Wood furniture frames for household seating furniture | 337215 J111 3 | number |  |  |  |  |
| 10 | Dual-purpose sleep furniture (except custom sold directly to the customer at retail), including chair beds, convertible sofas, futons shipped with frames, jackknife sofa beds, and studio couches | 33712141002 |  |  |  |  |  |

DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| $\begin{aligned} & \text { ¿̀ } \\ & \stackrel{\rightharpoonup}{\Xi} \\ & \hline \end{aligned}$ |  Products and services |  | Census product code | Unit of measure for quantities | Products shipped and other receipts |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quantity |  | Value, f.o.b. plant |  |  |
|  |  |  | \$ Bil. |  | Mil. | Thou. |
|  |  |  | 0730 | 0736 | 0732 | 0731 |  |  |
| 25 | Nonupholstered wood household furniture (Report ready-to-assemble wood household furniture on lines 40 through 47.) - Continued <br> Wood bedroom furniture (except custom sold directly to the customer at retail) (If your records are maintained in suites, see special instructions for (22.) <br> Beds, excluding bunk beds, cribs, cradles, headboards, headboard beds, hollywood beds, waterbeds, and youth beds <br> Headboards and headboard beds, including padded <br> Bunk beds, excluding mattresses and detachable springs <br> Conventional waterbeds <br> Dressers, dressing tables, and vanities <br> Chests of drawers <br> Armoires, chifforobes, wardrobes, and wardrobe-type cabinets <br> Cedar chests <br> Night tables and stands <br> Wood box spring frames |  |  | 33712271114 |  |  |  |  |  |
| 26 |  |  | 33712271213 |  |  |  |  |  |
| 27 |  |  | 33712271312 |  |  |  |  |  |
| 28 |  |  | 33712271411 |  |  |  |  |  |
| 29 |  |  | 33712272112 |  |  |  |  |  |
| 30 |  |  | 33712273110 |  |  |  |  |  |
| 31 |  |  | 33712274118 | number |  |  |  |  |
| 32 |  |  | 33712274217 |  |  |  |  |  |
| 33 |  |  | 33712274316 | $\nabla$ |  |  |  |  |
| 34 |  |  | 33712274415 |  |  |  |  |  |
| 35 |  |  | 33712274811 |  |  |  |  |  |
| 36 |  | nfants' and children's wood furniture (except custom sold directly to the customer at retail) Cribs, including springs sold as part of the crib | 337122 A111 0 |  |  |  |  |  |
| 37 |  | Other bedroom furniture, including youth beds | 337122 A131 8 |  |  |  |  |  |
| 38 |  | Other infants' and children's nonupholstered wood furniture, including wood seating, such as chairs, high chairs, and nursery seats | 337122 A151 6 |  |  |  |  |  |

DETAIL OF SALES，SHIPMENTS，RECEIPTS，OR REVENUE－Continued


## If not shown, please enter your 11-digit Census File

 Number (CFN) from the mailing address.DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


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DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

|  |  <br> 0734 |  | Census product code | Unit of measure for quantities | Products shipped and other receipts |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quantity |  | Value, f.o.b. plant |  |  |
|  |  |  | \$ Bil. |  | Mil. | Thou. |
|  |  |  | 0730 | 0736 | 0732 | 0731 |  |  |
| 82 | All other products made in this establishment Specify and report each product with sales value of $\$ 50,000$ or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value. |  |  | 18 |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  | 26 |  |  |  |  |  |
| 84 |  |  | 34 |  |  |  |  |  |
| 85 |  |  | 42 |  |  |  |  |  |
| 87 |  |  | 67 |  |  |  |  |  |
| 88 | Con on kind | Receipts for work do als (Specify products | 00093000008 |  |  |  |  |  |
| 89 | Mis work | receipts (including rec use, etc.) | 00099980005 |  |  |  |  |  |
| 90 | Res with ass rep | of products bought a manufacture, process cost of such items sh line A2.) | 00099989006 |  |  |  |  |  |
| 91 | TOT | d equal (4, line A) | 77000000008 |  |  |  |  |  |

23-27 Not Applicable.
A. Indicate activities that were performed by this establishment or were performed for this establishment by another company during 2002.
(Mark "X" ALL that apply.)

1. Product design/engineering
2. Order fulfillment
a. Bundling or kitting (combining multiple items into a prepackaged product)
b. Pick and pack (taking goods from inventory and packaging them to fill orders).
c. Warehousing of finished products
d. Breaking bulk (reducing large shipments into smaller portions for customers)
e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas)
f. Long distance delivery (beyond local areas and commercial zones).
g. Processing of returned merchandise
.

| This activity was performed - |  |  |  |
| :---: | :---: | :---: | :---: |
| By this establishment | By another establishment of this company | By another company | Not at all |
| $0921 \quad \square$ | ${ }_{8071} \square$ | $0941 \square$ | $0961 \quad \square$ |
| ${ }_{0} 023 \square$ | ${ }_{8072} \square$ | $0943 \quad \square$ | ${ }_{0963} \square$ |
| $0924 \quad \square$ | ${ }_{8073} \square$ | $0944 \quad \square$ | ${ }_{0} 0964 \square$ |
| $0925 \square$ | ${ }_{8074} \square$ | $0945 \square$ | 0965 |
| $0926 \square$ | ${ }_{8075} \square$ | $0946 \square$ | ${ }_{0966} \square$ |
| $0927 \quad \square$ | ${ }_{8076} \square$ | $0947 \quad \square$ | ${ }_{0967} \square$ |
| $0928 \quad \square$ | ${ }_{8077} \square$ | $0948 \quad \square$ | $0968 \square$ |
| $0932 \square$ | ${ }_{8078} \square$ | $0952 \square$ | $0972 \square$ |

B. During 2002 did this establishment:

1. Manage inventory owned by this establishment AND held at this location?


If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

OPERATIONAL STATUS
Activity that best describes this establishment's status at the end of 2002
(Mark "X" only ONE box.)

0011
$\square$ In operation
0013Temporarily or seasonally inactive

0012Under construction, 0014 development, or exploration
 Ceased operation - Give date at right

0015


Sold or leased to another operator -


Give date at right AND enter new name and mailing address below $\nabla$


Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.


